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Detailed Description of the Collection

A. Company Records.

1. Financial Material.

1.1. Financial Statements.

Arrangement: Chronological by subject.

This series consists of multiple financial statements from some of the formative years of the company, 1901-1933. The types of material contained in these folders are long and short form end of year financial statements of the company in a given year, as well as annual reports that were submitted to the government for that year. Also included in some folders are censuses of manufacture and corporation tax statements for the year. The condensed financial statements from 1926-1933 have somewhat different documents than the 1901-1928 financial statements (See Oversize documents for 1929-1937 Financial Statements). These include condensed balance sheets for the year, condensed statements of profit and loss, and disposition of profits. Of special note are the financial statements from 1929-1933 during the depression when Upjohn recorded profits throughout these years.

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1. Financial Statements, 1901 – Jan., 1905		
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 1. Profit/Loss Log, 1904-1935, Folder 1 of 6
 2. Profit/Loss Log, 1904-1935, Folder 2 of 6
 3. Profit/Loss Log, 1904-1935, Folder 3 of 6
 4. Profit/Loss Log, 1904-1935, Folder 4 of 6
4. Box 4 – Profit/Loss Log, 1904-1935 and Misc. financial records 1906-1965
31141019084677 2A-7-13
 1. Profit/Loss Log, 1904-1935, Folder 5 of 6
 2. Profit/Loss Log, 1904-1935, Folder 6 of 6
 3. Finance and Accounting – Stock Information 1964-1965
 4. Work Sheets for Financial Statements, 1942
 5. Memo book, financial records of Samuel C. Moore, cashier of New York Branch, 1906-1925
5. Box 5 - Financial Statements 1903-1927 and Miscellaneous
31141019085070 7B-4-11
 1. Stockholder Meeting Attendance Sheets
 2. Financial Statements - 1903-1914 - Oversize
 3. Year-End Inventories - Oversize
 4. Financial Statements, 1915-1920 - Oversize
 5. Federal Income and Capital Stock Tax - 1912, 1917-1918, 1924
 6. Financial Statements, 1921-1922 - Oversize
 7. Financial Statements, 1923 - Oversize
 8. Year-End Inventories, 1918-1925 - Oversize
 9. Financial Statements, 1924-1925 - Oversize
 10. Financial Statements, 1926 - Oversize
 11. Financial Statements, 1927 - Oversize
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 4. Financial Statements - 1931
 5. Financial Statements - 1932
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1. Financial Statements - July 1937
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8. Financial Graphs
9. Large Closing File Papers - 1941-1943
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 1. Financial Statement, Jan. - Feb. 1942
 2. Financial Statement, March – April, 1942
 3. Financial Statement, May - June, 1942
 4. Financial Statement, July – Aug. 1942
 5. Financial Statement, Sept. – Oct., 1942
 6. Financial Statement, Nov. – Dec. 1942
 7. Work Sheets for Financial Statements, 1942

1.2. Audit Reports.

Arrangement: Chronological by subject.

The audit reports in this series mainly consist of summary reports of the company or branch's operations for the year as audited by an outside accounting firm. This includes the balance sheet, statement of income and expenses, statement of manufacture expenses, as well as other statements and analyses that are commented on throughout the report to give insight on the company's operations throughout the year. However, a summary of the audit on W. E. Upjohn's personal account in 1909 as ordered by the Board of Directors is also available in this series.

1. Box 1 – Audit Reports, 1887-1964 **31141019084701** **2A-4-13**
 1. Audit Report - W.E. Upjohn's Personal Account - 1887-1909
 2. Audit Report – August 1909 – December 1910
 3. Audit Report – 1919
 4. Audit Report – 1924
 5. Audit Report – 1925
 6. Audit Reports – 1931 and 1933
 7. Audit Reports – 1934 and 1936
 8. Audit Reports – 1937 to 1938
 9. Audit Reports – 1939 to 1940
 10. Audit Reports – 1941 to 1943
 11. Audit Reports – 1948 to 1951
 12. Audit Reports – 1952 to 1954
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 14. Audit Reports – 1958 to 1960
 15. Audit Report – 1964
2. Box 2 - Branch Office Audit Reports, 1909-1933 - Box 1
31141019084685 **2A-4-13**

1. Audit Reports - Kansas City Branch - 1912-May 1917
2. Audit Report - Kansas City Branch - June 1917-April 1920
3. Audit Report - Kansas City Branch - May 1920-March 1921
4. Audit Report - Kansas City Branch - April 1921-March 1922
5. Audit Report - Kansas City Branch - April 1922-March 1923
6. Audit Report - Kansas City Branch - October 1923-March 1924
7. Audit Report - Kansas City Branch - April 1924-December 31, 1924
8. Audit Report - Kansas City Branch - August 1929-December 1930
9. Audit Reports - Kansas City Branch - 1931-1933
10. Accounting Information and Recommendations - New York Branch - 1909-1913
11. Audit Report - New York Branch - June-November 1913
12. New York Branch Office Audits - Correspondence - 1914-1921
13. Audit Reports - New York Branch - June 1916-November 1919
14. Audit Reports - New York Branch - December 1919-November 1921
15. Audit Report - New York Branch - December 1921-August 1922
16. Audit Report - New York Branch - September 1924-August 1925
17. Audit Report - New York Branch - 6 months ended April 30, 1928
18. Audit Reports - New York Branch - 1930-1931
19. Audit Reports - New York Branch - 1932-1933
3. Box 3 - Branch Office Audit Reports - Box 2 **31141019084693** **2A-4-13**
 1. Audit Reports - Memphis Branch - 1931-1932
 2. Audit Report - Memphis Branch - 1933
 3. Audit Reports - San Francisco Branch - June 1911-July 1914
 4. Audit Report - San Francisco Branch - May 1914-June 1916
 5. Audit Report - San Francisco Branch - July 1916-August 1917
 6. Audit Report - San Francisco Branch - September 1917-March 1919
 7. Audit Report - San Francisco Branch - April 1919-June 1920
 8. Audit Report - San Francisco Branch - 9 months ending March 31, 1921
 9. Audit Report - San Francisco Branch - year ending March 31, 1922
 10. Audit Report - San Francisco Branch - 1932-1933
 11. Reconcilements per Company Statement and Audit Report - 1926

1.3. Reports to Shareholders.

Arrangement: Chronological.

The material in this series comes in two different forms; the stockholders meetings and reports before Upjohn went public in 1958 and after they went public at the end of 1958. The company going public is well documented in the stockholder meetings in 1958 and subsequent annual reports for 1958 and 1959, also See "Stock Information" for more on the company going public. Also included in this series are the annual reports for 1995 and 2001 which are the first annual reports after the Pharmacia & Upjohn and the Pharmacia and Monsanto mergers respectively.

1. Box 1 - Annual Reports **31141019084891** **2A-6-13**
 1. Annual Reports - 1890 and 1896
 2. Annual Reports as presented at stockholder meetings - 1956-1965

2. Box 2 - Stockholder Meetings & Annual Reports – 1930 & 1940 – 1958
31141019084727 **2A-4-13**
 1. Stockholders Meeting – May 21, 1930
 2. Stockholders Meetings – 1941-1950
 3. Stockholders Meeting – May 15, 1951
 4. Annual Report to Stockholders – 1950
 5. Annual Report to Stockholders – 1951
 6. Stockholders Meeting - May 20, 1952
 7. Annual Report to Stockholders - 1952
 8. Stockholders Meeting – May 19, 1953
 9. Annual Report to Stockholders – 1953
 10. Stockholders Meeting – May 18, 1954
 11. Annual Report to Stockholders – 1954
 12. Stockholders Meeting – May 17, 1955
 13. Annual Report to Stockholders – 1955
 14. Stockholders Meeting – May 15, 1956
 15. Annual Report to Stockholders – 1956
 16. Stockholders Meeting – May 21, 1957
 17. Annual Report to Stockholders – 1957
 18. Stockholders Meeting – May 1958 – Folder 1
 19. Stockholders Meeting – May 1958 – Folder 2
 20. Stockholders Reports – 1958-1959
 21. Annual Report to Stockholders – 1958-1959
3. Box 3 - Annual Reports, 1946-1955 **31141019084735** **2A-6-13**
 1. Annual Reports, 1946-1955
4. Box 4 - Annual Reports, 1958-1986 **31141019084743** **2A-7-13**
 1. Annual Reports to Shareholders - 1958-1967 - Bound Volume
 2. Annual Reports to Shareholders - 1968-1977 - Bound Volume
 3. Annual Reports to Shareholders - 1978-1986 - Bound Volume
5. Box 5 - Annual Reports - Loose Copies **31141019084792** **2A-6-13**
 1. Annual Report Information - 1957
 2. Annual Reports - Loose Copies - 1957-1985
6. Box 6 - Annual Reports, 1960-1982 **31141019084776** **2A-8-13**
 1. Annual Report - 1960
 2. Annual Reports for Shareholders, 1960-1964
 3. Annual Reports for Shareholders, 1965-1969
 4. Annual Reports for Shareholders, 1970-1974
 5. Annual Reports for Shareholders, 1975-1979
 6. Annual Reports for Shareholders, 1980-1985
 7. Interim Reports for Shareholders, 1969-1982
7. Box 7 - Annual Reports, 1986-2001 **31141019084784** **2A-5-13**
 1. Upjohn Company Annual Report, 1986
 2. Upjohn Company Annual Report, 1988
 3. Upjohn Company Annual Report, 1989
 4. Upjohn Company Annual Report, 1990
 5. Upjohn Company Annual Report, 1992
 6. Pharmacia & Upjohn Company Annual Report, 1995
 7. Pharmacia & Upjohn Company Annual Report, 1997
 8. Pharmacia & Upjohn Company Annual Report, 1998
 9. Pharmacia Annual Report, 2001

8. Box 8 – Annual Reports, 1958-1981 **31141019084768** **2A-6-13**
 1. Annual Reports, 1958-1959
 2. Annual Reports, 1960-1964
 3. Annual Reports, 1965-1969
 4. Annual Reports, 1970-1973
 5. Annual Reports, 1974-1977
 6. Annual Reports, 1978-1979
 7. Annual Reports, 1980-1981

9. Box 9 – Annual Reports 1982-1987 **31141019084750** **2A-6-13**
 1. Michigan Annual Reports, 1923-1925
 2. Record of Salaries, 1920-1921
 3. Annual Reports, 1982-1983
 4. Annual Reports, 1984-1985
 5. Annual Reports, 1986-1987

1.4. Internal Annual Reports and SEC Reports.

Arrangement: Chronological by subject.

Internal Annual Reports from the years 1956-1985 as well as SEC Reports from the years 1980-1982. The internal reports were only distributed to the top 20-30 ranking individuals in the company and differ from the annual reports to shareholders by having much more in-depth financial information about the company such as a comprehensive analysis of operations along with 10-year reports on earnings, financial position, taxes, and capital assets.

The SEC reports are copies of the 10-K annual reports that are sent to the Securities and Exchange Commission every year which is required by law under the Security Exchange Act of 1934.

1. Box 1 - Internal Annual Reports **31141019084800** **2A-6-13**
 1. Internal Annual Reports - 1956
 2. Internal Annual Reports - 1958
 3. Internal Annual Reports - 1959
 4. Internal Annual Reports - 1960
2. Box 2 - Internal Annual Reports **31141019084818** **2A-6-13**
 1. Internal Annual Reports - 1961
 2. Internal Annual Reports - 1962
 3. Internal Annual Reports - 1963
3. Box 3 - Internal Annual Reports **31141019084826** **2A-8-13**
 1. Internal Annual Reports - 1964 - Folder 1
 2. Internal Annual Reports - 1964 - Folder 2
 3. Internal Annual Reports - 1965
 4. Internal Annual Reports - 1966
 5. Internal Annual Reports - 1967
4. Box 4 - Internal Annual Reports and SEC Reports **31141019084834** **2A-8-13**
 1. Internal Annual Reports, 1969-1974
 2. Internal Annual Reports, 1975-1979
 3. Internal Annual Reports, 1980-1985

4. Securities and Exchange Commission Annual Report - Fiscal Year 1980
5. Securities and Exchange Commission Annual Report - Fiscal Year 1981
6. Securities and Exchange Commission Annual Report - Fiscal Year 1982
7. Securities and Notes
5. Box 5-Internal Annual Reports, Interim Reports, SEC Annual Reports
31141019084719 **2A-7-13**
 1. Internal Annual Reports: 1965, 1968, 1973, 1977
 2. Interim Reports: 3/31/68, 9/30/68, 3/31/77, 9/30/78
 3. Securities and Exchange Commission Annual Report - Fiscal Year 1979
 4. Securities and Exchange Commission Annual Report - Fiscal Year 1985
 5. Securities and Exchange Commission Annual Report - Fiscal Year 1986
 6. Informational Upjohn books 1977-1986
 7. Inter-office memoranda, N.D.
 8. Office and Finance Division memoranda, 1956-1958

1.5. Stock Information and Certificates

Arrangement: Chronological by subject.

Material related to the company stock such as outside reports and evaluations of the company stock, stock ledgers and lists of shareholders, and stock certificates from Upjohn and its subsidiaries.

The public stock offering of Upjohn in late 1958 is well covered in this series, especially by the Morgan Stanley Report and the Special Stockholders Meeting of November 21, 1958. For more material on Stock information, See "Reports to Shareholders".

1. Box 1 - Common Stock Certificates 1-297; Preferred Stock Certificates 300-600
 1. Common Stock Certificates 1-297 - First Certificate Dated March 4, 1925
 2. Preferred Stock Certificates 300-600
31141019084842 **7B-7-10**
2. Box 2 - Shares-C.P. Continental, S.A. Certificates 1-4000
 1. Upjohn International Inc. Letterhead-Richard D. Tedrow to Mr. Gerard Thomas
 2. Upjohn International Inc. Letterhead-Unsigned Richard D. Tedrow to Mr. Gerard Thomas
 3. C.P. Continental, S.A. #1000-Certificates 1-4000
31141019084859 **7B-9-10**
3. Box 3 - Stock Transfer Journal & Ledger 1909-1958
 2. Stock Transfer Journal & Ledger-The Upjohn Company, Kalamazoo, Mich.
31141019084933 **7B-9-10**
4. Box 4 - Stock Transfer Ledger 1909-1958 Names D-L
 1. Stock Ledger-The Upjohn Company
31141023568806 **7B-4-7**
5. Box 5 - Common & Preferred Stock Ledgers-1909-1958
 1. Stock Ledger-Preferred
 2. Stock Ledger-Common-The Upjohn Co. 1909
 3. The Upjohn Company Common Stock Ledger
31141019084941 **7B-4-10**

6. Box 6 - Stock Information
 1. Stock Ledger - 1902-1909
 2. List of Common Stockholders - 1917-1923
 3. Corporation Matters - Stockholders List - 1947-1953
 4. Company Stock
 5. Stock Certificates - Specimens - 1958-1980--
 6. Corporation Matters - Investment Analysis
 7. Institutional Study - The Upjohn Company, by Merrill Lynch - June 1964
 8. Corporation Matters - Stockholders Correspondence - Upjohn Michigan Stock
 9. Corporation Matters - Upjohn History - 1960—
 10. Upjohn Agricultural Division Reports, 1971
 11. Upjohn Chemical Division Reports, 1971
 12. International Division Reports, 1972
 13. Pharmaceutical Division Report.1971

31141019084909 2A-8-13
7. Box 7 - Stock Information - Box 2 - Public Offering
 1. Corporation Matters - History - 1956-1960
 2. Corporation Matters - Special Stockholders Meeting of November 21, 1958 - Folder 1
 3. Corporation Matters - Special Stockholders Meeting of November 21, 1958 - Folder 2
 4. Corporation Matters - Special Stockholders Meeting of November 21, 1958 - Folder 3
 5. Upjohn Company Public Offering - Financial Information - 1958
 6. Upjohn Company Public Offering - Articles - 1958
 7. Corporation Matters - Stockholders Meeting of May 19, 1959
 8. Listing on Detroit Stock Exchange - July 1959
 9. Stock Exchange - Detroit Listing Applications
 14. Stock Exchanges - Pacific Cost
 15. Appraisal - The Upjohn Company – 1959

31141019084917 2A-9-13
8. Box 8 - Morgan Stanley Report
 1. Company Stock Offering - Morgan Stanley Report - Section I
 2. Company Stock Offering - Morgan Stanley Report - Section II
 3. Company Stock Offering - Morgan Stanley Report - Section III
 4. Company Stock Offering - Morgan Stanley Report - Section IV
 5. Company Stock Offering - Morgan Stanley Report - Section V
 6. Company Stock Offering - Morgan Stanley Report - Section II - Originals
 7. Company Stock Offering - Morgan Stanley Report - Section III - Originals
 8. Company Stock Offering - Morgan Stanley Report - Section IV - Originals
 9. Company Stock Offering - Morgan Stanley Report - Section V - Originals
 10. Original News Clippings - Conferences/Stocks

31141019084925 2A-9-13
9. Box 9 – Stock Transfer Journal and Ledger, 1909-1958
 1. Common Stock Ledger, stock transfers, 1958
 2. Preferred Stock Ledger, 1909-1929
 3. Scrip Stock Ledger, 1931-1958

31141023568772 7B-4-7

1.6. Accounting Ledgers.

Arrangement: Chronological by subject.

1. General Ledger #I
 1. General Ledger #I - Feb. 1888-Dec. 1, 1895
31141023568830 **7B-5-7**
2. General Ledger #II
 1. General Ledger #2 Feb. 1888-Dec. 1, 1895
31141023568756 **7B-1-6**
3. General Ledger - 1895-1908
 1. Capital Expenditures, 1940-1970
 2. Payroll Records, 1936-1972
 3. Payroll Ledger, January 1935 to October 1938
 4. Special Account, Bank Statements and Correspondence, 1956
 5. Special Account, Bank Statements and Correspondence, 1957
 6. Special Account, Bank Statements and Correspondence, 1958
 7. Mutual Savings Association, 1940-1951
 8. Common Stock Prospectus, Dec. 1958
 9. Donations, 1918-1965
31141019084982 **2A-9-13**
4. General Ledger-1949-Oct. 1950 & 1935-1937
 1. General Ledger-1935-1937
 2. General Ledger 1949-Oct. 1950
31141023568822 **7B-5-7**
5. Bank/Check Registers & Payroll Ledgers 1902-1921
 1. Bank Account Register
 2. Check or Voucher Register 1914-1915
 3. Check or Voucher Register 1921
 4. Payroll-The Upjohn Co.-Kalamazoo-Folder 1
 5. Payroll-The Upjohn Co.-Kalamazoo-Folder 2
 6. Bank Deposit Insurance Pamphlet, 1905
31141019085005 **7B-2-7**
6. Mutual Savings Association Cash Books, December 1903-October 1921
 1. Mutual Savings Association Cash Book - December 1903-August 1909
 2. Mutual Savings Association Cash Book - September 1909-August 1914
 3. Mutual Savings Association Cash Book - September 1914-July 1916
 4. Mutual Savings Association Cash Book - August 1916-February 1920
 5. Mutual Savings Association Cash Book - March 1920-October 1921
31141019085047 **2A-9-13**
7. Liberty Bond Ledger, 1917-1919
 1. Liberty Bond Ledger, 1917-1919
31141019085039 **7B-9-10**
8. Notes Payable, Jan. 1901-Oct. 1935 and Cash Book Ledgers, 1923-1931
 1. Notes Payable, Jan. 1901-Oct. 1935
 2. Inserts from Cash Book Ledger, March 1923-Aug. 1923
 3. Cash Book Ledger, March 1923-Jan. 1923
 4. Inserts from Cash Book Ledger, May 1928-Aug. 1931
 5. Inserts and Joint Account Authorization from Cash Book Ledger, May 1928-Aug.

- 1931
- 6. Cash Book Ledger, May 1928-Aug. 1931
- 7. Purchased Items and Government Orders, 1942-1954
31141019085120 7B-17-13
- 9. Company Investments Ledger, 1940-1954-x
31141019085138 7B-12-10
- 10. General Ledger, Aug. 20, 1909-Dec. 31, 1919 contains following:
 - 1. General Ledger No. 2, Feb. 1888- Dec. 31, 1895
 - 2. General Ledger No. 3, Feb. 1888-Dec. 31, 1895
 - 3. General Ledger, Jan. 1, 1896- Aug. 31, 1900
 - 4. General Ledger, Nov. 2, 1900-Feb. 25, 1900
 - 5. General Ledger, Sept. 1, 1900-Jan. 31, 1905
 - 6. General Ledger, Feb. 1, 1905-Aug. 19, 1909
 - 7. General Ledger, Aug. 20, 1909-Dec. 31, 1919
31141019085112 7B-11-10
- 11. General Expense Ledger, 1905-1909 and Cash Receipts, Oct. 1909-July 1910
 - 1. General Expense Ledger, 1905-1909
 - 2. Cash Receipts, Oct. 1909-July 1910
31141019085146 7B-8-10
- 12. Cash Disbursement Ledgers, 1922-1947
 - 1. Cash Disbursement Ledger, Jan. 1922-Dec. 1934
 - 2. Cash Disbursement Ledger, Jan. 1944-Dec. 1947
31141019085153 7B-6-10
- 13. Cash Disbursement Ledgers, 1914-1917
 - 1. Cash Disbursement Ledger, Feb. 1914-Feb. 1915
 - 2. Cash Disbursement Ledger, Feb. 1916-Feb. 1916
31141019085161 7B-4-10
- 14. Payroll Ledgers, New York Branch, 1939-1940
 - 1. Payroll Ledger, New York Branch, 1940, Folder 1 of 2
 - 2. Payroll Ledger, New York Branch, 1940, Folder 2 of 2
 - 3. Salesmen's Pay Roll Record, Jan. 1939-Nov. 1940
31141019085179 7B-12-10
- 15. Cash Receipts/Disbursement Ledgers, 1908-1909, 1935-1943
 - 1. Cash Receipts Ledger, Dec. 1908-Oct. 1909
 - 2. Cash Disbursement Ledger, Jan. 1935-Dec. 1943
31141023568764 7B-4-7
- 16. Compensation Records, 1939-1941,
 - 1. Compensation Record, 1939
 - 2. Compensation Record, 1939-1941
 - 3. Contactors, Sales Cl. and Sales Steno.Log, Nov. 1938-Dec. 1942
 - 4. Recapitulation Records, 1931
31141019085013 7B-7-10

1.7. Taxes.

Arrangement: Chronological

- 1. Taxes – Closing Files, 1941-1943
 - 1. Closing File - 1941 - Folder 1
 - 2. Closing File - 1941 - Folder 2

3. Closing File - 1941 - Folder 3
4. Closing File - 1941 - Folder 4
5. Closing File - 1942 - Folder 1
6. Closing File - 1942 - Folder 2
7. Closing File - 1942 - Folder 3
8. Closing File - 1942 - Folder 4
9. Closing File - 1943 - Folder 1
10. Closing File - 1943 - Folder 2
11. Closing File - 1943 - Folder 3
12. Closing File - 1943 - Folder 4
13. Closing File – Originals
31141019085054 **2A-6-13**
2. Taxes – Closing File, 1956
 1. Closing File - 1956 - Folder 1
 2. Closing File - 1956 - Folder 2
 3. Closing File - 1956 - Folder 3
 4. Closing File - 1956 - Folder 4
 5. Closing File - 1956 - Folder 5
 6. Closing File - 1956 - Folder 6**31141019085062** **2A-6-13**

2. Production Records.

Arrangement: Chronological by subject.

Manufacturing records, special formula books, research entry books, private formula books as well as material pre-dating the Upjohn Company from W. E. and Uriah Upjohn. In this series there is also a full research and formula record from Department 15 from the years 1927-1935. Most material dates from 1900-1947, but there is limited material before 1900 and after 1947.

1. Box 1 - Production Ledgers 1892-1912 / Uriah Upjohn Ledgers
 1. Production Ledger, Nov. 1891 – Jan. 1898
 2. Production Ledger: Dark Manufacturing Room, Apr. 1, 1897 – May 10, 1904
 3. Production Ledger, 1900-1904
 4. Tablet Manufacturing Record, 1891-1912
 5. Uriah Upjohn Index Ledger
 6. Uriah Upjohn Physician Ledger, 1871-1876**31141019085195** **2A-6-13**
2. Box 2 - Pills Dept.
 1. Production Record - Pills - 1901-1907
 2. Production Record - Pills - 1907-1911
 3. Production Record - Pills - 1916-1921
 4. Production Record - Pills - 1921-1923**31141019085286** **7B-4-10**
3. Box 3 - Pills Dept.
 1. Production Record - Pills - 1923-1940
 2. Production Record - Pills - 1940-1943**31141019085294** **7B-12-12**
4. Box 4 - Fluid Dept.

1. Production Ledger – Fluid Dept., 1901-1905
2. Production Ledger – Fluid Dept., 1914-1917
3. Production Ledger – Fluid Dept., 1917-1919
4. Production Ledger – Fluid Dept., 1919-1922
5. Production Ledger – Fluid Dept., 1922-1923
31141023568780 7B-4-7
5. Box 5 - Tablets
 1. Production Record - Tablets - 1901-1906
 2. Production Record - Tablets - 1906-1909
 3. Production Record - Tablets - 1909-1911
 4. Production Record - Tablets - 1911-1913
31141019085252 7B-11-10
6. Box 6 - Tablets
 1. Production Record – Tablets – 1913-1916
 2. Production Record – Tablets – 1916-1919
 3. Production Record – Tablets – 1919-1921
 4. Production Record – Tablets – 1922-1923
31141019085344 7B-6-10
7. Box 7 - Tablets
 1. Production Record – Tablets – 1923-1933
 2. Production Record – Tablets – 1933-1937
 3. Production Record – Tablets – 1937-1941
31141023568731 7B-1-6
8. Box 8 - Penicillin 1944-1970
 1. Production Record - Penicillin - November 11, 1944 - March 28, 1946
 2. Production Record - Penicillin - September 13, 1948 - December 9 - 1949
 3. Production Record - Penicillin - May 13, 1952 - April 4, 1969
 4. Production Record - Penicillin - August 28, 1958 - January 6, 1970
 5. Production Record - Penicillin - June 16, 1967 - January 16, 1970
31141019085203 2A-6-13
9. Box 9 - Production / Special Formula Ledgers, 1900-1932
 1. Compressed Tablets Manufacturing Record - 1900-1904
 2. Production Ledger, January 1911-February 1932
 3. Special Formula Entry Book, 1901-1906
 4. Special Formula Entry Book, 1906-1913
31141019085211 2A-6-13
10. Box 10 - Research Ledgers
 1. Ledger of Examined Samples
 2. Work of Leighton Saltzman
 3. Ledger of Private Formula made by J. Temple, January 1899-June 1904
 4. Research Entry Book, January 1905-December 1920
 5. Special Formula Entry Book, 1927-1957
31141019085229 2A-7-13
11. Box 11 - Formula and Research Record - Dept 15, 1927-1935
 1. Formula Record - Department 15 - 1927-1933
 2. Research Record - Department 15 - 1927-1935
31141019085237 2A-6-13
12. Box 12 - Department 15 Formula Record, 1932-1936
 1. Department 15 Formula Record, 1932-1936
31141019085245 2A-6-13

13. Box 13 - Formula Book and Production Notebook
 1. W. E. Upjohn Formula Book, 1873-1894
 2. Production Notebook - Materials Used in Special Formulas
31141019085336 2A-7-13
14. Box 14 - Special Formula & Fluids Indexes-1900-1914
 1. General Ledger Special Formulas & Fluids-1912-1914-Book V
 2. General Ledger Special Formulas & Fluids-1910-1912-Book IV
 3. General Ledger Special Formulas & Fluids-1908-1910-Book III
 4. General Ledger Special Formulas & Fluids-1905-1907-Book II
 5. Special Formula Index Abt.-1900-1914
31141019085260 7B-11-10
15. Box 15 - All Products & Materials Book III-1945-1946; Book II 1944-1945
 1. All Products & Materials Book III-1945-1946
 2. All Products & Materials Book II-1944-1945
31141019085369 7B-4-7
16. Box 16 - All Products & Materials Book IV-1916-1947
 1. All Products & Materials Book IV-1916-1947
31141019085369 7B-4-7
17. Box 17 - Product Manufacturing & Material Records 1934-1944
 1. Product Manufacturing & Material Records-1943-1944
 2. Sterile Solutions & Vaccine Record-1934-1943
 3. Tablet Department Manufacturing Record-1941-42
31141019085278 7B-12-10
18. Box 18 - Manufacturing Records, Book 1-3, 1900-1915
 1. Book 1, 1900-1904
 2. Book 2, 1904-1910
 3. Book 3, 1910-1915
31141019085393 7B-11-10
19. Box 19 -. Manufacturing Records, Book 4-6, 1915-1920
 1. Front Section Book 4, 1915-1920
 2. Back Section Book 4, 1915-1920
 3. Book 5, 1920
 4. Book 6, 1921-1925
31141019085401 7B-11-10
20. Box 20 – Miscellaneous Production materials, 1915-1965
 1. Antibiotic Production – Portage Plant, 1943 - 1965
 2. Production Ledger – September 1924 – April 1960
 3. Publication Photos – Laboratory and Production, N.D.
 4. Upjohn Postcards, N.D.
 5. Mechanical Engineering Annual Reports, 1961-1965
 6. Control methods for Standardization, 1915
 7. “Pill Production” paper by W.F. Little, 1935
31141019085310 2A-7-13
21. Box 21 – Product Labels, N.D.
 1. Product Labels – Container and Label Sizes with Labels, Folder 1
 2. Product Labels – Container and Label Sizes with Labels, Folder 2
 3. Product Labels – Container and Label Sizes with Labels, Folder 3
 4. Albamix bag, for treatment of bacterial infection in poultry, N.D.
31141019085328 2A-7-13

22. Box 22 – Fluid Production Logs 1939-1942, Pill Production Cards 1892-1903
 1. Pill Production Cards, 1892 – 1903
 2. Fluid Production Log, Book XV, 1939-1941
 3. Fluid Production Log, Book XVI, 1941-1942

31141019085377 7B-12-10
23. Box 23 – Coating Dept. Ledgers, 1922-1927
 1. Coating Dept. Ledger, 1922-1924
 2. Coating Dept. Ledger, March 1925 – June 1927

31141019085419 7B-12-10

3. Operations Material.

3.1. Executive Diaries and Notices.

Arrangement: Chronological by subject.

Executive diaries contain abstracts of the day's or week's activities for a certain unknown executive through the years 1931-1954. Business activities are the main concern, but some personal activities with business partners are included. Also, events such as the death of W. E. Upjohn are included as well.

The executive notices and general list notices were general correspondence about company business that was given to executives or to the "general list" which included the entire company. These notices were the primary means of daily communication throughout the company, and as such offer a good deal of information. The executive notices run from 1932-1938 while the general list notices run from 1969-1972.

1. Box 1 - Executive Diaries **31141019084446 2A-9-13**
 1. Executive Diary, 1931
 2. Executive Diary, January-June, 1932
 3. Executive Diary, July-December, 1932
 4. Committee Records, 1932-1934
 5. Executive Diary, January-June, 1933
 6. Executive Diary, July 1933-January 8, 1934
 7. Executive Diary, January-June, 1934
 8. Executive Diary, July-December, 1934
 9. Executive Diary, January-April 8, 1935
 10. Executive Diary, April-December, 1935
 11. Executive Diary, January-June, 1936
 12. Executive Diary, July-December, 1936
 13. Executive Diary, January-March, 1937
2. Box 2 - Executive Diaries **31141019084453 2A-9-13**
 1. Executive Diary, April 1937-January 11, 1938
 2. Executive Diary, January-June, 1938
 3. Executive Diary, July-December, 1938
 4. Executive Diary, January-June, 1939

5. Executive Diary, July-December, 1939
6. Executive Diary, January-June, 1940
7. Executive Diary, July-December, 1940
8. Executive Diary, January-June, 1941
9. Executive Diary, July-December, 1941
10. Executive Diary, January-June, 1942
11. Executive Diary, July-December, 1942
12. Executive Diary, January-June, 1943
13. Executive Diary, July-December, 1943
3. Box 3 - Executive Diary - 1944-1954 **311411019084461** **2A-8-13**
 1. Executive Diary - 1944-1947
 2. Executive Diary - 1948-1949
 3. Executive Diary - 1950-July 1954
4. Box 4 - Executive Notices and Minutes **31141109084479** **2A-9-13**
 1. Executive Notices, 1932
 2. Executive Notices, 1933
 3. Executive Notices, 1934
 4. Executive Notices, 1935
 5. Executive Notices, 1936
 6. Executive Notices, 1937
 7. Executive Notices, 1938
 8. Company Meetings - Brief Abstracts - 1889-1947
 9. History of Selected Preparations - April 1932
 10. Meeting Minutes - Managers Conference - February 10-14, 1930
 11. Minutes and Speeches from Supervisors Conference - July 7-12, 1930
 12. Meeting minutes - Sales Managers Conference - April 13-17, 1931
5. Box 5 - General List Notices **31141019084487** **2A-9-13**
 1. General List Notices, January-March, 1969
 2. General List Notices, April-June, 1969
 3. General List Notices, July-September, 1969
 4. General List Notices, October-December, 1969
 5. General List Notices, January-March, 1972
 6. General List Notices, April-June, 1972
 7. General List Notices, July-September, 1972
 8. General List Notices, October -December, 1972

3.2. Conferences and Meetings.

Arrangement: Chronological by subject.

This series includes reports on conferences and meetings, including the minutes from the start of the Upjohn Company (1887-1909) which are also transcribed. Other memorabilia and notes from meetings such as itineraries and hand written notes are in this series as well.

1. Box 1 - Conferences and Meetings **31141019084495** **2A-8-13**
 1. Transcription - Upjohn Corporation Minutes, Pages 1-74, 1887-1902
 2. Corporation Minutes - The Upjohn Pill and Granule Co. - 1887-1902
 3. Corporation Minutes - The Upjohn Co. - 1902-1909 - Folder 1
 4. Corporation Minutes - The Upjohn Co. - 1902-1909 - Folder 2

2. Box 2 - Conferences and Meetings **31141019084503** **2A-8-13**
 1. Conferences and Meetings - Supervisors Conferences, 1924-1965
 2. Executive Committee - Meeting minutes - 1929-1931
 3. Stockholders Meeting - May 21, 1940
 4. Office Managers Conferences, 1945-1955 - Folder 1
 5. Office Managers Conferences, 1945-1955 - Folder 2
 6. Conferences and Meetings - Brook Lodge Medical Conferences - 1956-1960
 7. Conferences and Meetings - Rookie Supervisors and Junior Salesman, 1961
 8. Conferences and Meetings - Senior Hospital Salesmen - 1963-1968
 9. Conferences and Meetings - Placement Directors Conference, 1964
 10. Conferences and Meetings - Science Writers Conference, 1965
 11. Conferences and Meetings - Seminar on Medical Education - 1965
 12. Conferences and Meetings - The White House Conference on Health - 1965
 13. Conferences and Meetings - Brook Lodge Medical Conferences, 1968
3. Box 3 - Conferences and Meetings, 1959-1969 **31141019084511** **2A-9-13**
 1. Financial Writers Press Conference - 1959
 2. Brook Lodge Conference - Company Operations, 1961 - Folder 1
 3. Brook Lodge Conference - Company Operations, 1961 - Folder 2
 4. Brook Lodge Conference - Company Operations, 1961 - Folder 3
 5. Brook Lodge Meeting - Company Operations, 1962
 6. Brook Lodge Conference - Drug Reactions - May 27, 1963
 7. Brook Lodge Conference - Osteoporosis-Fluoride - October 14, 1963
 8. Brook Lodge Conference - Company Operations - 1963
 9. Brook Lodge Brainstorming Session - Medical Research - March 1964
 10. Brook Lodge Conference - Drug Induced Hepatic Dysfunction - July 27-28, 1964
 11. Brook Lodge Conference - Company Operations - 1964
 12. Tolinase Cholesterol Conference - 1964
 13. Brook Lodge Brainstorming Session - Antibiotic and Analgesic - April 1965
 14. Farm Editors Field Day - June 23, 1965
 15. Brook Lodge Conferences - 1965
 16. Brook Lodge Brainstorming Session - Drug Information to Physicians - July 1966
 17. Brook Lodge Medical Conferences - 1966
 18. "The Tissue Integrity Story and its Development" - February 1, 1968
 19. Brook Lodge Conference Itineraries - 1960-1969
 20. Brook Lodge - General
 21. Symposium on the Rational Use of Corticosteroids
Conferences and Meetings - Miscellaneous
4. Box 4 - Conferences and Meetings, 1969 **31141019084529** **2A-9-13**
 1. Conferences and Meetings - White House Conference on Food, Nutrition, and Health - Final Report, 1969
 2. Conferences and Meetings - Branch Office Managers
 3. Conferences and Meetings - Brook Lodge Conference Summaries
 4. Conferences and Meetings - Publication of Brook Lodge Conferences
 5. Conferences and Meetings - Roundtable Trade Conference in Moscow
 6. Conferences and Meetings - Sales Managers
 7. Conferences and Meetings - Senior Salesmen
5. Box 5 - Conferences and Meetings **31141019084537** **2A-6-13**
 1. Progesterone Program for Brook Lodge Symposium, 1961
 2. Brook Lodge Brochure, N.D.

3. Brook Lodge Conference Programs, 1972-1979
4. Brook Lodge Meeting, Company Operations, 1962
5. Upjohn Company By-Laws as amended through May 20, 1958
6. Brook Lodge brainstorming session, drug information to physicians, July 1966
7. The Upjohn Academy, schedule and brochure, May 21-24, 1985
8. Inter-office memorandums, 1942-1943
9. Inter-office memorandums, 1904-1986
10. House of Delegates – A.M.A Convention, San Francisco, June 20-22, 1964
11. American Medical Association, Council on Pharmacy and Chemistry, 1933-1946
12. Article about American Diabetes Association, 1957

3.3. Speeches.

Arrangement: Chronological.

Also included are transcripts of speeches given by E. Gifford Upjohn from 1954-1970. E. Gifford Upjohn was President and CEO of the Upjohn Company from 1953-1961 and then was elected Chairman of the Board in 1962 and remained chairman until 1969 when he retired. Even though he retired as chairman, E. Gifford Upjohn stayed on the board of directors until 1978, so take this into account for his most recent speeches.

1. Box 1 – Speech Files – General – Box 1 **31141019084388** **2A-8-13**
 1. Speech - Sales Managers Meeting - Coordination of Sales and Production - October 11, 1938
 2. Speech - "Organization Speech" - April 5, 1943
 3. Supervisors and Sales Managers Conferences - April 1945
 4. Speech - Sales Supervisors Meeting - July 9, 1945
 5. Speech - "A Talk to Salesman Making First Visit to Home Office" - November 1945
 6. Speech - "Report to Sales Managers and Divisional Sales Managers" - May 24, 1948
 7. Reports to Sales Managers and Supervisors - May 1949-June 1951
 8. "Another Year of Progress" Annual Reviews - 1949-1952
 9. Speech - William E. Upjohn Prize Awards - Dr. L. N. Upjohn - October 17, 1952
 10. Reports to Sales Managers and Supervisors - 1953 and 1954
 11. Speeches and Presentations - R. S. Schrieber - 1954-1967
 12. Report for Junior Salesmen and Medical Personnel - 1955
 13. Speeches - "Talks to Senior Salesmen" - Donald S. Gilmore - 1956 and 1958
 14. Speeches and presentations - D. G. Knapp - 1957-1964
 15. Stock Options Speech - November 26, 1958
 16. Speech to Underwriters - Donald S. Gilmore - December 2, 1958
 17. Speech - Upjohn Research Operations - Talk to Security Underwriters by R. S. Schrieber - December 2, 1958
 18. Speech - "Antibiotics Anonymous" by James P. Folkertsma - 1958-1960
 19. Speeches - W. F. Allen - 1958-1961
2. Box 2 - Speech Files - General - Box 2 **31141019084396** **2A-8-13**
 1. Speeches - R. T. Parfet, Jr. - 1959-1962
 2. Speeches - William H. Bayliss - 1959-1966
 3. Speech - "Medical Sales Coordination in the Training of Salesmen" by Earl G. Bergman - February 8, 1960
 4. Speech - "Development of a Pharmaceutical Product" by D. T. Meredith - July 27,

1960

5. Speech - "Upjohn Advertising Today" by John L. Deal - September 23, 1960
6. Speech - Pharmacy Day, University of Michigan - D. T. Meredith - October 29, 1960
7. Speeches - Talks Given to Security Analysts - 1960-1961
8. Speech - "What is a Pharmaceutical Company?" by F. A. Eberly - January 1961
9. Speech - "The Changing Image of Pharmaceutical Advertising" by John L. Deal - February 14, 1961
10. Speech - Remarks to Unit Managers at New Office Building - D. S. Gilmore - July 28, 1961
11. Speeches - P. S. Parish - 1961
12. Speeches - Sales Conferences at Brook Lodge - 1961-1965
13. Speech - "Future Trends on Clinical Research" by Harold L. Upjohn, February 21, 1962
14. Speech - International Section, PMA, Chicago by H. J. Timlinson - February 12, 1962
15. Speech - "Patents and Progress" by A. R. Whale, 1962
16. Speeches - Annual Meetings of Shareholders - by R. T. Parfet, Jr. - 1962-1968
3. Box 3 - Speeches - General - Box 3 **31141019084404** **2A-9-13**
 1. Speeches - Academy of Upjohn Salesmen - 1963-1969
 2. Speech - "Evaluation of Industry Research and Development Programs ..." - by R. S. Schrieber - October 18, 1965
 3. Speech - "The Pill - Modes of Action" by James P. Folkertsma - February 1, 1966
 4. Speech - Opening of New Orleans Distribution Center - by R. T. Parfet, Jr. - November 16, 1966
 5. Speeches - Brook Lodge - 1966
 6. Speeches, 1968 - Originals
 7. Speeches, 1968
 8. Speech - "Formal vs. Informal Management" by A. B. Huellmantel
 9. Speech - "Pharmaceutical Research" by James P. Folkertsma
 10. Speeches and Articles - Miscellaneous
4. Box 4 - Speeches - Trainee Meetings, 1956-1965 **31141019084412** **2A-9-13**
 1. Speeches to Trainees - 1956-1962
 2. Speeches Given at Trainee Meetings - 1962-1965 - Folder 1
 3. Speeches Given at Trainee Meetings - 1962-1965 - Folder 2
5. Box 5 - Speeches - E. G. Upjohn - Box 1 **31141019084420** **2A-9-13**
 1. Speeches - Dedications of Foreign Subsidiary Buildings - E.G. Upjohn - 1954-1968
 2. Speeches - E. G. Upjohn to Office Managers, Personnel Division, and Production Department Heads at Brook Lodge - 1955-1964
 3. Speeches - Miscellaneous - E. Gifford Upjohn - 1955-1969
 4. Speeches - E.G. Upjohn - Talk to Underwriters - 1958
 5. Speech - "Why the Need for Improving the Science Program" , Western Michigan University by E.G. Upjohn - January 28, 1958
 6. Speeches - E. Gifford Upjohn - 1959-1960
 7. Speeches - E. G. Upjohn - 1959
 8. Speeches - E. G. Upjohn - 1960
6. Box 6 - Speeches - E. G. Upjohn - Box 2 **31141019084438** **2A-9-13**
 1. Selected Speeches - E. G. Upjohn - 1961 - Folder 1
 2. Selected Speeches - E. G. Upjohn - 1961 - Folder 2
 3. Selected Speeches - E. G. Upjohn - 1962 - Folder 1
 4. Selected Speeches - E. G. Upjohn - 1962 - Folder 2

5. Speeches – E. G. Upjohn – May 21, 1963 – May 17, 1966
6. Speeches – Pharmaceutical Manufacturers Association Meetings – E. G. Upjohn – 1960-1968
7. Speeches – Remarks at Annual Meetings – E. G. Upjohn – 1960-1969
8. Speeches – Symposia at Brook Lodge – 1960-1969
9. Speech – Dedication, Upjohn Center for Clinical Pharmacology – By E. Gifford Upjohn – June 4, 1970
10. Speech - “Trademarks and the Role of Generic Names” - E. Gifford Upjohn

3.4. Other Operations Materials.

Arrangement: Alphabetical by Subject.

1. Box 1-Operations Material **31141019084545** **2A-7-13**
 1. A Critical Evaluation of Our Non-Prescription Product Development System by G.L. Flynn, 1966
 2. Booklet - Corporate Objectives, Policies and Organization - Extras
 3. Booklet - Corporate Objectives, Structure and Policy - February 26, 1971
 4. Booklet - Corporate Objectives, Policies and Organization - March 1, 1976
 5. Booklet - Corporate Objectives, Policies and Organization - April 1978
 6. Booklet - Corporate Objectives, Policies and Organization - April 1981 - Folder 1
 7. Booklet - Corporate Objectives, Policies and Organization - April 1981 - Folder 2
 8. Booklet - Corporate Objectives, Policies and Organization - May 1988
 9. Company Directories, 1950-1954
 10. Departments – Marketing – Organizational Charts
 11. Long Range Plan – International Operations – 1967-1971
 12. Notes on Massey Report 1968
 13. Operations Plan – International – 1965
 14. Organization Charts
 15. Pharmacia & Upjohn Travel Policy and Guidelines
2. Box 2 - Operations Material - Box 2 **31141019084552** **2A-7-13**
 1. Planning International Growth – October 1956
 2. Report on Management – The Upjohn Company 1968
 3. Research Directories – 3rd+ Copies for Class or Exhibit Use
 4. Strategic Plan – Upjohn International – 1970-1974
 5. Strategic Plan – Upjohn International – 1971-1975
 6. Upjohn Company Code of Corporate Conduct – January 1994
 7. The Upjohn Company’s Domestic Human Health Care Strategy – April 24, 1970 – Folder 1
 8. The Upjohn Company’s Domestic Human Health Care Strategy – April 24, 1970 – Folder 2
 9. Upjohn Company Organization Charts – 1986
 10. Upjohn Publications with Organizational Charts
3. Box 3 - Operations Material - Box 3
 1. The Upjohn Company Cost Rate Manual for Chemical and Pharmaceutical Production - 1963
 2. Accumulated Earnings Legal Study - 1958
 3. The Upjohn Company Standard Cost Manual - 1963
 4. The Upjohn Company Method of Procedure - Order for Short Form Billing - 1938

5. Upjohn Secretarial and Stenographic Notebook
31141023568749 **7B-1-6**
4. Box 4 - Employee Recruitment and Benefit Information - Box 1
 1. Annual Benefit Review - 1957
 2. Annual Safety Reports, 1960-1963
 3. "A Career with a Future"
 4. Career Information Booklets
 5. Employee Insurance Publications
 6. Employee Insurance Publications - Exhibit or Class Use Copies
 7. Employee Savings Plan Publications
31141019084560 **2A-5-13**
5. Box 5 - Employee Recruitment and Benefit Information - Box 2
 1. Pharmacia & Upjohn Employee Guide to Human Resource Practices, 1997
 2. Pharmacia & Upjohn , RSVP Benefits Guide, 1998
 3. "Progress through Science: From Search to Success"
 4. Retirement Plan Publications
 5. Supplemental Memorandum – Proposed Amendments to Retirement Plan – October 3, 1957
 6. "The Growing World of Upjohn"
 7. Upjohn: Research, Production, Administration, Engineering, Control, Sales
31141019084578 **2A-5-13**
6. Box 6 - Employee Manuals
 1. Employee Manual - "We The Upjohn Company" - 1939-1944
 2. Employee Manual - "We The Upjohn Company" - 1945-1949
 3. Employee Manual - "We The Upjohn Company" - 1951-1954
 4. Employee Manual - "We The Upjohn Company" - 1954-1959
 5. Employee Manual - "We The Upjohn Company" - 1961
 6. Employee Manual - "We The Upjohn Company" - 1964, 1966
 7. Upjohn Employee Handbook, 1974-198
31141019084586 **2A-5-13**
7. Box 7 – **31141019084594** **2A-7-13**
 1. Inventory List of Drug Notebooks + Folders, 1957-1969
 2. Report on Proposed Plant Development, 1945
 3. "We the Upjohn Company" Employee Information Handbook, June 1946
 4. Articles of Association – The Upjohn Company, 1886 and 1909
 5. Articles of Association – August 4, 1902
 6. Contracts – Sale of share of company to F.L. Upjohn, 1887
 7. Upjohn brothers and reorganization, correspondence, 1908-1909
 8. Articles of Association – The Upjohn Company, 1919
 9. Articles of Association – The Upjohn Company, 1936
 10. "Information Relating to The Upjohn Company, Kalamazoo, Michigan", booklet prepared for The War Production Board, April 1942
 11. Upjohn Division Brochures: Chemical, Agricultural, International, Pharmaceutical, 1973
 12. Plant Maintenance and Area Engineering Annual Reports, 1963-1965
 13. Industrial and Chemical Safety Clippings, 1925-1955
 14. Environmental Publications, 1963
 15. Building Construction and Engineering – Unit 04, 1963 – 1965
 16. Utilities Annual Report, 1960
 17. Utilities Annual Report, 1962

18. Utilities Annual Report, 1963-1964
19. Workplace Safety, 1948-1955
8. Box 8 – Divisions and Departments, 1935-1980
 1. Upjohn Worldwide Agricultural Operations, 1980
 2. Agricultural Products Unit, Originals, 1956-1965
 3. Agricultural Products Unit, 1955-1964
 4. Agricultural Chemicals – General, 1955-1962
 5. Departments – Legal Division, 1950-1957
 6. Departments – Medical Department, 1935 – 1938
 7. Medical Division – Annual Report, 1956
 8. Agricultural Products Unit, Annual Report, 1964
31141019084602 2A-6-13
9. Box 9 – Competitors Notebooks and Miscellaneous
 1. Competitors Notebook, 1955-1964
 2. Civil Defense Plans, 1951-1952
 3. European trip, David I. Weisblat, expenses, 1947
 4. Microfilm program of German pharmaceutical industry, Post WWII, 1947
 5. “Upjohn: Research, Production, Administration, Engineering, Control, Sales”, employee recruitment brochure, N.D.
 6. Emergency procedures for downtown offices
 7. Competitors Notebook, 1983
 8. “A Tour through The Upjohn Company”, fold-out book, N.D.
 9. Europe – general report, non-technical, 1947
 10. Visual sequence of “Seek Quality to Reach Quality” film, 1983
 11. “Corporate Objectives, Policies, and Organization”- The Upjohn company, March 1976
 12. Stock number book, 1968-1981
31141019084610 2A-5-13
10. Box 10 – Divisions and Departments
 1. Aviation Department-Aircraft Operations, 1956-1958
 2. Proposed Learstar Specification and Contract, 1956
 3. “A Study of the Origin of Products” memorandum, 1956
 4. Aviation Department-General, 1956-1957
 5. Division of Biological Research Annual Report, 1956
 6. Blood Plasma Project, 1951-1954
 7. Chemical Production Division, 1958
 8. Division of Chemical Research, Annual Report, 1956
 9. Company Library
 10. Control Division
 11. Development and Manufacturing Division
 12. “Fluid Manufacture” Paper by R.B. Shivel and W.W. F. Enz, 1937
 13. Material Handling
 14. Methods and Standards
 15. Packaging Department
 16. Patent Law Department
 17. Product Development Division, Annual Reports, 1964
 18. Product Development Division, Annual Reports, 1966
 19. Production Division
31141019084628 2A-7-13

11. Box 11 – Divisions and Departments **31141019084636** **2A-7-13**
 1. Receiving and Distribution
 2. Sterile Products
 3. Office of Price Administration (O.P.A)
 4. Research Division, Articles, 1945-1960
 5. Research Division, Articles, 1961-1965
 6. Research Division, miscellaneous
 7. Research Division, Research Studies
 8. Research Division, Staff
 9. Selected Products for The Veterinarian, 1947-1950
 10. Veterinary Activities Report, 1961
 11. Veterinary Activities Report, 1967
 12. Veterinary Department, 1948-1959, Folder 1
 13. Veterinary Department, 1948-1959, Folder 2

4. Department Records.

4.1. Advertising and Publicity

Arrangement: Alphabetical by subject.

1. Box 1 **31141019083802** **2A-11-13**
 1. Advertising and Promotion Agreement - March 1965
 2. Advertising and Publicity - Campaigns
 3. Advertising and Publicity - Cooperative Advertisements Volume VI - Folder 1
 4. Advertising and Publicity - Cooperative Advertisements Volume VI - Folder 2
 5. Advertising and Publicity - Counter and Window Displays
 6. Advertising and Publicity - Institutional Advertising - General
 7. Advertising and Publicity - Journal of American Medical Association Inserts
 8. Advertising and Publicity - Professional Journals
 9. Advertising and Publicity - Original Copies
 10. Advertising and Publicity - Unicap Spice Labels
 11. Unicap Spice Labels - Extras
 12. Poison Antidote Tab for Home and Drug Reference Guide - 1965
 13. Advertising and Publicity - Radio and Television
2. Box 2 **31141019083810** **2A-7-13**
 1. Media - Radio Broadcasts, 1948-1954
 2. Media - Television - "Home Show", 1955-1956
 3. Advertising and Publicity - Newspapers - Press Releases, 1959
 4. Advertising and Publicity - Newspapers - Press Releases, 1963
 5. Advertising and Publicity - Newspapers - Press Releases, 1964
 6. Advertising and Publicity - Newspapers - Press Releases, 1965
 7. Advertising and Publicity - Newspapers - Press Releases, 1966
 8. Advertising and Publicity - Newspapers - Press Releases, 1967
 9. Civilian Medicine During the War Years series - Recent Advances in Medicine
 10. Civilian Medicine During the War Years series - Recent Advances in Medicine - Original Copies
 11. Studies in Avitaminoses - General
 12. Studies in the Avitaminoses - Folder with J.A.M.A. Inserts - 1940
 13. Advertising and Publicity - Movies - Medical Films

3. Box 3 - Direct Mailers **31141019083828** **2A-10-13**
 1. Adeflor Chewable - 1965
 2. Adeflor Pre-Natal Folders - 1964
 3. Guard Against Infection Display/Header Card - 1965
 4. Kaopectate Retail Advertising Planning Guide - 1965
 5. Lincocin Disc Sensitivity Testing Folder - 1965
 6. 60 second Kaopectate and Mycitracin Spot Commercials - 1965
 7. Maolate and Medrol Enpak Promotion Ideas
 8. Medrol Veriderm Clinical Mailer, 1964-1965
 9. Mycitracin Calendar Display Model - 1965
 10. Mycitracin Retail Advertising Planning Guide - 1965
 11. Mycitracin Window Card - 1965
 12. Pamine Direct Mail Folder - Design #1 - 1965
 13. Pamine Direct Mail Folder - Designs #2 and 3 - Pilot
 14. Pamine Mailer #2 - Tug Captain Design
 15. Pamine Mailer #3 - Tug Captain Design
 16. Provest Direct Mailer - Job #P-4942
 17. Provest Direct Mailer - Job #P-4944
 18. Provest Pre-Announcement Letter
 19. St. Louis Medical Society Roster Ad - 1964
 20. Unicap Self-Mailer
4. Box 4 - Product Advertisements - Box 2 **31141019083836** **2A-10-13**
 1. Product Advertisement - Adeflor Chewable Self Mailer - "Hard Sell" #4 - 1965
 2. Product Advertisement - Adeflor Prenatal map - 1965
 3. Product Advertisement - Depo-Medrol Self-Mailers - 1965
 4. Industrial Vitamin Plan Reply Card - 1965
 5. Kaopectate Deal - 1957
 6. Kaopectate Line Drawing and Deal Packer - 1964
 7. Kaopectate Newspaper Ad Mat Page - 1965
 8. Kaopectate and Mycitracin - Product and Logo - Type Mat Pages - 1965
 9. Product Advertisement - Lincocin - Direct Mail #4 - 1965
 10. Product Advertisements - Magazines - 1956-1960
 11. Product Advertisement - Medaprin Mailer - 1965
 12. Product Advertisement - Medaprin Mailer - Hiking Design - 1965
 13. Product Advertisement - Medrol Family Sample Mailing Boxes - 1965
 14. Motrin - General
 15. Motrin - Arthritis Writer's Guide
 16. Mycitracin Ad - Mat Page - 1965
 17. Mycitracin Pocket Protector and Mycitracin Vari-vue Clerk badge
5. Box 5 - Product Advertisements - Box 2 **31141019083844** **2A-10-13**
 1. Products - Neo-Delta-Cortef - 1957
 2. Products - Ointments - Deals, 1956-1960
 3. Product Advertisement - Direct Mail Folders - Orinase Case History #2 - 1965
 4. Product Advertisement - Orinase - Mailer #3 - 1965
 5. Product Advertisement - Orinase Case History Mailer #4 - May 1965
 6. Products - Orinase - Review Paper for Presentation at ACS Symposium on Diabetes, "The Pharmacology of the Aryl Sulfonyureas" - 1956
 7. Product - Orinase - Orinase - April 1, 1957
 8. Product - Orinase - May-December 1957
 9. Orthoxicol File Card and Lay Leaflet - 1965

10. Products - Pamoid - 1956
11. Pyrroxate File Card - 1965
12. Retail Advertising Kit - 1965
13. Product Advertisement - Scientific Exhibit Brochures - Oral Contraception - 1965
14. Products - Terpin Hydrate and Methorate
15. Product - Unicap M - 1955-1956
16. Unicap Deal - General - 1955
17. Spanish Banner - Unicap Free Offer - 1964-1965
18. Spanish Banner - Unicap Chewable Free Offer - 1964-1965
19. Unicap "Free" Banner - 1965
20. Unicap Chewable "Free" Banners - 1965
21. Vanguard Test Posters - 1965
6. Box 6 - Product Advertisements **31141019083851** **2A-10-13**
 1. Displays - Self-Service Vitamin Selector
 2. Displays - Self-Service Vitamin Selector - Slide viewer
 3. Displays - Self-Service Vitamin Selector - Advertisement Notebook
 4. Product - Xanax
 5. Product - Zymacap - 1954
 6. Product Advertisement - Zymaflor Hanger
7. Box 7 - Advertising Tests and Telephone Promotion - 1954-1962
 1. Advertising Tests - General - 1954-1962 - Folder 1
 2. Advertising Tests - General - 1954-1962 - Folder 2
 3. Advertising Tests - General - 1954-1962 - Folder 3
 4. Telephone Promotion - 1960-1963
 5. Telephone Promotion - Telephone Tests - 1960 - Folder 1
 6. Telephone Promotion - Telephone Tests - 1960 - Folder 2
 7. Telephone Promotion - Telephone Tests - 1960 - Folder 3
 8. Telephone Promotion - Telephone Tests - 1960 - Folder 4

31141019083869 **2A-11-13**
8. Box 8 - Television - Medical Special Events - Box 1 **31141019083877** **2A-11-13**
 1. Report on Medical Special Event Television Program - "Better Health For Your Children", April 10, 1961
 2. Report on Medical Special Event Television Program - "Sports Medicine" - November 1961
 3. Report - The Upjohn Company Film Program - July 30, 1962
 4. Television - Medical Special Events - Albuquerque and Dallas - "Lung Cancer" - 1959
 5. Television - Medical Special Events - Boston, Detroit, San Francisco - "Men, Medicine, and Space" - 1959
 6. Television - Medical Special Events - Boston - "Teenagers' Growing Pains" - December 5, 1962 - Folder 1
 7. Television - Medical Special Events - "Teenagers' Growing Pains" - Folder 2
 8. Television - Medical Special Events - "Teenagers' Growing Pains" - Folder 3
 9. Television - Medical Special Events - Chicago - "Facts on Dieting" - 1960
 10. Television - Medical Special Events - Cincinnati - "Your Health and Your Job" - 1959
 11. Television - Medical Special Events - Denver - "Sports Medicine" - November 27, 1961 - Folder 1
 12. Television - Medical Special Events - Denver - "Sports Medicine" - 1961 - Folder 2

13. Television - Medical Special Events - Detroit – 1959
9. Box 9 - Television - Medical Special Events - Box 2
 1. Television - Medical Special Events - General
 2. Television - Medical Special Events - Correspondence
 3. Television - Medical Special Events - Los Angeles - "Men, Medicine, and Space" - 1959
 4. Television - Medical Special Events - Miscellaneous
 5. Television - Medical Special Events - "Mystery of Aging" - November 9, 1961
 6. Television - Medical Special Events - New York - "Nervous Tension" - 1960
 7. Television - Medical Special Events - Pittsburgh - "Mystery of Aging" - 1961
 8. Television - Medical Special Events - RW File
 9. Special Survey on Heart Television Programs - San Francisco - October 26, 1958
 10. Television - Medical Special Events - San Francisco Heart Series - 1958
 11. Television - Medical Special Events - Special Survey on heart Television Programs - Detroit, MI - March 10-12, 1959
 12. Television - Medical Special Events - Washington, D.C. - "Better Health for Your Children" - 1961
 13. Television - Medical Special Events - Whitman Report - June 1960
31141019083885 2A-10-13
10. Box 10 - News Releases - Newspapers - 1950-
 1. News Releases - Newspapers - 1950-1954
 2. News Releases - Newspapers - 1955
 3. News Releases - Newspapers - 1956-1957
 4. News Releases - Newspapers - 1958 - Folder 1
 5. News Releases - Newspapers - 1958 - Folder 2
 6. News Releases - Newspapers - 1960 - Folder 1
 7. News Releases - Newspapers - 1960 - Folder 2
31141019083893 2A-10-13
11. Box 11 - News Releases - Newspapers - 1961-1962
 1. News Releases - Newspapers - 1961 - Folder 1
 2. News Releases - Newspapers - 1961 - Folder 2
 3. News Releases - Newspapers - 1962 - Folder 1
 4. News Releases - Newspapers - 1962 - Folder 2
 5. News Releases - Newspapers - 1962 - Folder 3
 6. News Releases – 1962
31141019083901 2A-10-13
12. Box 12 - Public Relations, 1949-1958 - Box 1
 1. Public Relations - Odor Control at Upjohn Plants - 1949-1955 - Folder 1
 2. Public Relations - Odor Control at Upjohn Plants - 1949-1955 - Folder 2
 3. Public Relations - Publicity - 1953-1954
 4. Public Relations - Publicity - January-June 1955
 5. Public Relations - Publicity - July-December 1955
 6. Public Relations - Publicity - January-June 1956
 7. Public Relations - Publicity - July-December 1956
 8. Public Relations - Publicity - January-June 1957
 9. Public Relations - Publicity - July-December 1957 - Folder 1
 10. Public Relations - Publicity - July-December 1957 - Folder 2
 11. Public Relations - Publicity - January-March 1958 - Folder 1
 12. Public Relations - Publicity - January-March 1958 - Folder 2
31141019083919 2A-7-13

13. Box 13 - Public Relations, 1956-1959 - Box 2
 1. Public Relations - Publicity - April-June 1958 - Folder 1
 2. Public Relations - Publicity - April-June 1958 - Folder 2
 3. Public Relations - Publicity - July-September 1958
 4. Public Relations - Publicity - October-December 1958
 5. Public Relations - Publicity - January-June 1959
 6. Public Relations - Publicity - News Releases, Extras - Folder 1
 7. Public Relations - Publicity - News Releases, Extras - Folder 2
 8. Public Relations - Coverage Reports, 1956
 9. Public Relations - Coverage Reports, 1957
 10. Public Relations - Coverage Reports, 1958
 11. Public Relations Report - October 1 - December 31, 1958
 12. Public Relations Report - January - March 1959
 13. Public Relations Report - April - June 1959
 14. Public Relations Report - July - September 1959
 15. Public Relations Report - October - December 1959
 16. Public Relations Reports – 1959

31141019083927 2A-10-13
14. Box 14 - Public Relations - Box 3
 1. Public Relations Report - January-March 1960
 2. Public Relations Report - April-June 1960
 3. Public Relations Report - July-September 1960
 4. Public Relations Report - October-December 1960
 5. Public Relations Reports - 1960
 6. Public Relations Report - January-March 1961
 7. Public Relations Report - April-June 1961
 8. Public Relations Report - July-September 1961
 9. Public Relations Report - October-December 1961
 10. Public Relations Report - January-March 1962
 11. Public Relations Report - April-June 1962
 12. Public Relations Report - July-September 1962
 13. Public Relations Report - October-December 1962
 14. Public Relations Report - January-March 1963
 15. Public Relations Report - April-June 1963
 16. Public Relations Report - July-September 1963
 17. Public Relations Report - October-December 1963
 18. Public Relations Program - 1965
 19. Public Relations - Speaker's Guide
 20. Public Relations - Miscellaneous
 21. The Upjohn Company: A Profile in Innovation
 22. The Upjohn Company: Historical Profile

31141019083935 2A-10-13
15. Box 15 – Public Relations – Box 4
 1. Depo-Provera Issue Discussion paper, 1984
 2. Scholarship/Donations, 1954-1958
 3. “A Corporation and Its Home: the Upjohn Company in the Kalamazoo Community”, report, 1978, 2 copies
 4. “A Corporation and Its Home: the Upjohn Company in the Kalamazoo Community”, report, 1979, 2 copies
 5. “A Corporation and Its Home: the Upjohn Company in the Kalamazoo Community”,

- report, 1980, 2 copies
6. "A Corporation and Its Home: the Upjohn Company in the Kalamazoo Community", report, 1981, 3 copies
 7. "A Corporation and Its Home: the Upjohn Company in the Kalamazoo Community", report, 1982, 2 copies
 8. "A Corporation and Its Home: the Upjohn Company in the Kalamazoo Community", report, 1985, 2 copies
 9. "A Corporation and Its Home: the Upjohn Company in the Kalamazoo Community", report, 1986
 10. Upjohn Issues in the Community: Marketing in the Third World, 1984-1986
 11. Upjohn Issues in the Community: Marketing to the geriatric community, 1985-1986
 12. Upjohn in South America, Issue discussion paper, 1984
 13. Animal Experimentation, Issue discussion paper, 1984
 14. Upjohn Seed Contribution Program, 1985
 15. Upjohn Issues in the community, Abortion, 1980-1986
- 31141019083943 2A-7-13**
16. Box 16-
 1. Drug travel cases materials, 1963-1964
 2. News clippings concerning drug travel cases, originals, 1964
 3. Advertisements to physicians, Pamine, 1955-1956, Folder 1
 4. Advertisements to physicians, Pamine, 1954-1963, Folder 2
 5. Michigan Healthcare promotional materials, 1963
 6. "Upjohn: Medicine designed for Health, Produced with Care", publicity brochure, 1973
 7. Upjohn informational packets, 1945

31141019083950 2A-7-13
 17. Box 17 – Grand Rounds films materials, 1955-1964
 1. Grand Rounds telecast newspaper clippings, Originals 1956
 2. Grand Rounds commercial script, Jan. 18, 1956
 3. Grand Rounds commercial script, Apr. 24, 1957
 4. Grand Rounds commercial, Albamycin, Oct. 17, 1956
 5. Grand Rounds commercial, Halotestin, Mar. 27, 1957
 6. Grand Rounds films proposed, 1963-1964
 7. Grand Rounds Presentation, Second World Conference on Medical Education, 1959
 8. Grand Rounds materials, 1955-1964, Folder 1
 9. Grand Rounds materials, 1959-1964, Folder 2

31141019083968 2A-10-13
 18. Box 18 –
 1. Upjohn guided tours pamphlet, 1977
 2. Cooperative Advertising and Promotional Plan – Instructional Book, 1965
 3. W.E. Upjohn Award winners list, 1960
 4. List of awards won by Advertising and Sales Promotion Dept., 1950
 5. Telegram, Upjohn Company to Stanley Morris, Oct. 8, 1947
 6. Upjohn memo concerning Direct Mailing Advertisement, 1946
 7. Materials concerning Direct Mailing campaign, 1945
 8. Telegram, Upjohn Company to Stanley Morris, Oct. 4, 1947
 9. Agricultural Division Advertising Circulars, 1977-1981
 10. "Under the Thumb vs. Under the Hammer" Ad, reprint from 1897
 11. "Urethane '76: Challenge of Change", Market Review, 1976
 12. "Upjohn: Medicine Designed for Health Produced with Care", booklet, 1965

13. Advertisement and Promotion extras, 1964-1965
14. CBS "County Journal" Radio program script, Dec. 18, 1948, concerning Actidione
15. Upjohn commercials on audiocassette, 1987 memo
16. Pharmaceutical companies and associations material
17. Upjohn Advertising: Then and Now, Robert W. Royle, 1964
18. Advertising Dept. memorandums and articles, 1956-1958
19. Upjohn Advertising artwork from magazines, 1945-1947
20. Upjohn pharmaceuticals advertisements, 1897-1927
21. "The Work of the American Drug Manufacturer's Association..." *Overflow* article, Dec. 1935

31141019083976 7B-4-10

19. Box 19 – Commercials and awards given to Advertising dept., 1949-1963
 1. Branch "Commercial" Film – "Sales Communication Film No. 1", 1961
 2. Commercial - Solu-Cortef, Kay-Anderson, No. II, 1959
 3. Commercial – Depo-Medrol, 1959-1960
 4. Commercial – Medrol, 1959
 5. Commercial – Mycifradin, "Little Train", 1960
 6. Memorandums concerning commercials, 1959-1963, Folder 1 of 2
 7. Memorandums concerning commercials, 1959-1963, Folder 2 of 2
 8. Descriptions of Grand Rounds films, 1959
 9. Public Affairs Film Committee – "Diabetics Unknown", 1960-1962
 10. Film script – "A Day with the Upjohn Company", 1954
 11. Film script – "The Greatest Good", 1954
 12. Film script – "The Span of Life", 1953
 13. Memorandums concerning proposed film "Metabolism", and script, 1960-1963
 14. Lists of films made by Upjohn and pharmaceutical industry, 1949-1960
 15. Award from The Advertising Court of Honor of the University of Oregon School of Journalism", N.D.
 16. Award for Merit from The Art Directors Club of the 33rd Annual Exhibition of Advertising and Editorial Art and Design, June 1954
 17. 1953 Certificate of Excellence from The American Institute of Graphic Arts
 18. Certificate of Excellence from The American Institute of Graphic Arts for Design and Printing for Commerce, 1956-1957 exhibition
 19. Telegram and Award, 1947 Direct Mail Merit Award from Direct Mail Advertising Association, Inc.

31141019083984 2A-11-13

20. Box 20 – Over-sized Advertising and Sales material **31141019083992 7B-1-10**
 1. U.S. Government, Special Business and Chemical Comparative Sales Report, 1954-1960
 2. Sales Ledger, 1939-1949
 3. Upjohn Institutional Advertisements, "Medicine Produced with Care..."series
 4. Upjohn Institutional Advertisements
 5. Upjohn Cooperative Advertisements
 6. Chemical and Government Comparative Net Sales Report, 1953
 7. Advertisement and Publicity – Radio, Television and Films
 8. Advertisement and Publicity – Newspapers
 9. "Why Your Doctor Knows" series, 1941-1944
 10. "Of Birds & Bees & Mice & Men", Ad from *Time* and *Newsweek*, Dec. 1958
 11. Unicap special offer flyer, N.D.
 12. "Your Doctor Speaks" collection of magazine messages, 1944-1945

13. Upjohn full page ads from Kalamazoo Gazette, Aug. 1948-Jan. 1955
 14. Promotions, ads, and direct mailers, 1964-1965
 15. Sales histories, 1889-1960
 16. "Keep the Quality Up", logo, 1944, 2 copies
 21. Box 21 – Magazine Advertisements 1941-1964
 1. *Medical Tribune* advertising sample issue, 1960
 2. Upjohn *Saturday Evening Post* ads, 1941-1944
 3. Upjohn various magazine ads, 1950-1964
- 31141019084008 7B-1-10**

4.2. Marketing and Sales.

Arrangement: Alphabetical by subject.

1. Box 1 **31141019084016 2A-9-13**
 1. 15 Year Actual Results Comparative Budgets
 2. Marketing - Academy of Upjohn Salesmen - 1962-1963
 3. Marketing - Branch Sales Data - 1963
 4. Marketing - Hospital Sales - 1956-1966
 5. Marketing - Market Development - New Product Reports - 1964
 6. Marketing - Medical Marketing and Media - March 1975
 7. Marketing - Minimum Retail Prices - Fair Trade
 8. Prices - 1937-1939
 9. Marketing - Pricing Manual - 1955
 10. Marketing - Salesmen - Upjohn Detailing Study - 1968
 11. Marketing - Training Manual - Western Region Training Reference File - 1957-1959
 12. Marketing and Sales - Diabetic Consumer Survey - 1955
 13. Marketing and Sales - Fall Vitamin Deal - 1961
 14. Marketing and Sales - Market Research - Market Book - 1953-1966
 15. Marketing and Sales - Market Research - Market Report : Products - 1962
 16. Marketing and Sales - Market Research - Pharmaceutical Promotion Review - 1959
 17. Marketing and Sales - Market Research - The Vitamin Deal 1952-1959
 18. Invoice of sale to Roberts + Turner, 1898
 19. Upjohn memorandums to salesmen, 1920-1928
2. Box 2 **31141019084024 2A-9-13**
 1. Marketing and Sales - National Summer Vitamin Month
 2. Marketing and Sales - Product Performance - October 11, 1963
 3. Marketing and Sales - Product Promotional History - 1953
 4. Marketing and Sales - The Size of the Sample Budget and Promotion Research - 1965
 5. Marketing and Sales - Vitamin Program - 1959
 6. Marketing and Sales - Vitamin Promotion - 1960
 7. Marketing and Sales - Vitamin Promotion Plans - 1958
 8. Sales - Selling Pharmaceuticals to Industrial Plans - December 1, 1962
 9. Sales - Special Products Division - Letters to Salesmen
 10. Sales and Marketing - Salesmen's Automobiles
 11. Sales Booklets and Publications
 12. Sales Histories
 13. Sales History - Nutrition Sales - 1961-1966
 14. "Iron: a self learning program", the Upjohn company, 1976
 15. Sales-Special Products Division, 1957-1961

16. George Mclelland correspondence regarding Upjohn salesmen sample case, 1946
3. Box 3 **31141019084032** **2A-9-13**
 1. Scrapbook materials from New York office; labels, postcards, ads, sales sheets, 1905-1920, Folder 1 of 2
 2. Scrapbook materials from New York office; labels, postcards, ads, sales sheets, 1905-1920, Folder 2 of 2
 3. Cost Book – 1905 -1906
 4. Cost Book –1918
 5. Cost Book—Fluids Dept., 1897-1900
 6. Price List, May 1886
 7. Marketing Reports and Clippings, 1928-1955
 8. Booklet, Upjohn Prescription Products, 1937
 9. Upjohn Logo and Trademark
4. Box 4 – Book of History of Total Area Sales, 1934-1952, 2 copies
 1. Book of History of Total Area Sales, 1934-1952, 2 copies
 2. Upjohn Company Domestic Sales Areas and Distribution Centers, Mar. 1, 1971
31141019084040 **7B-10-10**

4.3. Personnel Department.

Arrangement: Alphabetical by subject.

1. Box 1 - Personnel Department **31141019084115** **2A-10-13**
 1. Personnel - Awards
 2. Personnel - Awards - Army-Navy "E"
 3. Personnel - Awards - Certificate of Achievement by Surgeon General of the Navy
 4. Personnel - Awards - Service Awards
 5. Personnel - Awards - Service Recognition Program
 6. Personnel - Awards - Upjohn Prize Award Speeches
 7. Personnel - Awards - W. E. Upjohn Prize Award Plans - Folder 1
 8. Personnel - Awards - W. E. Upjohn Prize Award Plans - Folder 2
 9. Personnel - Cafeteria
 10. Personnel - Department Numbers
 11. Personnel - History - Korean War - 1950
 12. Personnel - History - V-E Day
 13. Personnel - Induction
 14. Personnel - Industrial Health
 15. Personnel - Military Service Policies - 1940-1961 - Folder 1
 16. Personnel - Military Service Policies - 1940-1961 - Folder 2
 17. Personnel - Military Service Policies - 1940-1961 - Folder 3
2. Box 2 - Personnel Department **31141019084123** **2A-10-13**
 1. Personnel - Military Service Christmas Bonus
 2. Personnel - Military Service - Honor Roll
 3. Personnel - Military Service - World War II Employees Killed
 4. Personnel - Military Service - Reserve Forces
 5. Personnel - Miscellaneous
 6. Personnel - Newspaper Clippings - Originals
 7. Personnel - Personnel Administration: A Reference ... - 1963
 8. Personnel - Personal Awards - Upjohn News
 9. Personnel - Recruiting Manual - N.D.

- 10. Personnel - Retirement Plan
- 11. Personnel - Timekeeping System
- 12. Plaque - National Safety Council Public Interest Award – 1961

- 3. Box 3 - Archive Personnel Files - Box 1 **31141019084131** **2A-10-13**
 - 1. Archive Personnel File - Harold S. Adams
 - 2. Archive Personnel File - Harold B. Allen
 - 3. Archive Personnel File - Fred W. Allen
 - 4. Archive Personnel File - R. M. Boudeman
 - 5. Archive Personnel File - Joseph J. Canon
 - 6. Archive Personnel Files - George F. Cartland - Lewie M. Crockett
 - 7. Archive Personnel Files - Arthur L. Crooks - Floyd A. Eberly
 - 8. Archive Personnel File - Harry H. Freeman
 - 9. Archive Personnel File - William G. Freeman
 - 10. Archive Personnel File - Malcolm Galbraith - Folder 1
 - 11. Archive Personnel File - Malcolm Galbraith - Folder 2
 - 12. Archive Personnel File - J. C. Gauntlett
 - 13. Archive Personnel File - Charles C. Gibbons
 - 14. Archive Personnel File - Dr. James L. Goddard
 - 15. Archive Personnel File - Leslie D. Harrop
 - 16. Archive Personnel File - Merrill C. Harp, M.D.
 - 17. Archive Personnel File - Fredrick W. Heyl - Folder 1
 - 18. Archive Personnel File - Fredrick W. Heyl - Folder 2
 - 19. Archive Personnel File - Cyrus Highlander
 - 20. Archive Personnel File - Fenimore Johnson
 - 21. Archive Personnel File - R. S. Jordan
 - 22. Archive Personnel File - D. G. Knapp
 - 23. Archive Personnel File - Bruce S. Lane
 - 24. Archive Personnel File - Carol Lawrence
 - 25. Archive Personnel File - R. U. Light
 - 26. Archive Personnel File - Rudolph A. Light
 - 27. Archive Personnel File - S. R. Light
 - 28. Archive Personnel File - William F. Little - Folder 1
 - 29. Archive Personnel File - William F. Little - Folder 2
 - 30. Archive Personnel File - Charles H. Ludlow
 - 31. Archive Personnel File - H. J. Maloney
 - 32. Archive Personnel File - John S. McColl
 - 33. Archive Personnel File - Stanley Morris

- 4. Box 4 - Archive Personnel Files - Box 2 **31141019084149** **2A-10-13**
 - 1. Archive Personnel File - R. T. Parfet
 - 2. Archive Personnel File - P. S. Parish
 - 3. Archive Personnel File - C. V. Patterson
 - 4. Archive Personnel File - J. B. Peterson
 - 5. Archive Personnel File - Emil H. Schellack
 - 6. Archive Personnel File - Richard S. Schreiber
 - 7. Archive Personnel File - Robert Stafford
 - 8. Archive Personnel File - William C. Sugg
 - 9. Archive Personnel File - R. D. Tedrow
 - 10. Archive Personnel File - Gerrard Thomas
 - 11. Archive Personnel File - C. H. Tillitson

12. Archive Personnel File - H. E. Turbeville
13. Archive Personnel File - E. H. Woodruff
14. Archive Personnel File - Oliver Woods
15. Archive Personnel File - E. G. Upjohn
16. Archive Personnel File - E. G. Upjohn - Original Clippings
17. Archive Personnel File - F. L. Upjohn
18. Archive Personnel File - G. C. Upjohn
19. Archive Personnel File - H. L. Upjohn
20. Archive Personnel File - Henry U. Upjohn
21. Archive Personnel File - L. N. Upjohn - Folder 1
22. Archive Personnel File - L. N. Upjohn - Folder 2
23. Archive Personnel File - Uriah Upjohn - Folder 1
24. Archive Personnel File - Uriah Upjohn - Folder 2
5. Box 5 - Archive Personnel Files - Box 3 **31141019084156** **2A-10-13**
 1. Archive Personnel File - W. E. Upjohn - Folder 1
 2. Archive Personnel File - W. E. Upjohn - Folder 2
 3. Archive Personnel File - W. Harold Upjohn - Folder 1
 4. Archive Personnel File - W. Harold Upjohn - Folder 2
 5. Archive Personnel File - W. J. Upjohn
 6. Archive Personnel File - W. K. Upjohn
 7. Archive Personnel File - J. B. Vanderberg
 8. Archive Personnel File - L. P. Van Haaften
 9. Archive Personnel File - David I. Weisblat
 10. Archive Personnel File - Edwin C. Wise
 11. W. E. Upjohn - Miscellaneous
 12. Archive Personnel File - W. E. Upjohn - Original Clippings - Folder 1
 13. Archive Personnel File - W. E. Upjohn - Original Clippings - Folder 2
6. Box 6 - Archive Personnel Files and W. E. Upjohn Personal - Box 4
 1. Archive Personnel Files - Original Clippings - Folder 1
 2. Archive Personnel Files - Original Clippings - Folder 2
 3. Archive Personnel Files - Original Clippings - Folder 3
 4. Archive Personnel Files - Original Clippings - Folder 4
 5. Bills Payable Ledger - W. E. Upjohn
 6. Chamber of Commerce Appreciative Plaque to W. E. Upjohn - 1930
 7. Founder's Day - W. E. Upjohn
 8. Letters of Condolence - W. E. Upjohn
 9. Memorials - W. E. Upjohn
 10. Memorials - W. E. Upjohn - Extra Copies

31141019084464 **2A-10-13**
7. Box 7 – Miscellaneous Personnel Files **31141019084172** **2A-10-13**
 1. Wage and Salary Stabilization 1944-1953
 2. Personnel Policy, 1937-1944
 3. Personnel charts, historical trends, 1968
 4. Compiled Biographical Sketches, H.B. Allen to E.G. Upjohn, March 1956
 5. Various Personnel Division Paraphernalia, 1911-1917
 6. Scientific Administration Associates Directory, 1960-1961

5. News Clippings.

This material consists almost exclusively of newspaper clippings from clipping agencies from 1959-1968. The U. S. clippings primarily cover issues such as financial reports, major drug failures and triumphs, government hearings, litigation, and personnel changes at the V. P. level and above. The local clippings on the other hand deal with more intimate issues such as pollution, land zoning issues, and building contracts.

The clippings are organized by date in some areas and by subject in others in order to preserve the original state in which they were received and kept by the Upjohn Company. The original news clippings are kept separate from the use copies and can only be seen upon special request.

5.1. U.S. News Clippings.

Arrangement: Chronological.

Newspaper clippings of particular interest to the Upjohn Company, contracted by clipping organizations to be cut out and sent by subject or by date, originating from particular papers throughout the country. Of particular interest are the U.S. news clippings from 1959-1963 which contain a great many news stories of the Kefauver and F.D.C. price hearings, as well as articles about the patent being issued for Orinase in March 1961, Monase removed from market due to link with blood disease in March 1962, and the medical research center being built at Jackson Prison in July 1963.

1. Box 1 – News Clippings, 1959 **31141019085815** **2A-3-13**
 1. News Clippings – January 1959
 2. News Clippings – February 1959
 3. News Clippings – March 1959
 4. News Clippings – April 1959
 5. News Clippings – May 1959
 6. News Clippings – June 1959
 7. News Clippings – July 1959
 8. News Clippings – August 1959
 9. News Clippings – September 1959
 10. News Clippings – October 1959
 11. News Clippings – November 1959
 12. News Clippings – December 1959
2. Box 2 – News Clippings – January-August, 1960 **31141019085823** **2A-3-13**
 1. News Clippings – January 1960
 2. News Clippings – February 1960
 3. News Clippings – March 1960
 4. News Clippings – April 1960
 5. Newspaper, Mexico – Excelsior, Friday, April 22, 1960 with Special Section dedicated to Upjohn de Mexico S.A. de C.V.
 6. News Clippings – May 1960
 7. News Clippings – Earthquake Disaster in Chile – May 1960
 8. News Clippings – June 1960

9. News Clippings – July 1960
10. The Fortune Directory – The 500 Largest U.S. Industrial Corporations – July 1960
11. News Clippings – August 1960
3. Box 3 – News Clippings and Originals – September-December, 1960
 1. News Clippings – September 1960
 2. News Clippings – October 1960
 3. News Clippings – November 1960
 4. News Clippings – December 1960
 5. News Clippings – Originals – September 1960
 6. News Clippings – Originals – October 1960
 7. News Clippings – Originals – November 1960
 8. News Clippings – Originals – December 1960

31141019085831 2A-4-13
4. Box 4 – News Clippings – Originals – January 1959-August 1960
 1. News Clippings – Originals – January 1959
 2. News Clippings – Originals – February 1959
 3. News Clippings – Originals – March 1959
 4. News Clippings – Originals – April 1959
 5. News Clippings – Originals – May 1959
 6. News Clippings – Originals – June 1959
 7. News Clippings – Originals – July 1959
 8. News Clippings – Originals – August 1959
 9. News Clippings – Originals – September 1959
 10. News Clippings – Originals – October 1959
 11. News Clippings – Originals – November 1959
 12. News Clippings – Originals – December 1959
 13. Newspaper Comments [Originals] on the Drug Investigation (Canada) – 1959
 14. News Clippings – Originals – January 1960
 15. News Clippings – Originals – February 1960
 16. News Clippings – Originals – March 1960
 17. News Clippings – Originals – April 1960
 18. News Clippings – Originals – May 1960
 19. News Clippings – Originals – June 1960
 20. News Clippings – Originals – July 1960
 21. News Clippings – Originals – August 1960

31141019085849 2A-5-13
5. Box 5 – News Clippings – 1961 **31141019085856 2A-5-13**
 1. News Clippings – January 1961
 2. News Clippings – February 1961
 3. News Clippings – March 1961
 4. News Clippings – April 1961
 5. News Clippings – May 1961
 6. News Clippings – June 1961
 7. News Clippings – July 1961
 8. News Clippings – August 1961
 9. News Clippings – September 1961
 10. News Clippings – October 1961
 11. News Clippings – November 1961
 12. “Separation of Sterols by Countercurrent Crystallization” - December 1961
 13. News Clippings – December 1961

- 6. Box 6 – News Clippings – 1962 **31141019085864** **2A-3-13**
 - 1. News Clippings – January 1962
 - 2. News Clippings – February 1962
 - 3. News Clippings – March 1962
 - 4. News Clippings – April 1962
 - 5. News Clippings – May 1962
 - 6. News Clippings – June 1962
 - 7. News Clippings – July 1962
 - 8. News Clippings – August 1962
 - 9. News Clippings – September 1962
 - 10. News Clippings – October 1962
 - 11. News Clippings – November 1962
 - 12. News Clippings – December 1962
- 7. Box 7 – News Clippings – 1963 **31141019085872** **2A-5-13**
 - 1. News Clippings – January 1963
 - 2. News Clippings – February 1963
 - 3. News Clippings – March 1963
 - 4. News Clippings – April 1963
 - 5. News Clippings – May 1963
 - 6. News Clippings – June 1963
 - 7. News Clippings – July 1963
 - 8. News Clippings – August 1963
 - 9. News Clippings – September 1963
 - 10. News Clippings – October 1963
 - 11. News Clippings – November 1963
 - 12. News Clippings – December 1963
- 8. Box 8 – News Clippings – Originals – February 1961 – June 1962
 - 1. News Clippings – Originals – January 1961
 - 2. News Clippings – Originals – February 1961
 - 3. News Clippings – Originals – March 1961
 - 4. News Clippings – Originals – April 1961
 - 5. News Clippings – Originals – May 1961
 - 6. News Clippings – Originals – June 1961
 - 7. News Clippings – Originals – July 1961
 - 8. News Clippings – Originals – August 1961
 - 9. News Clippings – Originals – September 1961
 - 10. News Clippings – Originals – October 1961
 - 11. News Clippings – Originals – November 1961
 - 12. News Clippings – Originals – December 1961
 - 13. News Clippings – Originals – January 1962
 - 14. News Clippings – Originals – February 1962
 - 15. News Clippings – Originals – March 1962
 - 16. News Clippings – Originals – April 1962
 - 17. News Clippings – Originals – May 1962
 - 18. News Clippings – Originals – June 1962

31141019085880 **2A-5-13**
- 9. Box 9 – News Clippings – Originals – July 1962-December 1963
 - 1. News Clippings – Originals – July 1962
 - 2. News Clippings – Originals – August 1962
 - 3. News Clippings – Originals – September 1962

4. News Clippings – Originals – October 1962
 5. News Clippings – Originals – November 1962
 6. News Clippings – Originals – December 1962
 7. News Clippings – Originals – January 1963
 8. News Clippings – Originals – February 1963
 9. News Clippings – Originals – March 1963
 10. News Clippings – Originals – April 1963
 11. News Clippings – Originals – May 1963
 12. News Clippings – Originals – June 1963
 13. News Clippings – Originals – July 1963
 14. News Clippings – Originals – August 1963
 15. News Clippings – Originals – September 1963
 16. News Clippings – Originals – October 1963
 17. News Clippings – Originals – November 1963
 18. News Clippings – Originals – December 1963
- 31141019085898 2A-5-13**

5.2. Local News Clippings.

Arrangement: Chronological by subject.

Newspaper clippings obtained via a clipping agency by Upjohn from five different local newspapers from 1961-1967 arranged by date and the newspaper, and a broader selection of local newspapers in 1968 arranged by subject. Of these five local papers, only the *Kalamazoo Gazette* is still in existence in the same form as it was when these clippings were obtained. *The Vicksburg Commercial* was absorbed by the *Kalamazoo Gazette* and the rest of these local papers went out of business.

1. Box 1 – Local Newspaper Clippings, 1961 **31141019086425 2A-3-13**
 1. *Kalamazoo Gazette* Clippings, 1961 – Originals – Folder 1
 2. *Kalamazoo Gazette* Clippings, 1961 – Originals – Folder 2
 3. *Kalamazoo Gazette* Clippings, 1961 – Originals – Folder 3
 4. *Kalamazoo Gazette* Clippings, 1961
 5. *Portage Herald* Clippings, 1961 – Originals
 6. *Portage Herald* Clippings, 1961
 7. *Vicksburg Commercial* Clippings, 1961 – Originals
 8. *Vicksburg Commercial* Clippings, 1961
2. Box 2 – Local Newspaper Clippings, 1962 **31141019086433 2A-3-13**
 1. *Kalamazoo Gazette* Clippings, 1962 – Originals – Folder 1
 2. *Kalamazoo Gazette* Clippings, 1962 – Originals – Folder 2
 3. *Kalamazoo Gazette* Clippings, 1962
 4. *Portage Herald* Clippings, 1962 – Originals
 5. *Portage Herald* Clippings, 1962
 6. *Vicksburg Commercial* Clippings, 1962 – Originals
 7. *Vicksburg Commercial* Clippings, 1962
3. Box 3 – Local Newspaper Clippings, 1963 **31141019086441 2A-3-13**
 1. *Kalamazoo Gazette* Clippings, 1963 – Originals – Folder 1

2. *Kalamazoo Gazette* Clippings, 1963 – Originals – Folder 2
3. *Kalamazoo Gazette* Clippings, 1963
4. *Portage Headliner* Clippings, 1963 – Originals
5. *Portage Headliner* Clippings, 1963
6. *Portage Herald* Clippings, 1963 – Originals
7. *Portage Herald* Clippings, 1963
8. *Vicksburg Commercial* Clippings, 1963 - Originals
9. *Vicksburg Commercial* Clippings, 1963
4. Box 4 – Local Newspaper Clippings, 1964 **31141019086458 2A-3-13**
 1. *Kalamazoo Gazette* Clippings, 1964 – Folder 1 – Originals
 2. *Kalamazoo Gazette* Clippings, 1964 – Folder 2 – Originals
 3. Clippings from *Kalamazoo Gazette*, 1964
 4. *Portage Headliner* Clippings, 1964 – Originals
 5. *Portage Headliner* Clippings, 1964
 6. Clippings from *Portage Herald*, 1964 – Originals
 7. Clippings from *Portage Herald*, 1964
 8. Clipping from *Kalamazoo Weekly Star*, 1964 – Original
 9. Clipping from *Kalamazoo Weekly Star*, 1964
 10. Clippings from *Vicksburg Commercial*, 1964 – Originals
 11. Clippings from *Vicksburg Commercial*, 1964
5. Box 5– Local Newspaper Clippings, 1965-1966 **31141019086466 2A-3-13**
 1. *Kalamazoo Gazette* Clippings, 1965 – Originals – Folder 1
 2. *Kalamazoo Gazette* Clippings, 1965 – Originals – Folder 2
 3. *Kalamazoo Gazette* Clippings, 1965
 4. *Portage Headliner* Clippings, 1965 – Originals
 5. *Portage Headliner* Clippings, 1965
 6. *Portage Herald* Clippings, 1965 – Originals
 7. *Portage Herald* Clippings, 1965
 8. *Vicksburg Commercial* Clipping, 1965 – Original
 9. *Vicksburg Commercial* Clipping, 1965
 10. *Kalamazoo Gazette* Clippings, 1966 – Originals – Folder 1
 11. *Kalamazoo Gazette* Clippings, 1966 – Originals – Folder 2
 12. *Kalamazoo Gazette* Clippings, 1966
 13. *Portage Headliner* Clippings, 1966 – Originals
 14. *Portage Headliner* Clippings, 1966
 15. *Portage Herald* Clippings, 1966 – Originals
 16. *Portage Herald* Clippings, 1966
 17. *Vicksburg Commercial* Clippings, 1966 – Originals
 18. *Vicksburg Commercial* Clippings, 1966
6. Box 6– Local Newspaper Clippings, 1967 **31141019086474 2A-3-13**
 1. *Kalamazoo Gazette* Clippings, 1967 – Originals – Folder 1
 2. *Kalamazoo Gazette* Clippings, 1967 – Originals – Folder 2
 3. *Kalamazoo Gazette* Clippings, 1967
 4. *Portage Headliner* Clippings, 1967 – Originals
 5. *Portage Headliner* Clippings, 1967
 6. *Portage Herald* Clippings, 1967 – Originals
 7. *Portage Herald* Clippings, 1967
 8. *Vicksburg Commercial* Clippings, 1967 – Originals
 9. *Vicksburg Commercial* Clippings, 1967
7. Box 7 – Local Newspaper Clippings, 1968 **31141019086482 2A-3-13**

1. Agricultural Clippings, 1968 – Originals
2. Agricultural Clippings, 1968
3. Depo-Provera Clippings, 1968 – Originals
4. Depo-Provera Clippings, 1968
5. Erythromycin Recall, 1968 – Originals
6. Erythromycin Recall, 1968
7. Financial Clippings, 1968 – Originals
8. Financial Clippings, 1968
9. FDA Clippings, 1968 – Originals
10. FDA Clippings, 1968
11. Houston Clippings, 1968 – Originals
12. Houston Clippings, 1968
13. License Suit Clippings, 1968 – Originals
14. License Suit Clippings, 1968
15. Male “Pill” Clippings, 1968 – Originals
16. Male “Pill” Clippings, 1968
17. Personnel Clippings, 1968 – Originals
18. Personnel Clippings, 1968
19. Sewage Plant Clippings, 1968 – Originals
20. Sewage Plant Clippings, 1968
21. Tetracycline Clippings, 1968 – Originals
22. Tetracycline Clippings, 1968
23. Water Pollution Clippings, 1968 – Originals
24. Water Pollution Clippings, 1968
25. Miscellaneous Clippings, 1968 – Originals
26. Miscellaneous Clippings, 1968
8. Box 8 – Kalamazoo Gazette Clippings **31141019086490 2A-3-13**
 1. Kalamazoo Gazette Clipping, “Upjohn Plant Had Start as Pill Factory”, Oct. 18, 1925
 2. Kalamazoo Gazette Clippings, 1932-1965
 3. Kalamazoo Gazette Clippings, Real Estate, 1949-1958
 4. Kalamazoo Gazette Clippings, Building 38, 1945
 5. Kalamazoo Gazette Clippings re: Portage General Office bldg., 1957-1958
 6. Kalamazoo Gazette Clippings, Building 88, 1951-1961
 7. Kalamazoo Gazette Clippings re: Donations, 1956-1960
 8. News Clippings re: Kefauver committee and investigations, 1958
 9. Kalamazoo Gazette Clippings re: W.E. Upjohn Institute, 1945-1947
 10. Kalamazoo Gazette Clippings re: sales, library, 1952-1963
 11. Local News Clippings re: lawn chemicals, 1956-1963
 12. Local News Clippings re: litigation, 1964
 13. Local News Clippings re: opening of center in Panama, 1958
 14. Local News Clippings connected to Upjohn, 1960
 15. Local News Clippings connected to Upjohn, 1960, originals
 16. Kalamazoo Gazette Clippings re: Arcadia Creek development, 1987
 17. Kalamazoo Gazette Clippings re: Penicillin production, 1943-1945

5.3. Clipping Files by Subject

1. Box 1 – **31141019086391** **2A-4-13**
 1. Upjohn clipping file subject headings, 1963
 2. Building and construction in Kalamazoo, 1933-1949

3. Building and construction in Kalamazoo, 1933-1949, Originals
4. Building and construction in Kalamazoo, 1950-1963
5. Building and construction in Kalamazoo, 1950-1963, Originals
6. Upjohn civic contributions in Kalamazoo community, 1949-1960
7. Upjohn civic contributions in Kalamazoo community, 1949-1960, Originals
8. Upjohn civic contributions, state, national, international, 1956-1963
9. Upjohn civic contributions, state, national, international, 1956-1963, originals
10. Departments – Production, 1948
11. Departments - Production, 1948, Originals
12. Departments – Research, general, 1946-1961
13. Departments – Research, general, 1946-1961, Originals
14. Departments – Research, products, 1949-1963
15. Departments – Research, products, 1949-1963, Originals
16. Clippings - TV, Film, 1942-1959
17. Clippings – TV, Film, 1942-1959, Originals
2. **Box 2 – 31141019086409 2A-4-13**
 1. Clippings, legal activities, 1957-1963
 2. Clippings, legal activities, 1957-1963, originals
 3. Clippings, personnel, 1956-1963
 4. Clippings, personnel, 1956-1963, originals
 5. Clippings, Upjohn farms, 1952
 6. Clippings, Upjohn farms, 1952, originals
 7. Clippings, finance, 1958-1963
 8. Clippings, finance, 1958-1963, originals
 9. Clippings, gifts, grants, and scholarships, 1926-1963
 10. Clippings, gifts, grants, and scholarships, 1926-1963, originals
 11. Clippings, guests, 1949-1963
 12. Clippings file, history, 1893-1963, Folder 1 of 2
 13. Clippings file, history, 1935-1963, Folder 2 of 2
 14. Clippings file, history, 1926-1963, originals
 15. Clippings file inventions and patents, 1952-1957
 16. Clippings file, inventions and patents, 1952-1957, originals
 17. Clipping from Kalamazoo Gazette, Selection of director for KAMSC, Nov. 18, 1895
3. **Box 3 – Over-sized news clippings 31141023568517 7B-5-7**
 1. News clippings regarding electron sterilization of drugs, July-December, 1955
 2. News clippings regarding sterilization of drugs using electron bombardment, July-Dec. 1955, Folder 1 of 2
 3. News clippings regarding sterilization of drugs using electron bombardment, July-Dec. 1955, Folder 2 of 2
 4. News clippings regarding Orinase, Feb.-Nov. 1956
 5. News clippings regarding Orinase, Feb.-Nov. 1956, originals, Folder 1 of 2
 6. News clippings regarding Orinase, Feb.-Nov. 1956, originals, Folder 2 of 2
 7. W.E. Upjohn Obituary from Kalamazoo Gazette, Jan. 24, 1937, full page showing Upjohn company bldgs. as of Jan. 24, 1937
 8. Ad from Kalamazoo Gazette showing planned Upjohn expansions including Bldg. 41, Jan. 1, 1948
 9. Full page Ad with illustration of Adrenal Cortex building, Jan. 2, 1949
 10. Article concerning Upjohn's planned \$12 million expansion from Kalamazoo Gazette, May 22, 1958

11. Articles concerning annexation of Upjohn plant, Jan. 1963-Mar. 1962
12. Kalamazoo Gazette Business Section, "The Growing World of Upjohn", July 30, 1961, 3 copies

5.4 Magazines.

Arrangement: Chronological.

Magazines saved by the company from the years 1950-1965. These magazines contain articles about the Upjohn Company, the pharmaceutical industry, as well as the Kalamazoo area.

1. Box 1 - Magazines, 1950-1965 **31141019086508** **2A-3-13**
 1. Magazines 1950-1954
 2. Magazines 1955-1959
 3. Magazines 1960-1965 – Folder 1
 4. Magazines 1960-1965 – Folder 2
2. Box 2 – Magazines, 1950-1986 **31141019086516** **2A-3-13**
 1. Letter written by Joan Whiting to editor of the Upjohn Co. Magazine, Nov. 12, 1953
 2. *Michigan History* magazines, May/June 1986, 3 copies
 3. *Encore, magazine of the arts*, April 1986, 2 copies
 4. Articles profiling Upjohn Co. from *Journal of the American Pharmaceutical Association*, 1970
 5. *Red Topics, the magazine of lathing and plastering*, No. 3, 1961
 6. *Hanna Coal News*, Jan. 1961, Vol. 29, No.1
 7. Friable pills articles reprinted from *The Pharmaceutical Era*, Dec. 10, 1896
 8. Article from *Copper & Brass Bulletin*, Nov. 1952
 9. Articles from *Newsweek*, *The New Yorker*, and *Finance* magazines regarding Upjohn Co. and pharmaceuticals industry, 1955-1959
 10. Articles from *Chemical & Engineering News*, *The New Yorker*, *Administrative Management*, *Michigan Challenge*, *Package Engineering*, *Health Industry*, and *R&D and the investor* magazines, 1960-1965
 11. *Medical Economics*, August – September, 1985
 12. *JAMA, the Journal of the American Medical Association*, Vol. 252, No. 1, July 6, 1984
 13. *Archives of Surgery*, Vol. 119, No. 7, July 1984
 14. *The New England Journal of Medicine*, Vol. 311, No. 1, July 5, 1984
 15. *Geriatric Medicine Today*, Vol. 3, No. 6, June 1984
3. Box 3-Oversize Magazines 1945-1968 **31141023568848** **7B-5-7**
 1. *Look*-December 31, 1963
 2. *Look*-January 9, 1968
 3. *Better Homes & Gardens*-June 1957
 4. *Post*-August 24, 1957-Folder 1
 5. *Post*-August 24, 1957-Folder 2
 6. *Fortune*-May 1960
 7. *Life*-May 14, 1945
 8. *Life*-July 7, 1958
 9. *Life*-February 15, 1960
 10. *Life*-August 22, 1960 w/note taped on it
 11. *Fortune*-July 1959-Folder 1

6. Company Histories

The material in this series deals with the history of the Upjohn Company and its subsidiary Asgrow and is mainly produced from the advertising and public relations departments. However, there is material produced from outside the company as well, mainly consisting of newspaper and magazine articles about the history of the company. The range of history that is represented in this material pre-dates the Upjohn Company and goes back to Uriah Upjohn in the 1840's and proceeds to the Asgrow Material in 1988.

6.1. Upjohn Histories

Arrangement: By subject

Articles, papers, pamphlets, press releases and books that give insight into either the Upjohn Company as a whole, or some segment of the company, are found in this series. The histories are separated into "internal" and "external" histories, which notes if they were published by Upjohn or by someone within the company, or whether they were written outside of the company. Of special interest is "The Story of an American Enterprise" which is a 50 year history on the Upjohn Company written by L. N. Upjohn, the nephew of the founder, W. E. Upjohn.

1. Box 1 - Upjohn Histories **31141019084065** **2A-5-13**
 1. Advertising Histories
 2. The Story of an American Enterprise: A Brief History of the Upjohn Company
 3. Internal Histories - The Upjohn Co. - Folder 1
 4. Internal Histories - The Upjohn Co. - Folder 2
 5. Internal Histories - The Upjohn Co. - Folder 3
 6. Internal Histories - The Upjohn Co. - Folder 4
 7. Internal Histories - The Upjohn Co. - Folder 5
 8. "My Fifty Years with We, the Upjohn Company", by W.F. Little, 1950
 9. "Some Earlier Days" by S.R. Light, 1950
2. Box 2 - Upjohn Histories **31141019084073** **2A-5-13**
 1. External Histories - Upjohn Co. - Folder 1
 2. External Histories - Upjohn Co. - Folder 2
 3. External Histories - The Upjohn Co. - Newspaper Articles
 4. Award - Certificate of Excellence, 1953 - "The Story of an American Enterprise"
 5. A Century of Caring: The Upjohn Story by Robert D. B. Carlisle
3. Box 3 – Upjohn Histories **31141019084081** **2A-10-13**
 1. Reports by W.F. Little on Kazoo Mints, DigiTora production, 1947
 2. L.N. Upjohn prescription, 1949
 3. "Kalamazoo Branch Contact Department", Mary Shafer, 1946
 4. Pharmaceutical Era Reprints, Upjohn Company History Publications, 1965-1978
 5. Michigan History magazine, May/June 1986 containing "Dr. Upjohn's company"

- article, 2 copies
6. "The Story of an American Enterprise: The Upjohn Company", 1945
 7. Achievement: A Record of Fifty Years Progress of Boots Pure Drug Company LTD, Cecil Roberts M.D., N.D.
4. Box 4 – W.E. Upjohn Estate **31141019084099** **2A-10-13**
 1. W.E. Upjohn Estate: correspondence
 2. W.E. Upjohn Memorial lecture: Michigan Academy of Pharmacy, 11th spring conference, 1953
 3. Dedication book from First Congregational Church, 1928
 4. Newspaper clippings: death of W.E. Upjohn, Oct. 18, 1932
 5. Newspaper clippings: death of W.E. Upjohn, Oct. 18, 1932, originals
 6. Estate documents, W.E. Upjohn, 1913-1936, Folder 1 of 3
 7. Estate documents, W.E. Upjohn, 1905-1933, Folder 2 of 3
 8. Estate documents, W.E. Upjohn, 1902-1933, Folder 3 of 3
 5. Box 5 – Genealogy and Upjohn family papers **31141019084107** **2A-10-13**
 1. Upjohn: A Study in Ancestry and Upjohn: Two Early Journals, Richard Upjohn Light, 1990
 2. Kirby family record, 1942
 3. Upjohn family record, 1942
 4. Upjohn-Gilmore Trust materials, 1926-1953
 5. Upjohn-Gilmore Trust minutes and annual reports, 1932-1953
 6. James T. Upjohn family photo album, copies
 7. Brook Lodge photos, 1920-1930, copies
 8. Upjohn family photos, 1804-1923, copies
 9. Upjohn family notes and clippings, 1899-1962
 10. Upjohn family notes and clippings, 1899-1962, copies
 11. A Century of Caring: The Upjohn Story, Robert D.B. Carlisle, 1987
 12. W.E. Upjohn correspondence, 1916-1932

6.2. Asgrow History

Arrangement: Alphabetical

This series consists of two segments of the history of Asgrow. The first is the centennial history published by Asgrow before they were acquired by Upjohn. It focuses on the origins of company with the Clark family, and how the company grew from there. The second segment of this series is the supplementary papers, which are to a history that Upjohn did about Asgrow 20 years after the acquisition. This focused almost exclusively on those 20 years, and the papers contain correspondence, rough drafts, book notes, transcriptions to interviews and other pre-published material.

1. Box 1 **31141019084057** **2A-9-13**
 1. Asgrow: A Century in Seed 1856-1956
 2. Asgrow History – Supplementary Papers – Folder 1
 3. Asgrow History – Supplementary Papers – Folder 2
 4. Asgrow History – Supplementary Papers – Folder 3
 5. Asgrow History – Supplementary Papers – Bill Liddell Transcription – 1988
 6. Asgrow History – Supplementary Papers – John Rogers Transcription – 1988
 7. Asgrow History – Supplementary Papers – Responses for Company History Project

8. Asgrow History – Supplementary Papers – “Retrospective Reflections of My Twenty Years Service with Asgrow’s Research Department” – 1988

7. Publications

7.1 The Overflow.

Arrangement: Chronological by subject.

The Overflow was one of the two main in-house magazines of the Upjohn Company from July 1916 to November 1962, after which it was merged into the *Intercom* along with *Upjohn News*. Each *Overflow* contains four sections; Medical news, Feature stories, Miscellaneous news, and Branch Office News. This series also includes reprints, indexes, clippings, and scrapbooks from the *Overflow* which consist of medical information from the magazine, indexes to articles, individuals, and events, clippings of personnel, and scrapbooks of important events and personnel.

1. Box 1 - Volumes 1-7, 1916-1928 **31141019086128** **2A-11-12**
 1. *The Overflow* V. 1, 1916-1917
 2. *The Overflow* V. 3, September 1923-August 1924
 3. *The Overflow* V. 6, September 1926-August 1927
 4. *The Overflow* V. 7, September 1927-August 1928
2. Box 2 - Vol. 3-5, 1923-1926 **31141019086110** **2A-11-12**
 1. *The Overflow* V. 3, No. 1-4, September-December 1923
 2. *The Overflow* V. 3, No. 5-7, January-March 1924
 3. *The Overflow* V. 3, No. 8-10, April-June 1924
 4. *The Overflow* V. 3, No. 11-12, July-August 1924
 5. *The Overflow* V. 4, No. 1-4, September-December 1924
 6. *The Overflow* V. 4, No. 5-7, January-March 1925
 7. *The Overflow* V. 4, No. 8-10, April-June 1925
 8. *The Overflow* V. 4, No. 11-12, July-August 1925
 9. *The Overflow* V. 5, No. 1-4, September-December 1925
 10. *The Overflow* V. 5, No. 5-7, January-March 1926
 11. *The Overflow* V. 5, No. 8-10, April-June 1926
 12. *The Overflow* V. 5, No. 11-12, July-August 1926
 13. *The Overflow* V. 6, No. 1-4, September-December 1926
3. Box 3 - Volumes 8-10, 1928-1931 **31141019086144** **2A-11-12**
 1. *The Overflow* V. 8, September 1928-August 1929
 2. *The Overflow* V. 9, September 1929-1930
 3. *The Overflow* V. 10, September 1930-1931
4. Box 4 - Volumes 11-14, 1932-1935 **31141019086136** **2A-11-12**
 1. *The Overflow* V. 11, 1932
 2. *The Overflow* V. 12, 1933
 3. *The Overflow* V. 13, 1934
 4. *The Overflow* V. 14, 1935
5. Box 5 – Volumes 11-12, 1932-1933 **31141019086177** **2A-12-12**
 1. *The Overflow* V. 11, No. 1-3, January-March 1932
 2. *The Overflow* V. 11, No. 4-6, April-June 1932

3. *The Overflow* V. 11, No. 7-9, July-September 1932
4. *The Overflow* V. 11, No. 10-12, October-December 1932
5. *The Overflow* V. 12, No. 1-3, January-March 1933
6. *The Overflow* V. 12, No. 4-6, April-June 1933
7. *The Overflow* V. 12, No. 7-9, July-September 1933
8. *The Overflow* V. 12, No. 10-12, October-December 1933
6. Box 6 - Volumes 15-17, 1936-1938 **31141019086193** **2A-12-12**
 1. *The Overflow* V. 15, 1936
 2. *The Overflow* V. 16, 1937
 3. *The Overflow* V. 17, 1938
7. Box 7 – Volumes 15-16, 1936-1937 **31141019086201** **2A-1-13**
 1. *The Overflow* V. 15, No. 1-3, January-March 1936
 2. *The Overflow* V. 15, No. 4-6, April-June 1936
 3. *The Overflow* V. 15, No. 7-9, July-September 1936
 4. *The Overflow* V. 15, No. 10-12, October-December 1936
 5. *The Overflow* V. 16, No. 1-3, January-March 1937
 6. *The Overflow* V. 16, No. 4-6, April-June 1937
 7. *The Overflow* V. 16, No. 7-10, July-October 1937
8. Box 8 – Volumes 17-18, 1938-1939 **31141019086185** **2A-12-12**
 1. *The Overflow* V. 17, No. 1-3, January-March 1938
 2. *The Overflow* V. 17, No. 4-6, April-June 1938
 3. *The Overflow* V. 17, No. 7-9, July-September 1938
 4. *The Overflow* V. 17, No. 10-12, October-December 1938
 5. *The Overflow* V. 18, No. 1-4, January-April 1939
 6. *The Overflow* V. 18, No. 5-7, May-July 1939
 7. *The Overflow* V. 18, No. 8-10, August-October 1939
 8. *The Overflow* V. 18, No. 11-12, November-December 1939
9. Box 9 - Volumes 18-19, 1939-1940 **31141019086276** **2A-5-13**
 1. *The Overflow* V. 18, 1939
 2. *The Overflow* V. 19, 1940
10. Box 10 - Volumes 20-23, 1941-1944 **31141019086284** **2A-12-12**
 1. *The Overflow* V. 20, 1941
 2. *The Overflow* V. 21, 1942
 3. *The Overflow* V. 22, 1943
 4. *The Overflow* V. 23, 1944
11. Box 11 - Volume 24, 1945 **31141019086292** **2A-12-12**
 1. *The Overflow* V. 24, No. 1-3, January-March 1945
 2. *The Overflow* V. 24, No. 4-6, April-June 1945
 3. *The Overflow* V. 24, No. 7-9, July-September 1945
 4. *The Overflow* V. 24, No. 10-12, October-December 1945
12. Box 12 - Volumes 24-29, 1945-1950 **31141019086268** **2A-1-13**
 1. *The Overflow* V. 24, 1945
 2. *The Overflow* V. 25, 1946
 3. *The Overflow* V. 26, 1947
 4. *The Overflow* V. 27, 1948
 5. *The Overflow* V. 28, 1949
 6. *The Overflow* V. 29, 1950
13. Box 13 - Volumes 26-27, 1947-1948 **31141019086300** **2A-12-12**
 1. *The Overflow* V. 26, No. 1, January 1947
 2. *The Overflow* V. 26, No. 2, February 1947

3. *The Overflow* V. 26, No. 3, March 1947
4. *The Overflow* V. 26, No. 4, April 1947
5. *The Overflow* V. 26, No. 5, May 1947
6. *The Overflow* V. 26, No. 6, June 1947
7. *The Overflow* V. 26, No. 7, July 1947
8. *The Overflow* V. 26, No. 8, August 1947
9. *The Overflow* V. 26, No. 9, September 1947
10. *The Overflow* V. 26, No. 10, October 1947
11. *The Overflow* V. 26, No. 11, November 1947
12. *The Overflow* V. 26, Index 1947
13. *The Overflow* V. 27, No. 1, January 1948
14. *The Overflow* V. 27, No. 2, February 1948
15. *The Overflow* V. 27, No. 3, March 1948
16. *The Overflow* V. 27, No. 4, April 1948
17. *The Overflow* V. 27, No. 5, May 1948
18. *The Overflow* V. 27, No. 6, June 1948
19. *The Overflow* V. 27, No. 7, July 1948
20. *The Overflow* V. 27, No. 8, August 1948
21. *The Overflow* V. 27, No. 9, September 1948
22. *The Overflow* V. 27, No. 10, October 1948
23. *The Overflow* V. 27, No. 11, November 1948
24. *The Overflow* V. 27, No. 12, December 1948
25. *The Overflow* V. 27, Index 1948
14. Box 14 - Volume 28, 1949 **31141019086318** **2A-1-13**
 1. *The Overflow* V. 28, No. 1, January 1949
 2. *The Overflow* V. 28, No. 2, February 1949
 3. *The Overflow* V. 28, No. 3, March 1949
 4. *The Overflow* V. 28, No. 4, April 1949
 5. *The Overflow* V. 28, No. 5, May 1949
 6. *The Overflow* V. 28, No. 6, June 1949
 7. *The Overflow* V. 28, No. 7, July 1949
 8. *The Overflow* V. 28, No. 8, August 1949
 9. *The Overflow* V. 28, No. 9, September 1949
 10. *The Overflow* V. 28, No. 10, October 1949
 11. *The Overflow* V. 28, No. 11, November 1949
 12. *The Overflow* V. 28, No. 12, December 1949
 13. *The Overflow* V. 28 Index, 1949
15. Box 15 - Volumes 30-33, 1951-1954 **31141019086102** **2A-11-12**
 1. *The Overflow* V. 30, 1951
 2. *The Overflow* V. 31, 1952
 3. *The Overflow* V. 32, 1953
 4. *The Overflow* V. 33, 1954
16. Box 16 - Volumes 31-32, 1951-1953 **31141019086243** **2A-1-13**
 1. *The Overflow* - January 1951
 2. *The Overflow* V. 31, No. 1, January 1952
 3. *The Overflow* V. 31, No. 2, February 1952
 4. *The Overflow* V. 31, No. 3, March 1952
 5. *The Overflow* V. 31, No. 4, April 1952
 6. *The Overflow* V. 31, No. 6, June 1952
 7. *The Overflow* V. 31, No. 7, July 1952

8. *The Overflow* V. 31, No. 8, August 1952
9. *The Overflow* V. 31, No. 9, September 1952
10. *The Overflow* V. 31, No. 10, October 1952
11. *The Overflow* V. 31, No. 11, November 1952
12. *The Overflow* V. 31, No. 12, December 1952
13. *The Overflow* V. 32, No. 1, January 1953
14. *The Overflow* V. 32, No. 2, February 1953
15. *The Overflow* V. 32, No. 3, March 1953
16. *The Overflow* V. 32, No. 4, April 1953
17. *The Overflow* V. 32, No. 5, May 1953
18. *The Overflow* V. 32, No. 6, June 1953
19. *The Overflow* V. 32, No. 7, July 1953
20. *The Overflow* V. 32, No. 8, August 1953
21. *The Overflow* V. 32, No. 9, September 1953
22. *The Overflow* V. 32, No. 10, October 1953
23. *The Overflow* V. 32, No. 11, November 1953
24. *The Overflow* V. 32, No. 12, December 1953
25. *The Overflow* V. 32, December Supplement
17. Box 17 - Volumes 34-35, 1955-1956 **31141019086250** **2A-1-13**
 1. *The Overflow* V. 34, 1955
 2. *The Overflow* V. 35, 1956
18. Box 18 - Volumes 36-38, 1957-1959 **31141019086359** **2A-1-13**
 1. *The Overflow* V. 36, 1957
 2. *The Overflow* V. 37, 1958
 3. *The Overflow* V. 38, 1959
19. Box 19 - Volumes 36-37, 1957-1958 **31141019086342** **2A-1-13**
 1. *The Overflow* V. 36, No. 1, January 1957
 2. *The Overflow* V. 36, No. 2, February 1957
 3. *The Overflow* V. 36, No. 3, March 1957
 4. *The Overflow* V. 36, No. 4, April 1957
 5. *The Overflow* V. 36, No. 5, May 1957
 6. *The Overflow* V. 36, No. 6, June 1957
 7. *The Overflow* V. 36, No. 7, July 1957
 8. *The Overflow* V. 36, No. 8, August 1957
 9. *The Overflow* V. 36, No. 9, September 1957
 10. *The Overflow* V. 36, No. 10, October 1957
 11. *The Overflow* V. 36, No. 11, November 1957
 12. *The Overflow* V. 36, No. 12, December 1957
 13. *The Overflow* V. 37, No. 2, February 1958
 14. *The Overflow* V. 37, No. 3, March 1958
 15. *The Overflow* V. 37, No. 4, April 1958
 16. *The Overflow* V. 37, No. 5, May 1958
 17. *The Overflow* V. 37, No. 6, June 1958
 18. *The Overflow* V. 37, No. 8, August 1958
 19. *The Overflow* V. 37, No. 9, September 1958
 20. *The Overflow* V. 37, No. 10, October 1958
 21. *The Overflow* V. 37, No. 11, November 1958
 22. *The Overflow* V. 37, No. 12, December 1958
20. Box 20 - Volume 41, 1962 **31141019086375** **2A-12-12**
 1. *The Overflow* V. 41, No. 1, 1962

2. *The Overflow* V. 41, No. 2, 1962
3. *The Overflow* V. 41, No. 3, 1962
4. *The Overflow* V. 41, No. 4, 1962
5. *The Overflow* V. 41, No. 5, 1962
6. *The Overflow* V. 41, No. 6, 1962
7. *The Overflow* V. 41, No. 7, 1962
8. *The Overflow* V. 41, No. 8, 1962
9. *The Overflow* V. 41, No. 9, 1962
10. *The Overflow* V. 41, No. 10, 1962
21. Box 21 - Volumes 33-34, 1954-1955 **31141019086326** **2A-1-13**
 1. *The Overflow* V. 33, No. 3 - March 1954
 2. *The Overflow* V. 33, No. 6 - June 1954
 3. *The Overflow* V. 33, No. 7 - July 1954
 4. *The Overflow* V. 33, No. 8 - August 1954
 5. *The Overflow* V. 33, No. 9 - September 1954
 6. *The Overflow* V. 33, No. 11 - November 1954
 7. *The Overflow* V. 33 Supplement - 1954
 8. *The Overflow* V. 34, No. 1 - January 1955
 9. *The Overflow* V. 34, No. 2 - February 1955
 10. *The Overflow* V. 34, No. 3 - March 1955
 11. *The Overflow* V. 34, No. 4 - April 1955
 12. *The Overflow* V. 34, No. 5 - May 1955
 13. *The Overflow* V. 34, No. 6 - June 1955
 14. *The Overflow* V. 34, No. 7 - July 1955
 15. *The Overflow* V. 34, No. 8 - August 1955
 16. *The Overflow* V. 34, No. 9 - September 1955
 17. *The Overflow* V. 34, No. 10, October 1955
 18. *The Overflow* V. 34, No. 11, November 1955
 19. *The Overflow* V. 34, No. 12, December 1955
22. Box 22 – Volumes, 35-36, 1956-1957 **31141019086367** **2A-2-13**
 1. *The Overflow* V. 35, No. 1, January 1956
 2. *The Overflow* V. 35, No. 2, February 1956
 3. *The Overflow* V. 35, No. 3, March 1956
 4. *The Overflow* V. 35, No. 4, April 1956
 5. *The Overflow* V. 35, No. 5, May 1956
 6. *The Overflow* V. 35, No. 6, June 1956
 7. *The Overflow* V. 35, No. 7, July 1956
 8. *The Overflow* V. 35, No. 8, August 1956
 9. *The Overflow* V. 35, No. 9, September 1956
 10. *The Overflow* V. 35, No. 10, October 1956
 11. *The Overflow* V. 35, No. 11, November 1956
 12. *The Overflow* V. 35, No. 12, December 1956
 13. *The Overflow* V. 36, No. 1, January 1957
 14. *The Overflow* V. 36, No. 2, February 1957
 15. *The Overflow* V. 36, No. 3, March 1957
 16. *The Overflow* V. 36, No. 4, April 1957
 17. *The Overflow* V. 36, No. 5, May 1957
 18. *The Overflow* V. 36, No. 7, July 1957
 19. *The Overflow* V. 36, No. 8, August 1957
 20. *The Overflow* V. 36, No. 9, September 1957

21. *The Overflow* V. 36, No. 10, October 1957
22. *The Overflow* V. 36, No. 11, November 1957
23. *The Overflow* V. 36, No. 12, December 1957
23. Box 23 - Volumes 38-39, 1959-1960 **31141019086383** **2A-1-13**
 1. *The Overflow* V. 38, No. 1, January 1959
 2. *The Overflow* V. 38, No. 2, February 1959
 3. *The Overflow* V. 38, No. 3, March 1959
 4. *The Overflow* V. 38, No. 4, April 1959
 5. *The Overflow* V. 38, No. 5, May 1959
 6. *The Overflow* V. 38, No. 7, July 1959
 7. *The Overflow* V. 38, No. 8, August 1959
 8. *The Overflow* V. 38, No. 9, September 1959
 9. *The Overflow* V. 38, No. 10, October 1959
 10. *The Overflow* V. 38, No. 11, November 1959
 11. *The Overflow* V. 38, No. 12, December 1959
 12. Annual Report, 1959
 13. *The Overflow* V. 39, No. 1, January 1960
 14. *The Overflow* V. 39, No. 2, February 1960
 15. *The Overflow* V. 39, No. 3, March 1960
 16. *The Overflow* V. 39, No. 4, April 1960
 17. *The Overflow* V. 39, No. 5, May 1960
 18. *The Overflow* V. 39, No. 6, June 1960
 19. *The Overflow* V. 39, No. 7, July 1960
 20. *The Overflow* V. 39, No. 8, August 1960
 21. *The Overflow* V. 39, No. 9, September 1960
 22. *The Overflow* V. 39, No. 10, October 1960
 23. *The Overflow* V. 39, No. 11, November 1960
 24. *The Overflow* V. 39, No. 12, December 1960
24. Box 24 - Volumes 40-41, 1961-1962 **31141019086334** **2A-2-13**
 1. *The Overflow* V. 40, No. 1, 1961
 2. *The Overflow* V. 40, No. 2, 1961
 3. *The Overflow* V. 40, No. 3, 1961
 4. *The Overflow* V. 40, No. 4, 1961
 5. *The Overflow* V. 40, No. 5, 1961
 6. *The Overflow* V. 40, No. 6, 1961
 7. *The Overflow* V. 40, No. 7, 1961
 8. *The Overflow* V. 40, No. 8, 1961
 9. *The Overflow* V. 40, No. 9, 1961
 10. *The Overflow* V. 40, No. 10, 1961, 2 copies
 11. *The Overflow* V. 41, No. 1, 1962
 12. *The Overflow* V. 41, No. 2, 1962
 13. *The Overflow* V. 41, No. 3, 1962
 14. *The Overflow* V. 41, No. 4, 1962
 15. *The Overflow* V. 41, No. 6, 1962
 16. *The Overflow* V. 41, No. 7, 1962
 17. *The Overflow* V. 41, No. 8, 1962
 18. *The Overflow* V. 41, No. 9, 1962
 19. *The Overflow* V. 41, No. 10, 1962
25. Box 25 - Overflow Reprints, 1930-1938
 1. *The Overflow* Reprints - Cumulative Index, 1930-1939

2. *The Overflow* Reprints Index - Volume III, 1936 and 1937 - Folder 1
3. *The Overflow* Reprints Index - Volume III, 1936 and 1937 - Folder 2
4. *The Overflow* Reprints Index - Volume IV, 1938
5. Book of Reprints - 1938
26. Box 26 - Overflow Reprints and Indexes, 1934-1944
 1. *The Overflow* Reprints, 1-39 to 5-39
 2. *The Overflow* Indexes Vols. 3, 4, 8, 9, 11, 12, 13 - September 1923-December 1944
 3. *The Overflow* Indexes Vols. 14-17, January 1935-December 1938
 4. *The Overflow* Indexes Vols. 18, 22, 23 - January 1939-December 1944
27. Box 27 - Overflow Summaries - 1939-1943
 1. *Overflow* Summaries on Upjohn Products, 1939-1942
 2. *Overflow* Summaries on Upjohn Products, June 1939-December 1940
 3. *Overflow* Summary, 1939
 4. *Overflow* Summary, 1940
 5. *Overflow* Summary, 1941 and Alphabetical Index, 1939-1941
 6. *Overflow* Summary, 1942
 7. *Overflow* Summary, 1943
28. Box 28 - *Overflow* Clippings, 1940-1960 **31141019086151** **2A-1-13**
 1. *Overflow* Clippings, February 1940-September 1942 - Originals
 2. *Overflow* Clippings, February 1940-September 1942
 3. *Overflow* Clippings, October 1942-June 1949 - Originals
 4. *Overflow* Clippings, October 1942-June 1949
 5. *Overflow* Clippings, January 1951-May 1960 - Originals
 6. *Overflow* Clippings, January 1951-May 1960
29. *Overflow* Scrapbooks, Volumes 1-2, 1931-1939
 1. *Overflow* Scrapbook Vol. 1, 1931-1939 - Originals
 2. *Overflow* Scrapbook Vol. 1, 1931-1939 - Originals
 3. *Overflow* Scrapbook Vol. 2, 1931-1939 - Originals - Folder 1
 4. *Overflow* Scrapbook Vol. 2, 1931-1939 - Originals - Folder 2
 5. *Overflow* Scrapbook Vol. 2, 1931-1939
 6. *Overflow* topics, inter-office memorandums, 1955-1960
 7. "A Selector not a Collector" article from *Overflow*, regarding Dr. A.G. Macleod, (Scope editor)
30. Personnel Clippings from *Overflow*, A-H, 1924-1954 **31141019086219** **2A-1-13**
 1. Personnel Clippings from *Overflow*, A-C - Folder 1
 2. Personnel Clippings from *Overflow*, A-C - Folder 2
 3. Personnel Clippings from *Overflow*, C-H - Folder 1
 4. Personnel Clippings from *Overflow*, C-H - Folder 2
31. *Overflow* Personnel Clippings I-O **31141019086227** **7B-7-7**
 1. *Overflow* Personnel Articles, I-O - Folder 1
 2. *Overflow* Personnel Articles, I-O - Folder 2
32. *Overflow* Personnel Clippings, O-Z **31141019086235** **7B-6-7**
 1. *Overflow* Personnel Articles, O-S - Folder 1
 2. *Overflow* Personnel Articles, O-S - Folder 2
 3. *Overflow* Personnel Articles, S-Z
33. Box 32 - Upjohn Periodicals - Extra Copies **31141019086094** **2A-12-12**
 1. *Upjohn News* Vol. 16, 1961-1962
 2. *Overflow* Vol. 34, 1955
 3. *Overflow* Vol. 35, 1956
 4. *Overflow* Vol. 36, 1957

5. *Overflow* Vol. 37, 1958

34. *Overflow* Extra Copies **2A-12-12**
1. *The Overflow* January-April 1934
 2. *The Overflow* May-August 1934
 3. *The Overflow* September-Christmas 1934
 4. *The Overflow* January-April 1935
 5. *The Overflow* May-August 1935
 6. *The Overflow* September-Christmas 1935
35. *Overflow* Extra Copies **2A-12-12**
1. *The Overflow*, Vol. 12, No.5, May 1933
 2. *The Overflow*, Vol. 14, No.1, Jan., 1935
 3. *The Overflow*, Vol. 14, No. 4, Apr. 1935
 4. *The Overflow*, Vol. 14, No. 12, Dec. 1935
 5. *The Overflow*, Vol. 15, No. 1, Jan. 1936
 6. *The Overflow*, Vol. 15, No. 3, March 1936
 7. *The Overflow*, Vol. 16, No. 5, May 1937
 8. *The Overflow*, Vol. 16, No. 9, Sept. 1937
 9. *The Overflow*, Vol. 16, No. 12, Dec. 1937
 10. *The Overflow*, Vol. 17, No. 7, July 1938
 11. *The Overflow*, Vol. 17, No. 8, Aug. 1938
 12. *The Overflow*, Vol. 17, No. 9, Sept. 1938
 13. *The Overflow*, Vol. 22, No. 6, June 1943
 14. *The Overflow*, Vol. 22, No. 8, Aug. 1943
 15. *The Overflow*, Vol. 23, No. 10, Oct. 1944
 16. *The Overflow*, Vol. 23, Supplement to Dec. 1944
 17. *The Overflow*, Vol. 24, No. 1, Jan. 1945
 18. *The Overflow*, Vol. 35, No. 9, Sept. 1955
 19. *The Overflow*, Vol. 41, No. 7, 1962
 20. *The Overflow*, Vol. 41, No. 10, 1962

7.2 Upjohn News and Intercom

Arrangement: Chronological by subject.

This series contains the second of the monthly publications for employees done by the Upjohn Company, *Upjohn News* which ran from July 1946 to November 1962. *Upjohn News* was a smaller publication than the *Overflow* and only had 2-3 short feature stories in each issue. Also included in each issue were retirements, deaths, and movement within the company such as promotions and new assignments.

This series also contains editions of *Intercom* which replaced the *Overflow* and the *Upjohn News* in 1963, combining the two publications.

1. Box 1-*Upjohn News*, Vols. 1-6, July 1946-June 1947 **31141019085930 2A-1-13**
 1. *Upjohn News*, Vol. 1, July 1946 - June 1947
 2. *Upjohn News*, Vol. 2, July 1947 - June 1948
 3. *Upjohn News* Index, Vol. 2
 4. *Upjohn News*, Vol. 3, July 1948 - June 1949

5. *Upjohn News* Index, Vol. 3
6. *Upjohn News*, Vol. 4, July 1949 - June 1950
7. *Upjohn News*, Vol. 5, July 1950 - June 1951
8. *Upjohn News* Index, Vol. 5
9. *Upjohn News*, Vol. 6, July 1951 - June 1952
2. Box 2-*Upjohn News*, Vols. 7-12, July 1952-July 1957 **31141019085948 2A-1-13**
 1. *Upjohn News*, Vol. 7, July 1952 - June 1953
 2. *Upjohn News*, Vol. 8, July 1953 - June 1954
 3. *Upjohn News*, Vol. 9, July 1954 - June 1955
 4. *Upjohn News*, Vol. 10, July 1955 - June 1956
 5. *Upjohn News*, Vol. 11, July 1956 - June 1957
 6. *Upjohn News*, Vol. 12, July 1957 - June 1958
3. Box 3-*Upjohn News, Intercom*, 1959-1962 **31141019085955 2A-1-13**
 1. *Upjohn News*, Vol. 13, July 1958 - June 1959
 2. *Upjohn News*, Vol. 14, July 1959 - June 1960
 3. *Upjohn News*, Vol. 15, July 1960 - June 1961
 4. *Upjohn News*, Vol. 16, July - December 1961
 5. *Upjohn News*, Japanese edition, July and Aug. 1962
 6. *Intercom* - Fall 1961
 7. *Intercom* - Winter 1961
 8. *Intercom* - Autumn 1962
 9. *Intercom* (Spanish) - Verano 1962
4. Box 4 - *Upjohn News* Vol 1-12 - Extra Copies **31141019085963 2A-12-12**
 1. *Upjohn News* Vol. 1, 1946-1947
 2. *Upjohn News* Vol. 2, 1947-1948
 3. *Upjohn News* Vol. 3, 1948-1949
 4. *Upjohn News* Vol. 4, 1949-1950
 5. *Upjohn News* Vol. 5
 6. *Upjohn News* Vol. 6
 7. *Upjohn News* Vol. 7
 8. *Upjohn News* Vol. 8
 9. *Upjohn News* Vol. 9
 10. *Upjohn News* Vol. 10
 11. *Upjohn News* Vol. 11
 12. *Upjohn News* Vol. 12
5. Box 5 - *Upjohn News*-Indexes and individual issues, 1947-1960
31141019085971 2A-12-12
 1. Journal - Unknown Year & Title
 2. *Upjohn News* Index Vol. II, July 1947-June 1948
 3. *Upjohn News* - January, May, August - 1948
 4. *Upjohn News* Index Vol. III, July 1948-June 1949
 5. *Upjohn News* Index Vol. IV, July 1948-June 1950
 6. *Upjohn News* - August 1949
 7. *Upjohn News* - February 1950
 8. *Upjohn News* Index Vol. V, July 1950-June 1951
 9. *Upjohn News* Index Vol. VI, July 1951-June 1952
 10. *Upjohn News* - June 1950
 11. *Upjohn News* - May & October 1951
 12. *Upjohn News* - February 1952
 13. *Upjohn News* - February, May, August 1953

14. *Upjohn News* - February 1954
15. *Upjohn News* - January, July, August 1955
16. *Upjohn News* - September-December 1955
17. *Upjohn News* - March, May, June - 1956
18. *Upjohn News* - September 1957
19. *Upjohn News* - January & June 1958
20. *Upjohn News* - September-December 1958
21. *Upjohn News* - February, May, October, December 1959
22. *Upjohn News* - January-March 1960
23. *Upjohn News* - January & March 1960
6. Box 6 - *Upjohn News*, April 1960-November 1962
31141019085989 2A-3-13
 1. *Upjohn News* - April-June 1960
 2. *Upjohn News* - July-September 1960
 3. *Upjohn News* - September and November 1960
 4. *Upjohn News* - October-December 1960
 5. *Upjohn News* - March-May 1961
 6. *Upjohn News* - June-August 1961
 7. *Upjohn News* - November and December 1961
 8. *Upjohn News* - January and February 1962
 9. *Upjohn News* - January-March 1962
 10. *Upjohn News* - April, May, Summer 1962 - Folder 1
 11. *Upjohn News* - April, May, Summer 1962 - Folder 2
 12. *Upjohn News* - September 1962
 13. *Upjohn News* - September-November 1962
 14. *Upjohn News* - 1950, 1951, 1958, 1960, 1961 - Extras
7. Box 7 - *Upjohn News*, Vols. 13-14, July 1958-June 1960
31141019085997 2A-12-12
 1. *Upjohn News* Vol. 13, No. 1, July - August 1958
 2. *Upjohn News* Vol. 13, No. 2, September 1958
 3. *Upjohn News* Vol. 13, No. 3, October 1958
 4. *Upjohn News* Vol. 13, No. 4, November 1958
 5. *Upjohn News* Vol. 13, No. 5, December 1958
 6. *Upjohn News* Vol. 13, No. 6, January 1959
 7. *Upjohn News* Vol. 13, No. 7, February 1959
 8. *Upjohn News* Vol. 13, No. 8, March 1959
 9. *Upjohn News* Vol. 13, No. 9, April 1959
 10. *Upjohn News* Vol. 13, No. 10, May 1959
 11. *Upjohn News* Vol. 13, No. 11, June 1959
 12. *Upjohn News* Vol. 14, No. 1, July-August 1959
 13. *Upjohn News* Vol. 14, No. 2, September 1959
 14. *Upjohn News* Vol. 14, No. 3, October 1959
 15. *Upjohn News* Vol. 14, No. 4, November 1959
 16. *Upjohn News* Vol. 14, No. 5, December 1959
 17. *Upjohn News* Vol. 14, No. 6, January 1960
 18. *Upjohn News* Vol. 14, No. 7, February 1960
 19. *Upjohn News* Vol. 14, No. 8, March 1960
 20. *Upjohn News* Vol. 14, No. 9, April 1960
 21. *Upjohn News* Vol. 14, No. 10, May 1960
 22. *Upjohn News* Vol. 14, No. 11, June 1960

8. Box 8 - *Upjohn News*, Vols. 15-16, July 1960-December 1961
31141019086003 **2A-1-13**
 1. *Upjohn News* Vol. 15, No. 1, July-August 1960
 2. *Upjohn News* Vol. 15, No. 2, September 1960
 3. *Upjohn News* Vol. 15, No. 3, October 1960
 4. *Upjohn News* Vol. 15, No. 4, November 1960
 5. *Upjohn News* Vol. 15, No. 5, December 1960
 6. *Upjohn News* Vol. 15, No. 6, January 1961
 7. *Upjohn News* Vol. 15, No. 7, February 1961
 8. *Upjohn News* Vol. 15, No. 8, March 1961
 9. *Upjohn News* Vol. 15, No. 9, April 1961
 10. *Upjohn News* Vol. 15, No. 10, May 1961
 11. *Upjohn News* Vol. 15, No. 11, June 1961
 12. *Upjohn News* Vol. 16, No. 1, July-August 1961
 13. *Upjohn News* Vol. 16, No. 2, September 1961
 14. *Upjohn News* Vol. 16, No. 3, October 1961
 15. *Upjohn News* Vol. 16, No. 4, November 1961
 16. *Upjohn News* Vol. 16, No. 5, December 1961
9. Box 9 - *Intercomment* Vol. 21-25, 1992-1996
31141019086011 **2A-5-13**
 1. *Intercomment*, Vol. 21, No. 1, January 10 - No. 4, January 31, 1992
 2. *Intercomment*, Vol. 21, No. 5 - No. 8, February 1992
 3. *Intercomment*, Vol. 21, No.9 - No. 12, March 1992
 4. *Intercomment*, Vol. 21, No. 13 - No. 15, April 1992
 5. *Intercomment*, Vol. 21, No. 17 - No. 20, May 1992
 6. *Intercomment*, Vol. 21, No. 21 - No. 24, June 1992
 7. *Intercomment*, Vol. 21, No. 25 - No. 28, July 1992
 8. *Intercomment*, Vol. 21, No. 30 - No. 32, August 1992
 9. *Intercomment*, Vol. 21, No. 33 - No. 35, September 1992
 10. *Intercomment*, Vol. 21, No. 36 - No. 38, October 1992
 11. *Intercomment*, Vol. 21, No. 41 - No. 42, November 1992
 12. *Intercomment*, Vol. 21, No. 43 - No. 45, December 1992
 13. *Intercomment*, Vol. 22, No. 1 - No. 4, January 1993
 14. *Intercomment*, Vol. 22, No. 5 - No. 8, February 1993
 15. *Intercomment*, Vol. 22, No. 9 - No. 11, March 1993
 16. *Intercomment*, Vol. 22, No. 13 - No. 15, April 1993
 17. *Intercomment*, Vol. 22, No. 18 - No. 19, May 1993
 18. *Intercomment*, Vol. 22, No. 21 - No. 22, June 1993
 19. *Intercomment*, Vol. 22, No. 26 - No. 27, July 1993
 20. *Intercomment*, Vol. 22, No. 33 - No. 35, September 1993
 21. *Intercomment*, Vol. 22, No. 36 - No. 39, October 1993
 22. *Intercomment*, Vol. 22, No. 41, November 12, 1993
 23. *Intercomment*, Vol. 22, No. 44 - No. 45, December 1993
 24. *Intercomment*, Vol. 23, No. 1 - No. 4, January 1994
 25. *Intercomment*, Vol. 23, No. 5 - No. 8, February 1994
 26. *Intercomment*, Vol. 23, No. 9 - No. 12, March 1994
 27. *Intercomment*, Vol. 23, No. 13 - No. 17, April 1994
 28. *Intercomment*, Vol. 23, No. 18 - No. 20, May 1994

29. *Intercomment*, Vol. 23, No. 21 - No. 24, June 1994
30. *Intercomment*, Vol. 23, No. 25 - No. 28, July 1994
31. *Intercomment*, Vol. 23, No. 29 - No. 31, August 1994
32. *Intercomment*, Vol. 23, No. 32 - No. 35, September 1994
33. *Intercomment*, Vol. 23, No. 36 - No. 39, October 1994
34. *Intercomment*, Vol. 23, No. 40 - No. 42, November 1994
35. *Intercomment*, Vol. 23, No. 43 - No. 44, December 1944
36. *Intercomment*, Vol. 24, No. 1 - No. 4, January 1995
37. *Intercomment*, Vol. 25, No. 12, March 22, 1996
38. *Intercomment*, Vol. 25, No. 13 - No. 15, April 1996
39. *Intercomment*, Vol. 25, No. 17 - No. 18, May 1996

7.3 Scope

Arrangement: Chronological by subject.

1. Box 1 - *Scope* Vols. 1-2 **31141019086029** **2A-1-13**
 1. *Scope* - November 1941
 2. *Scope*, No. 2 - March 1942
 3. *Scope*, No. 3 - August 1942
 4. *Scope*, No. 4 - July 1943
 5. *Scope*, No. 5 - September 1943
 6. *Scope*, No. 6 - March 1944
 7. *Scope*, No. 7 - June 1944
 8. *Scope*, No. 8 - October 1944
 9. *Scope*, No. 9 - January 1945
 10. *Scope*, No. 10 - April 1945
 11. *Scope*, No. 11 - July 1945
 12. *Scope*, No. 12 - October 1945
 13. *Scope*, Vol. II, No. 1 - March 1946
 14. *Scope*, Vol. II, No. 2 - June 1946
 15. *Scope*, Vol. II, No. 3 - October 1946
 16. *Scope*, Vol. II, No. 4 - January 1947
 17. *Scope*, Vol. II, No. 5 - July 1947
 18. *Scope*, Vol. II, No. 6 - October 1947
 19. *Scope*, Vol. II, No. 7 - March 1948
 20. *Scope*, Vol. II, No. 8 - August 1948
 21. *Scope*, Vol. II, No. 9 - December 1948
 22. *Scope*, Vol. II, No. 10 - May 1949
 23. *Scope*, Vol. II, No. 11 - October 1949
 24. *Scope*, Vol. II, No. 12 - March 1950
2. Box 2 - *Scope* Vols. 3-5 **31141019086037** **2A-12-12**
 1. *Scope*, Vol. III, No. 1 - August 1950
 2. *Scope*, Vol. III, No. 2 - December 1950
 3. *Scope*, Vol. III, No. 3 - May 1951
 4. *Scope*, Vol. III, No. 4 - Summer 1951
 5. *Scope*, Vol. III, No. 5 - Fall 1951
 6. *Scope*, Vol. III, No. 6 - Winter 1951
 7. *Scope*, Vol. III, No. 7 - Spring 1952
 8. *Scope*, Vol. III, No. 8 - Summer 1952

9. *Scope*, Vol. III, No. 9 - Fall 1952
10. *Scope*, Vol. III, No. 10 - Winter 1952
11. *Scope*, Vol. III, No. 11 - Spring 1953
12. *Scope*, Vol. III, No. 12 - Fall 1953
13. *Scope*, Vol. IV, No. 1 - Spring 1954
14. *Scope*, Vol. IV, No. 2 - Summer 1954
15. *Scope*, Vol. IV, No. 3 - Fall 1954
16. *Scope*, Vol. IV, No. 4 - Winter 1954
17. *Scope*, Vol. IV, No. 5 - Spring 1955
18. *Scope*, Vol. IV, No. 6 - Summer 1955
19. *Scope*, Vol. IV, No. 7 - Fall 1955
20. *Scope*, Vol. IV, No. 8 - Winter 1955
21. *Scope*, Vol. IV, No. 9 - Spring 1956
22. *Scope*, Vol. IV, No. 10 - Summer 1956
23. *Scope*, Vol. IV, No. 11 - 1957
24. *Scope*, Vol. IV, No. 12 - 1957
25. *Scope*, Vol. V, No. 1 - 1957
26. *Scope*, Vol. V, No. 2 - 1957
27. *Scope Weekly* - November 2, 1960
3. Box 3 - *Scope* "Follow Up" **31141019086045** **2A-1-13**
 1. *Scope* "Follow Up", Vol. 1, No. 2 - April 1964
 2. *Scope* "Follow Up", Vol. 1, No. 3 - May 1964
 3. *Scope* "Follow Up", Vol. 1, No. 4 - June 1964
 4. *Scope* "Follow Up", Vol. 1, No. 5 - September 1964
 5. *Scope* "Follow Up", Vol. 1, No. 6 - October 1964
 6. *Scope* "Follow Up", Vol. 1, No. 7 - November 1964
 7. *Scope* "Follow Up", Vol. 1, No. 8 - December 1964
 8. *Scope* "Follow Up", Vol. 2, No. 1 - January 1965
 9. *Scope* "Follow Up", Vol. 2, No. 2 - February 1965
 10. *Scope* "Follow Up", Vol. 2, No. 3 - March 1965
 11. *Scope* "Follow Up", Vol. 2, No. 4 - April 1965
 12. *Scope* "Follow Up", Vol. 2, No. 5 - May 1965
 13. *Scope* "Follow Up", Vol. 2, No. 6 - June 1965
 14. *Scope* "Follow Up", Vol. 2, No. 7 - September 1965
 15. *Scope* "Follow Up", Vol. 2, No. 8 - October 1965
 16. *Scope* "Follow Up", Vol. 2, No. 9 - November 1965
 17. *Scope* "Follow Up", Vol. 2, No. 10 - December 1965
 18. *Scope* "Follow Up", Vol. 3, No. 1 - January 1966
 19. *Scope* "Follow Up", Vol. 3, No. 2 - February 1966
 20. *Scope* "Follow Up", Vol. 3, No. 3 - March 1966
 21. *Scope* "Follow Up", Vol. 3, No. 4 - April 1966
 22. *Scope* "Follow Up", Vol. 3, No. 5 - May 1966
 23. *Scope* "Follow Up", Vol. 3, No. 6 - June 1966
 24. *Scope* "Follow Up", Vol. 3, No. 7 - September 1966
 25. *Scope* "Follow Up", Vol. 3, No. 8 - October 1966
 26. *Scope* "Follow Up", Vol. 3, No. 9 - November 1966
4. Box 4 - *Scope* Cost Copies and Cost Sheets **31141019086052** **2A-1-13**
 1. *Scope* No. 1 - Cost Copy - November 1941
 2. *Scope* No. 2 - Cost Copy - March 1942
 3. *Scope* No. 3 - Cost Copy - August 1942

4. *Scope* No. 4 - Cost Copy - July 1943
5. *Scope* No. 5 - Cost Copy - October 1943
6. *Scope* No. 6 - Cost Copy - March 1944
7. *Scope* No. 7 - Cost Copy - June 1944
8. *Scope* No. 8 - Cost Copy - October 1944
9. *Scope* No. 9 - Cost Copy - December 1944
10. *Scope* No. 10 - Cost Copy - July 1945
11. *Scope* No. 11 - Cost Copy - July 1945
12. *Scope* No. 12 - Cost Copy - October 1945
13. *Scope* Vol. II, No. 1 - Cost Copy - March 1946
14. *Scope* Vol. II, No. 2 - Cost Copy - June 1946
15. *Scope* Vol. II, No. 3 - Cost Copy - October 1946
16. *Scope* Vol. II, No. 4 - Cost Copy - January 1947
17. *Scope* Vol. II, No. 5 - Cost Copy - July 1947
18. *Scope* Cost Sheet
5. Box 5- *Scope* Spanish versions and Miscellaneous, 1947-1964
31141019086060 **2A-12-12**
 1. *Scope* Vol. 1, No. 1- November 1941
 2. *Scope*, Spanish Version, Vol. 1, No. 1, Nov. 1947
 3. *Scope*, Spanish Version, Vol. 1, No. 2, Apr. 1948
 4. *Scope*, Spanish Version, Vol. 1, No. 3, Aug. 1948
 5. *Scope*, Spanish Version, Vol. 1, No. 4, Dec. 1948
 6. *Scope*, Spanish Version, Vol. 1, No. 5, Nov. 1949
 7. *Scope*, Vol. 2, No. 10, May, 1949
 8. *Scope*, Copies of Pages 2-16 from March 1950 issue
 9. *Scope*, Copy of "Progress in Virology", article from Vol. 3, No. 2, Spring 1953
 10. *Scope*, Volume 5, Numbers, 1-2, 1957
 11. Basic Promotion Approach Committee, 1957-1959
 12. *Scope*, Material in other Publications, 1958-1960
 13. *Scope*, "Follow Up"- Volume 1, Number 2-4, 1964
6. Box 6-*Scope* Miscellaneous Files **31141019086078** **2A-1-13**
 1. *Scope* Weekly Budget, 1957-1959
 2. *Scope*, "Ideas" 1953-1958
 3. Award-The Art Directors Club Award for Merit, *Scope*, June 8, 1954
 4. Certificates of Excellence from American Institute of Graphic Arts, *Scope* Spring - Fall 1952
 5. *Scope*, Articles and Memorandums regarding, 1951-1957
 6. *Scope*, Information for salesmen, memorandums, 1947-1953
7. Box 7- *Veterinary Scope* **31141019086086** **2A-3-13**
 1. *Veterinary Scope*, Vol. 3, No. 3, 1958
 2. *Veterinary Scope*, Vol. 4, No. 1, No. 3, 1959
 3. *Veterinary Scope*, Vol. 5, Nos. 1-3, 1960
 4. *Veterinary Scope*, Vol. 6, Nos. 1-3, 1961
 5. *Veterinary Scope*, Vol. 7, Nos. 1-2, 1962
 6. *Veterinary Scope*, Vol. 8, Nos. 1-3, 1963

7.4 Miscellaneous Publications.

Arrangement: Alphabetical then chronological.

1. Box 1 – Publications, *Focus*, *Merger News*, *Intercom*, etc.
31141019085906 2A-3-13
 1. *Focus*, Vol. 1, No. 2 - March 1998
 2. *Focus*, Vol. 1, No. 4 - August 1998
 3. *Focus*, Vol. 1, No. 5 - Fall 1998
 4. *The Journal* - No. 4, September 1997, Pharmacia & Upjohn
 5. *Merger News*, Issue 1
 6. *Merger News*, Issue 2 - December 6, 1995
 7. *Merger News*, Issue 3 - December 20, 1995
 8. *Merger News*, Issue 4 - January 17, 1996
 9. *Merger News*, Issue 5 - January 31, 1996
 10. *Merger News*, Issue 6
 11. *Merger News*, Issue 7 - February 28, 1996
 12. *Merger News*, Issue 8 - March 13, 1996
 13. *Merger News*, Issue 9 - March 27, 1996
 14. *Merger News*, Issue 10 - April 11, 1996
 15. *Merger News*, Issue 11 - April 24, 1996
 16. Pharmacia & Upjohn R&D Update, November 1997
 17. Pharmacia Company Overview Folder, 2001
 18. *Intercom*, Vol. 3, No. 1, Winter 1961
 19. *Intercom*, Vol. 3, No. 3, Summer 1961
 20. *Intercom*, Vol. 3, No. 4, Fall, 1961, 2 copies
 21. *Intercom*, Vol. 4, No. 1, Winter, 1962
 22. *Intercom*, Vol. 4, No. 3, Summer, 1962
 23. *The Pharmaceutical Era*, December 31, 1896
 24. “Ironic Contrast: U.S. and U.S.S.R. Drug Industries” article from *Harvard Business Review*, 1962
 25. *The Journal of the American Medical Association*, Vol. 100, No. 20, 1933
 26. *The Journal of the American Pharmaceutical Association*, Vol. 25, No. 1, Jan. 1936
2. Box 2-*Intercom*, Bound Editions, 1963-1966 and loose issues, 1983-1986 also *Interview* issues, **31141019085914 7B-9-7**
 1. *Intercom*, Vol. 1-4, Feb. 1963-Dec. 1966
 2. *Intercom*, Vol. 1-4, Feb. 1963-Dec. 1966(Extra copy)
 3. *Intercom*, Vol. 21, No. 3, March, 1983
 4. *Intercom*, Centennial edition, Jan. 1986
 5. *Inter-view*, “A Corporation and Its Home”, April 1985, 3 copies
 6. *Inter-view*, “Upjohn Stands By Prostaglandins, Lives Up to Its Responsibility”, Sept. 1985
 7. *Inter-view*, “Upjohn and the Abortion Debate”, 1980
3. Box 3 – *Intercom*, Vols. 1-12, 1963-1974 and Centennial edition, 1986
31141019085922 7B-7-7
 1. *Intercom*, Vol. 1, Issues 1-4, 6-11, 1963
 2. *Intercom*, Vol. 2, Issues 1-12, 1964
 3. *Intercom*, Vol. 3, Issues 1-3, 5-7, 1965

4. *Intercom*, Vol. 5, Issues 7&8(combined issue), 9-12
5. *Intercom*, Vol. 6, Issues 1-6, 7&8, 10-12, 1968
6. *Intercom*, Vol. 7, Issues 1-6, 7&8, 10-12, 1969
7. *Intercom*, Vol. 8, Issues 1, 3, 5, 6, 9-12, 1970
8. *Intercom*, Vol. 9, Issues 4, 6, 7&8, 9-12, 1971
9. *Intercom*, Vol. 10, Issues 3, 5, 10, 11, 1972
10. *Intercom*, Vol. 11, Issues 3, 6, 7&8, 1973
11. *Intercom*, Vol. 12, Issues 1&2(combined issue), 4-6, 7&8, 1974
12. *Intercom* Centennial Edition, Jan. 1986

FOR FURTHER PUBLICATIONS SEE PAGES 95-96 and PAGES 101-126

8. Legal Documents and Government Hearings.

8.1. Patents.

Arrangement: Chronological.

1. Box 1 **31141019087308** **2A-10-12**
 1. Patent No. 312,041 by W. E. Upjohn - February 10, 1885 - Process of Making Pills
 2. Patent No. 828,151 by Fredrick Lawrence Upjohn - July 11, 1904
 3. Patents Index Sheets
 4. Patent No. 2196323 by John Norton & Walter Enz - Solution Dispensing Bottle - April 9, 1940
 5. Patent No. 2235286 by Leonard Cookson - Tablet Packing and Counting Machines - March 18, 1941
 6. Patent No. 2238868 by George F. Cartland - Gonadotropic Substances and Method of Production
 7. Patent No. 2269145 by Samuel H. Culter and Robert E. Himelick - Stabilized Ergot Alkaloids - January 6, 1942
 8. Patent No. 2293874 and Patent No. 2293875, by Eugene Woodruff – Amino Compounds – August 25, 1942
 9. Patent No. 2293876 and Patent No. 2293877, by Eugene Woodruff – Amino Compounds – August 25, 1942
 10. Patent No. 2309150 and Patent No. 2309151, by Eugene Woodruff – Methylamines – January 26, 1943
 11. Patent No. 2316142, by George C. Cartland and Marvin H. Kuizenga – Diethyl Acetate of Corticosterone
 12. Patent No. 2317011, by Eugene Woodruff – Methylamines – April 20, 1943
 13. Patent No. 2317012, by Eugene Woodruff – Benzylamine – April 20, 1943
 14. Patent No. 2319969, by Paul Besemer – Bottle Labeling Machine – May 25, 1943
 15. Patent No. 2377016, by Marvin H. Kuizenga – Preparation of Sodium Heparinate – May 29, 1949
 16. Patent No. 2871160, by Richard H. Johnson and William P. Schnieder – Hydrocortisone Compositions and Method for Extemporaneous Administration – January 27, 1959
 17. Patent No. 2897218, by Oldrich K. Sebek and George B. Spero – Medrol – July 28, 1959
 18. Patent No. 2968158, by Ruschig, Aumuller, Korger, Wagner, Scholz, and Bander – Orinase – January 17, 1961
 19. Patent No. 3086912, by Bergy, Herr, and Mason – Lincomycin – April 23, 1963

20. Patent No. 3130211, by George B. Spero – Alphadrol – April 21, 1964

8.2. Kefauver/FTC Hearings.

Arrangement: Chronological by subject.

1. Box 1 - Regulatory Practices and Hearings - Box 1
31141019085542 2A-4-13
 1. FDA General Equivalency of Drugs, 1940-1949
 2. "The Generic Inequivalence of Drugs" by Alan B. Varley, M.D.
 3. General Equivalency of Drugs - Articles and Papers, 1966-1967
 4. Senate Antitrust hearing - Administered Prices in the Drug Industry, December 12, 1959
 5. Senate Hearings - Administered Prices in the Drug Industry - September 1960
 6. Brief and Proposed Findings and Conclusions of the Upjohn Company, Federal Trade Commission Case. October 18, 1960
2. Box 2 - Regulatory Practices and Hearings - Box 2
31141019085559 2A-4-13
 1. Statement of Congressman Durward G. Hall - May 17, 1967
 2. Senate Hearing - Present Status of Competition in the Pharmaceutical Industry - June 28, 1967
 3. Senate Hearing - Present Status of Competition in the Pharmaceutical Industry - June 29, 1967
 4. Task Force on Prescription Drugs - Meeting on Therapeutic Equivalence, 1967
 5. Pharmaceutical Regulatory Practices - 1977-1981 - Folder 1
 6. Pharmaceutical Regulatory Practices - 1977-1981 - Folder 2
 7. Pharmaceutical Regulatory Practices - 1977-1981 - Folder 3
 8. Pharmaceutical Regulatory Practices - 1977-1981 - Folder 4
 9. Pharmaceutical Regulatory Affairs Unit - 1982-1985
3. Box 3 - Kefauver Hearings **31141019085567 2A-7-13**
 1. Kefauver Hearings - Articles
 2. Kefauver Hearings - Committee Information
 3. Kefauver Hearings - Correspondence
 4. Kefauver Hearings - Investigation and Bill S.1552
 5. Kefauver Hearings - Kefauver-Celler Bill H.R. 6245 - Folder 1
 6. Kefauver Hearings - Kefauver-Celler Bill H.R. 6245 - Folder 2
 7. Kefauver Hearings - Kefauver-Celler Bill H.R. 6245 - Folder 3
 8. Kefauver Hearings - Kefauver Bill H.R. 11581
 9. Kefauver Hearings - PMA Testimony before House Interstate and eForeign Commerce Committee - August 20, 1962
4. Box 4 - D. S. Gilmore Antitrust Testimony – 1959
3114109085575 2A-4-13
 1. D. S. Gilmore Testimony - Federal Trade Commission Tetracycline Antitrust Hearing - March 18, 1959
5. Box 5 – Legal Department files, 1940-1982
3114019085583 2A-4-13
 1. Over the Counter Tamper-Resistant Packaging Conversion, 1982, Folder 1
 2. Over the Counter Tamper-Resistant Packaging Conversion, 1982, Folder 2
 3. Litigation, 1956-1964

4. Legal Department, reference file, Sales Division, 1940-1963
5. Drug regulation, 1961-1965
6. Patents: articles, 1951-1964
7. Matilda Hall case, 1978
8. Company profiles of Pfizer and Upjohn, Conover patent litigation, 1984
9. Kefauver hearing daily reports, May 3, 1960-June 6, 1960

1. Box 1 of 1 **31141019085591** **2A-4-13**

8.3. Hair Treatment.

Arrangement: Alphabetical by subject.

Material in this series relates to the injunctions brought against hair growth product and clinics by Upjohn for deceptive practices. This was done because Upjohn was working on a product (Rogaine) that was scientifically proven to treat male pattern baldness and did not want to face competition that did not hold to these standards. Most of the material is prior to August 1988 when Rogaine was approved by the FDA and includes legal memoranda, motions, petitions, correspondence, as well as information packets put together on each product and/or company that was being pursued by Upjohn. These packets included advertisements that were deemed to be deceptive by the legal team at Upjohn as well as other pertinent information such as chemical composition.

1. Box 1 - Hair Loss Products - Upjohn v. Rioham Corp.
31141019087316 2A-10-12
 1. Attachments to Memorandum - Basis for FDA Regulatory Action...
 2. Attachments to Memorandum - Basis for FDA Regulatory Action... - Bound
 3. Bioadvance - Citizen Petition
 4. Bioadvance - Folder 1
 5. Foltene / Nutriol
 6. Medical Hair Growth Clinics
 7. Memorandum on the basis for Regulatory Action Concerning Hair Loss Products
 8. Rivixil
 9. Upjohn v Rioham Corp. - Plaintiff's Motion for Preliminary Injunction
2. Hair Loss Products 1986-1987, with Legal Recommendations
31141019087324 2A-10-12
 1. "A Clinical Trial of Foltene" by Dr. Hincky
 2. Foltene Communications Study
 3. Foltene Correspondence, January-June 1987
 4. Foltene Correspondence, July-December 1987
 5. Hair Loss Products - Advertisements
 6. Hair Loss Products - Articles
 7. Hair Loss Product Information
 8. Hair Loss Product Memorandum and Legal Recommendations - 1987
 9. Hair Loss Product Memorandum and Legal Recommendations - First Draft
 10. Headstart Hair Care
 11. Legal Case Summaries
 12. Nutriol Correspondence, July-December 1986

9. Real Estate.

9.1. Administrative Building #88.

Arrangement: Alphabetical

The renowned Administration building #88 on Portage Rd. was the epitome of the international style architecture at the time and won many awards for being such an exemplary building. Material in this series uses the original folder names starting with a "Real Estate" heading to preserve the original order of the records.

The records for this building start in 1956 when the planning stage began, and end in 1961 when the building was finished and employees were moved into the building. This material documents the entire process that went into planning and constructing the building which includes the contract with the contractors, the first full conceptual blueprint of the building, cost estimates, space estimates, interior design choices, monthly progress reports of construction, and finally the closing report that was given to the top executives.

For more information on Building #88 See "Local Newspaper Clippings", "U. S. News Clippings", "Magazines" and "Reports to Shareholders" for years 1958-1961, and See Folders in "Conferences in Meetings". Also, see the photo collection for photos of a completed Building #88 as well as the progression of construction from an aerial view.

1. Box 1 – General Office Building #88 – Box 1 **31141019085609** **2A-5-13**
 1. Real Estate – General Office Building #88 – 1956
 2. Real Estate – General Office Building #88 – 1957 – Folder 1
 3. Real Estate – General Office Building #88 – 1957 – Folder 2
 4. Real Estate – General Office Building #88 – 1957 – Folder 3
 5. Real Estate – General Office Building #88 – January-June – 1958 – Folder 1
 6. Real Estate – General Office Building #88 – January-June – 1958 – Folder 2
 7. Real Estate – General Office Building #88 – July-December 1958
 8. Real Estate – General Office Building #88 – 1959
 9. Real Estate – General Office Building #88 – January-June 1960
 10. Real Estate – General Office Building #88 – July-December 1960
 11. Real Estate – General Office Building #88 – 1961
 12. Real Estate – General Office Building #88 – Administrative Dining Room
 13. Real Estate – General Office Building #88 – Agreements and Contracts
 14. Real Estate – General Office Building #88 – Blueprints
2. Box 2 – General Office Building #88 – Box 2 **31141019085617** **2A-5-13**
 1. Real Estate – General Office Building #88 – Capital and Maintenance Expenditure Requests
 2. Real Estate – General Office Building #88 – Closing Report
 3. Real Estate – General Office Building #88 – Cost Estimates

4. Real Estate – General Office Building #88 – Furnishings – Folder 1
5. Real Estate – General Office Building #88 – Furnishings – Folder 2
6. Real Estate – General Office Building #88 – Furnishings – Folder 3
7. Real Estate – General Office Building #88 – General
8. Real Estate – General Office Building #88 – Japanese Stone Lantern
9. Real Estate – General Office Building #88 – Job Memos
10. Real Estate – General Office Building #88 – Opening
11. Real Estate – General Office Building #88 – Progress Reports
12. Real Estate – General Office Building #88 – Space Requirements – 1957

9.2. General Real Estate.

Arrangement: Alphabetical by subject.

Material in this series also uses the original folder names starting with a "Real Estate" heading to preserve the original order of the records. These records consist of documents that relate to the land and buildings owned by the Upjohn Company. Also included is material relating to land owned by the Upjohn family in the Orchard Hills area.

1. Box 1 – General Real Estate **31141019085625** **2A-5-13**
 1. Real Estate – Building Costs – 1935
 2. Real Estate – Branches – New York
 3. Real Estate – Building #38
 4. Real Estate – Building #50 – Estrogen Plant
 5. Real Estate – Building #89 – Fermentation Research
 6. Real Estate – Building #146 – Animal Leasing/Animal Rearing
 7. Real Estate - Construction Supply Companies
 8. Real Estate – Kalamazoo County Waste Disposal Study – 1961
 9. Real Estate – Kalamazoo – Rose Street
 10. Real Estate – Kalamazoo – Land Use Diagrams
 11. Real Estate – Kalamazoo – Lists of Physical Properties
 12. Real Estate – Miscellaneous Maps and Building Plans
 13. New Building Introductory Publications
 14. Real Estate – Pitcher St. Warehouse
 15. Real Estate – Pitcher St. Warehouse Sale Effort – 1957-1959
 16. Company building and property abstracts, 1888-1947
2. Box 2 – General Real Estate; Orchard Hills **31141019085633** **2A-5-13**
 1. Real Estate – Portage – Miscellaneous
 2. Real Estate – Portage Plant Zoning
 3. Real Estate – Portage Production Plant – Building #41
 4. Real Estate – Portage – Research Facilities – Folder 1
 5. Real Estate – Portage – Research Facilities – Folder 2
 6. Real Estate – Portage – Research Facilities – Folder 3
 7. Real Estate – Portage – Research Facilities – Fundamental Design Report – November, 1961
 8. Record of Engine Room Fire - 1894
 9. Abstract of Title – Orchard Hills, 1926 – Folder 1
 10. Abstract of Title – Orchard Hills, 1926 – Folder 2
 11. Abstract of Title – Orchard Hills, 1926 – Folder 3
 12. Articles of Association - Orchard Hills Realty Co.

13. Orchard Hills Realty Co. – Meeting Minutes – 1915-1945
14. Orchard Hills Realty Co. – General
3. Box 3 - General Real Estate **31141019085641** **2A-4-13**
 1. Real Estate - Portage - Research Facilities - Site Evaluation Study - December 1960
 2. Real Estate - Portage - Residential Development Project - 1948-1949
 3. Real Estate - Research Building #126
 4. Real Estate - Richland Farms
 5. Real Estate - Richland Farms - Chenery Farm - Title and Deed
 6. Real Estate - Richland Farms - Redpath Farms - Title
 7. Job Plan for the Upjohn Company - South St. Research Building 209
 8. Real Estate - Southern Michigan Prison Research Center
 9. Real Estate - Upjohn Village - Blueprints

9.3. Appraisals of Property.

Arrangement: Chronological, full company appraisals separated by smaller appraisals and summaries.

Financial appraisals and appraisal summaries from 1909-1935. Appraisals are available for both the entire Upjohn Company, as well as the Kansas City, Memphis, San Francisco, New York, and Kalamazoo offices. These appraisals vary widely in scope and detail, with some being mere summaries, while others such as the 1921 Appraisal of Property and the 1921 appraisal being of special interest due to them being large volumes that contain an appraisal of the entire company's buildings and equipment in replacement and depreciated values down to the cent.

1. Box 1 - Appraisals of Property **31141019085658** **2A-3-13**
 1. Appraisal of the Upjohn Company, Kalamazoo, MI - November 29, 1909
2. Box 2 – Appraisals of Property **31141019085666** **2A-3-13**
 1. Appraisal of Property – The Upjohn Company – Volume I – September 10, 1921 – Folder 1
 2. Appraisal of Property – The Upjohn Company – Volume I – September 10, 1921 – Folder 2
 3. Appraisal of Property – The Upjohn Company – Volume II – September 10, 1921 – Folder 1
 4. Appraisal of Property – The Upjohn Company – Volume II – September 10, 1921 – Folder 2
 5. Appraisal of Property – The Upjohn Company – Volume III – September 10, 1921 – Folder 1
 6. Appraisal of Property – The Upjohn Company – Volume III – September 10, 1921 – Folder 2
 7. Supplementary Report on Sound or Depreciated Values – The Upjohn Company – September 10, 1921
3. Box 3 – Appraisals of Property **31141019085674** **2A-3-13**
 1. Appraisal of Property – The Upjohn Company – Volume I – May 7, 1927 – Folder 1
 2. Appraisal of Property – The Upjohn Company – Volume I – May 7, 1927 – Folder 2
 3. Appraisal of Property – The Upjohn Company – Volume I – May 7, 1927 – Folder 3

4. Appraisal of Property – The Upjohn Company – Volume II – May 7, 1927 – Folder 1
5. Appraisal of Property – The Upjohn Company – Volume II – May 7, 1927 – Folder 2
6. Appraisal of Property – The Upjohn Company – Volume II – May 7, 1927 – Folder 3
7. Appraisal of Property – The Upjohn Company – Volume III – May 7, 1927 – Folder 1
8. Appraisal of Property – The Upjohn Company – Volume III – May 7, 1927 – Folder 2
9. Appraisal of Property – The Upjohn Company – Volume III – May 7, 1927 – Folder 3
4. Box 4 – Appraisals of Property **31141019085682** **2A-3-13**
 1. Appraisal Summaries – 1909
 2. Appraisal Summaries – Buildings and Equipment, Kalamazoo, MI – 1914-1920
 3. Appraisal Summary – Buildings and Equipment, Kalamazoo, MI – June 10, 1922
 4. Appraisal Summary – Buildings and Equipment, Kalamazoo, Michigan – January 10, 1924
 5. Appraisal Summary – Buildings and Equipment, Kalamazoo, Michigan – March 10, 1925
 6. Appraisal Summary – Buildings and Equipment, Kalamazoo, Michigan – September 10, 1925
 7. Appraisal Summary – Buildings and Equipment, Kalamazoo, Michigan – March 10, 1926
 8. Appraisal of Property – Kansas City Branch – October 19, 1926
 9. Appraisal of Property – San Francisco Branch – November 18, 1926
 10. Appraisal Summary – All Plants – December 31, 1927
 11. Appraisal Summary – All Plants – May 31, 1928
 12. Appraisal Summary – All Offices – February 28, 1929
 13. Appraisal Summary – All Offices – December 31, 1929
 14. Appraisal of Property - New York Branch - March 20, 1930
 15. Appraisal Summary – All Offices – May 31, 1930
 16. Appraisal Summary – San Francisco Branch – November 7, 1930
 17. Appraisal Summary – New York Branch – November 7, 1930
 18. Appraisal Summary – Kansas City Branch – November 7, 1930
 19. Appraisal Summary – Kalamazoo – November 7, 1930
 20. Appraisal Summary – All Offices – November 7, 1930
5. Box 5 - Appraisals of Properties **3114109085690** **2A-4-13**
 1. Appraisal Summary – All Offices – June 30, 1931
 2. Appraisal Summary – All Offices – November 7, 1931
 3. Appraisal of Property – San Francisco Branch – May 6, 1932
 4. Appraisal of Property – Memphis Branch Office – December 13, 1933 – Folder 1
 5. Appraisal of Property – Memphis Branch Office – December 13, 1933 – Folder 2
 6. Appraisal of Property – 901 McKinney Ave., Dallas, Texas – April 9, 1935
 7. Appraisal of Property – San Francisco Branch – August 29, 1935
 8. Appraisal of Property – San Francisco Branch – August 29, 1935
6. Box 6 – Appraisal of N.B. Keeney & Son, 1913-1918
31141019085708 **2A-4-13**
 1. Appraisal invoice, N.B. Keeney & Son, Cheboygan, MI, Dec. 13, 1913
 2. Appraisal of farms, N.B. Keeney & Son, May 18, 1918
 3. Appraisal of seed warehouses, N.B. Keeney & Son, May 18, 1918

10. Subsidiaries.

This series includes files concerning domestic and international subsidiaries of the Upjohn Company such as annual reports, correspondence, speeches, and economic reports. The main domestic subsidiary is Asgrow which was acquired by Upjohn in 1968 and is a large seed company that boosted Upjohn's presence in the Agricultural field. The international subsidiaries are everything from branch offices, large production sites, joint-ventures with foreign companies, and distribution centers.

10.1. International Subsidiaries.

Arrangement: Alphabetical by country

The international subsidiary files are mostly from the 1950's to 1960's as that is when the majority of the international expansion of Upjohn took place. Most international subsidiaries have a fact sheet that gives the official title, the date incorporated, as well as the specifications about the land and building, when it was erected and at what it cost. This fact sheet also details production status such as who owns the facilities, the number of products and package sizes produced there, and types of products manufactured. Lastly, these documents contain the personnel totals by department as far as who works in the subsidiary.

1. Box 1 **31141019085757** **2A-2-13**
 1. Annual Report - International Subsidiary Operations - 1964
 2. International Division - Articles
 3. International Division - Correspondence, 1945-1951
 4. International Division - Correspondence, 1952-1957
 5. International Division - Correspondence, 1958-1960
 6. International Division - Reviews and Reports
 7. International Operations - Annual Reports, 1955-1957
 8. International Operations - Cuba
 9. Report on Brasil, Columbia and Panama - 1960
 10. Sales - Cost - Expense - Profit Study by Country - 1961`-1962
 11. Speech - Attitude and Aptitude by Dr. Antoine Knoppers - December 2, 1958
 12. Subsidiaries - Argentina
 13. Subsidiaries - Australia
 14. Subsidiaries - Belgium
 15. Subsidiaries - Brazil
 16. Report on Upjohn of Brazil - December 1954

2. Box 2 **31141019085765** **2A-2-13**
 1. Review of Activities and Products - Howard Chemical Company - March 1965
 2. Subsidiaries - Canada
 3. Subsidiaries - Canada - A. N. Howard Chemical Company
 4. Subsidiaries - Hoechst Pharmaceuticals of Canada, Ltd.

5. Subsidiaries - Chile
6. Subsidiaries - Columbia
7. Subsidiaries - England
8. Subsidiaries - France SIFA Correspondence, 1956-1957
9. Subsidiaries - France SIFA Correspondence, 1958-1970
10. Subsidiaries - France - SIFA - General
11. Subsidiaries - France - SIFA - Reports 1962 and 1969
12. Subsidiaries - France - Union Chimique Atlantique, SA
13. Subsidiaries - Germany - GMBH
14. Subsidiaries - Greece
15. Subsidiaries - India
16. Subsidiaries - Italy
3. Box 3 **3114109085773** **2A-3-13**
 1. International Subsidiaries - Original Newspaper Articles
 2. Japan Preliminary Survey - 1957
 3. The Japanese Pharmaceutical Market - 1957
 4. Subsidiaries - Japan
 5. Subsidiaries - Korea
 6. Subsidiaries - Mexico - CP Continental
 7. Subsidiaries - Mexico - Upjohn de Mexico SA de CV
 8. Subsidiaries - Panama
 9. Subsidiaries - Philippines
 10. Subsidiaries - South Africa - Tuco (Propriety) Ltd.
 11. Subsidiaries - Spain
 12. "Tax Saving in Foreign Operations" by Thomas E. Jenks and Robert W. Bogue
 13. Upjohn Inter-American Corporation
 14. Upjohn International, Inc. - Organization Changes, 1952-1971
 15. Upjohn International Operations, Inc. - General

10.2. Asgrow.

Arrangement: Chronological.

These files contain material from 1942 to 1954 from the Asgrow Seed Company. They consist of cost reports, cost analysis, branch sales reports, license agreements, and other operational material relating to what became an Upjohn subsidiary in 1968.

1. Box 1 - General Letters and Memoranda **31141019085781** **2A-4-13**
 1. Asgrow Book 1A: General Letters and Memoranda on Various Subjects, 1942-1951
 2. Asgrow Book 1B: General Letters and Memoranda on Various Subjects, 1951-1952
 3. Asgrow Book 2: General Letters and memoranda on Various Subjects, February 1952-September 1954 - Folder 1
 4. Asgrow Book 2: General Letters and memoranda on Various Subjects, February 1952-September 1954 - Folder 2
 5. Asgrow Book 2: General Letters and memoranda on Various Subjects, February 1952-September 1954 - Folder 3
 6. Asgrow Book 2: General Letters and memoranda on Various Subjects, February 1952-September 1954 - Folder 4

10.3. Other Domestic Subsidiaries.

Arrangement: Alphabetical by subsidiary.

1. Box 1 - Domestic Subsidiaries **31141019085799** **2A-4-13**
 1. Associated Seed Growers, Inc. - Descriptive Catalog of Vegetables - 1933
 2. *The Grower's Guide* by Asgrow, 1946
 3. Asgrow Vegetable Grower's Seed Guide - 1984
 4. Catalog – Modern Achievements in X-Ray and Physiotherapy Equipment - 1922
 5. Carwin - General
 6. Carwin - Budget and Forecast Data - 1961-1964
 7. Polymer - Carwin
 8. Cobb Breeders - 1980-1989
 9. CPR Division
 10. Jerome B. Rice Seed Co. - Trade Price Lists, 1928 and 1931
 11. The Kilgore Seed Company - Annual Catalogs for Florida, 1942-1944
 12. The Kilgore Seed Company - Florida Planting Guide, 1961-1962
 13. The Kilgore Seed Company - Flower Guide for Florida, 1941-1942
2. Box 2 - Distribution Centers **31141019085807** **2A-4-13**
 1. Branch Office Planning Committee
 2. Distribution Centers - General
 3. Distribution Centers - Atlanta
 4. Distribution Centers - Boston
 5. Distribution Centers - Buffalo
 6. Distribution Centers - Chicago
 7. Distribution Centers - Cincinnati
 8. Distribution Centers - Cleveland
 9. Distribution Centers - Dallas
 10. Distribution Centers - Denver
 11. Distribution Centers - Honolulu
 12. Distribution Centers - Kalamazoo
 13. Distribution Centers - Kansas City
 14. Distribution Centers - Long Island
 15. Distribution Centers - Los Angeles
 16. Distribution Centers - Memphis
 17. Distribution Centers - Miami
 18. Distribution Centers - Minneapolis
 19. Distribution Centers - New York
 20. Distribution Centers - Philadelphia
 21. Distribution Centers - Portland
 22. Distribution Centers - San Francisco
 23. Distribution Centers - Washington
 24. Articles - Originals

11. Public/General/Scientific Exhibits

11.1. General Exhibits.

Arrangement: Alphabetical.

Materials pertaining to exhibits that were produced for the general public. These materials include correspondence, schematics of exhibits, brochures, tour guides, news stories and previews of the exhibits.

Included in these exhibits are "The Brain" and "The Cell" which were famous exhibits done by Will Burtin that toured the country's museums. Also included are files concerned the old fashioned Upjohn Drug Store at Disneyland.

1. Box 1 - General Exhibits **31141019086813** **2A-10-12**
 1. Cross Shaped Exhibit - New Office Building - 1961
 2. Exhibits - Berlin
 3. Exhibit - World Fair, New York - "The Brain" - 1964-1965 - Folder 1
 4. Exhibit - "The Brain" - Folder 2
 5. Exhibit - "The Brain" - Folder 3
 6. Exhibit - "The Brain" - Folder 4
 7. Exhibit - "The Cell" - Folder 1
 8. Exhibit - "The Cell" - Folder 2
 9. The Cell - Scope Monograph
 10. Exhibit - "Defense of Life"
2. Box 2 - General Exhibits - Box 2 **31141019086821** **2A-10-12**
 1. Exhibits - Disneyland - Folder 1
 2. Exhibits - Disneyland - Folder 2
 3. Disneyland - Lessee Report for Exhibitors - 1959
 4. Exhibits - Disneyland - Miscellaneous
 5. Exhibit - "Genes in Action"
 6. Exhibit - "Kalamazoo : Window of America" - Britain - Newspaper Articles
 7. Exhibit - "Metabolism - The Cycle of Life"
 8. Exhibits - Miscellaneous
 9. Exhibit - New York Stock Exchange - 1959-1960
 10. Exhibits - Newspaper Clippings - Originals
 11. Exhibit - New York World's Fair Hall of Science - Exhibitor's Preview - June 15, 1964
 12. Exhibit - "Visual Aspects of Science" - Penn State University - 1962
 13. Exhibit - Visual Communications - 1957
 14. Exhibit - World's Columbian Exposition - 1893
 15. Films - Niagra Film - "The Brain" and "The Cell" - 1962-1963
 16. Upjohn Company Museum
 17. Exhibits, Misc. files, 1938-1985
 18. "Modeling the Frontiers of Knowledge" brochure about "The Brain" exhibit, 1965
 19. "A Moment at a Concert" brochure, 1965

20. "The Brain" brochure, 1961

11.2. Smithsonian Exhibit.

Arrangement: Alphabetical.

This series contains material about an exhibit that was completed in November 1934 and donated to the Smithsonian for display. This exhibit consisted of forty dioramas that showed the history of pharmaceutical research and manufacture. Material includes correspondence between the Smithsonian, the contractor of the dioramas, and Upjohn for the years 1933-1949 as well as the contract, general specifications, and legends for the dioramas. Also of note, are the Diorama Books, which contain a high quality photograph of each diorama next to its legend on subsequent pages.

1. Box 1 - Smithsonian Exhibit 1933-1949 (1/2 full) **31141019086748 2A-11-12**
 1. Smithsonian Exhibit Contract and General Specifications
 2. Smithsonian Exhibit Correspondence, 1933
 3. Smithsonian Exhibit Correspondence, January-July, 1934
 4. Smithsonian Exhibit Correspondence, August-December, 1934
 5. Smithsonian Exhibit Correspondence, 1935
 6. Smithsonian Exhibit Correspondence, 1936
 7. Smithsonian Exhibit Correspondence, 1937
 8. Smithsonian Exhibit Correspondence, 1940-1949
 9. Smithsonian Exhibit Legends and Data
2. Box 2 - Smithsonian Exhibit Diorama Books, 1934 **31141019086755 2A-11-12**
 1. The Manufacture of Medicines: An Exhibit
 2. The Manufacture of Medicines: An Exhibit
3. Box 3 - Smithsonian Exhibit Diorama Books, 1934 **31141019086763 2A-11-12**
 1. The Manufacture of Medicines: An Exhibit
 2. The Manufacture of Medicines: An Exhibit

11.3. Scientific Exhibits.

Arrangement: Alphabetical

1. Box 1 **31141019086771 2A-11-12**
 1. AMA Exhibit - Bactericidal Additive for Pyelographic Media - 1956
 2. AMA Exhibit - Medrol - 1956
 3. AMA Exhibit - Osteoarthritis - 1956
 4. AMA Exhibit - Pamine - J.A. Rider, University of California - 1945 - Folder 1
 5. AMA Exhibit - Pamine - J.A. Rider, University of California - 1945 - Folder 2
 6. AMA Exhibit - Pamine and Reserpoid - 1956 - Folder 1
 7. AMA Exhibit - Pamine and Reserpoid - 1956 - Folder 2
 8. AMA Exhibit - Stress - 1956
 9. AMA Exhibit - "The Use of Reserpine in Gastroenterology . . ." - 1956 - Folder 1
 10. AMA Exhibit - "The Use of Reserpine in Gastroenterology . . ." - 1956 - Folder 2

11. Exhibit – Brooklyn Scientific Exhibit – Dr. R. Klein
2. Box 2 **31141019086789** **2A-11-12**
 1. Exhibit – Connective Tissue Diseases – Folder 1
 2. Exhibit – Connective Tissue Diseases – Folder 2
 3. Exhibit – Connective Tissue Diseases – Folder 3
 4. Exhibits – General – 1957
 5. Exhibits – General – 1958 – Folder 1
 6. Exhibits – General – 1958 – Folder 2
 7. Exhibit – Heparin – 1957
 8. Exhibit – “How Do the Sulfonlureas Lower Blood Sugar?” – 1957
 9. Exhibit – The Improvement of Steroid Preparations – H.C. Peltier – 1958
 10. Exhibit – “The Improvement of Steroid Preparations through Coordinated Research” – 1958
 11. Exhibit – Orinase – 1957
 12. Exhibit – Orinase – C.J. O’Donovan – 1957 – Folder 1
 13. Exhibit – Orinase – C.J. O’Donovan – 1957 – Folder 2
3. Box 3 **31141019086797** **2A-11-12**
 1. Exhibit – Orinase Exhibit – B.W. Volk – 1958 – Folder 1
 2. Exhibit – Orinase Exhibit – B.W. Volk – 1958 – Folder 2
 3. Exhibit – Orinase – Drs. Volk and Lazarus – 1959
 4. Exhibit – Osteoarthritis Exhibit – 1956 – Folder 1
 5. Exhibit – Osteoarthritis Exhibit – 1956 – Folder 2
 6. Exhibit – Uropepsin – 1957
 7. “Genes in Action” – 1970
 8. Lupus Erythematosus – Folder 1
 9. Lupus Erythematosus – Folder 2
 10. *Medrol – A Highly Potent Inflammatory Corticoid – Summary of Laboratory Information – 1957*
 11. Product Presentation – Medrol
 12. Rheumatic Fever – Rheumatoid Arthritis
4. Box 4 **31141019086805** **7B-8-7**
 1. American Medical Association Exhibit: “Medrol”, 1958
 2. American Medical Association Exhibit: “Pamine and Reserpoind”, 1956
 3. Scientific Exhibit: “How do the Sulfonlureas lower blood sugar”, 1957
 4. Orinase Exhibit, C.J. O’Donovan, 1957
 5. Orinase Exhibit, 1957 and 1959
 6. Metabolism Exhibit, 1963

11.4 Tours and Visitors Center.

Arrangement: Alphabetical.

This series contains material such as monthly reports of visitors by demographic, budget sheets, daily tour sheets, inventories, and committee meeting minutes that relate to tours and the Visitors Center located in Kalamazoo. The majority of this material is about tours through Building 41, the 30 plus acre manufacturing building, but there is limited material relating to visits to Building 88 and for proposals for an offsite visitors center to be constructed.

1. Tours and Visitors Center - Box 1 **31141019086714** **2A-11-12**

1. Budget Sheets and Expenditures - 1988
2. Daily Tour Schedules - January-August 31, 198?
3. Guest Relations Association - 1988
4. Guest Relations - Monthly Reports
5. Information Management Policy Manual
6. Michigan Historical Museum
7. Public Relations Information - Miscellaneous - 1987-1988
8. Recommendations for an Upjohn Visitors Center and Pharmaceutical Science Museum at Arcadia Creek
9. School Guidelines for Touring
10. Slide Script - "The World of Upjohn II"
11. Trade and Guest Relations
12. Trade and Guest Relations - Newspaper Clippings - Originals
2. Tours and Visitors Center - Box 2 **31141019086722** **2A-11-12**
 1. Tour Advertising
 2. Tour Center Inventory
 3. Tour Center - Projector and Related Items - 1987
 4. Tour Guides
 5. Tour Guide Day Planner - 1989
 6. Tour Guide Schedules - 1988
 7. Tour Guide Schedules - 1989
 8. Tours - General Correspondence - 1988
 9. Tours - Gift Material - 1988
 10. Tours - Kalamazoo Area Attractions
 11. Tours and Visitors Center - General - 1988 - Folder 1
 12. Tours and Visitors Center - General - 1988 - Folder 2
3. Tours and Visitors Center - Box 3 **31141019086730** **2A-11-12**
 1. Tours - School Consultation Committee
 2. Tours - Special Arrangements set-up by Guest Relations
 3. Tours - Thank You Letters - 1988
 4. Tours - Thank You Letters - 1989
 5. Tours - Veterinary College Information
 6. What's Up? The Upjohn Company - Student and Teacher Material
 7. Escort Tours, The Upjohn Company, 1968
 8. Escort Tours, The Upjohn Company, approx. 1980

12. Catalogs and Handbooks.

Arrangement: Chronological by subject.

The material in this series mainly consists of catalogs and price lists from the years 1893-1961. These catalogs and price lists were carried by the salesmen or "Detail men", as they were called in the pharmaceutical industry, when they went to visit physicians and pharmacists. Upjohn also provided handbooks with pertinent medical information on their products to medical internists at one point in time, and some of these are included in this series as well.

1. Box 1 – Catalogs and Price Lists – Box 1 **31141019087225** **2A-9-12**
 1. Catalog Products 1886-1950 – Folder 1

2. Catalog Products 1886-1950 – Folder 2
3. Catalog Products 1886-1950 – Exhibit Copy
4. Catalog Products 1886-1950 – Book Inserts
5. Upjohn's Friable Pills and Granule Co. Exclusive – Canadian Price List, 1889
6. Upjohn Catalog, 1893
7. Upjohn's Friable Pills and Granules Price List – Upjohn's Globular Triturates, 1895
8. Price List of Pharmaceutical Preparations – Upjohn Pill and Granule Co., 1899
2. Box 2 – Catalogs and Price Lists – Box 2 **31141019087290** **2A-9-12**
 1. Price List of Pharmaceutical Preparations – Upjohn Pill and Granule Co., 1900
 2. Price List of Pharmaceutical Preparations – Upjohn Pill and Granule Co., 1901
 3. Price List of Pharmaceutical Preparations – Upjohn Pill and Granule Co., 1904
 4. Price List of Pharmaceutical Preparations - Upjohn Pill and Granule Co., 1905
 5. Price List of Pharmaceutical Preparations – Upjohn Pill and Granule Co., 1907-1908
 6. Price List of Pharmaceutical Preparations – Upjohn Pill and Granule Co., 1910-1911
 7. Price List of Pharmaceutical Preparations – Upjohn Pill and Granule Co., 1913-1914
 8. Prices Current - The Upjohn Company - May 15, 1917
 9. Supplement No. 1 to Prices Current dated May 15, 1917
3. Box 3 – Catalogs and Price Lists – Box 3 **31141019087126** **2A-9-12**
 1. Prices Current – The Upjohn Company – November 1, 1917
 2. Prices Current – The Upjohn Company – March 1, 1918
 3. Prices Current – The Upjohn Company – September 9, 1918
 4. Prices Current – The Upjohn Company – February 24, 1919
 5. Prices Current – The Upjohn Company – July 1, 1919
 6. The Upjohn Company Catalog – Effective October 1, 1919 – 1920
 7. The Upjohn Company Catalog – Effective July 1, 1920
4. Box 4 - Catalogs and Price Lists - Box 4 **31141019087274** **2A-9-12**
 1. The Upjohn Company Catalog – May 1, 1922
 2. The Upjohn Company Catalog – September 1, 1923
 3. The Upjohn Company Catalog – November 2, 1925
 4. The Upjohn Company Catalog – March 15, 1928
 5. The Upjohn Company Catalog – June 15, 1929
 6. The Upjohn Company Catalog – April 1, 1931
5. Box 5 – Catalogs and Price Lists – Box 5 **31141019087134** **2A-9-12**
 1. The Upjohn Company Catalog – January 1, 1933
 2. The Upjohn Company Catalog – January 1, 1937
 3. The Upjohn Company Catalog – January 1, 1939
 4. The Upjohn Company Catalog – December 1, 1941
 5. Catalog of Special Products – March 2, 1942
6. Box 6 – Catalogs and Price Lists – Box 6 **31141019087282** **2A-9-12**
 1. The Upjohn Company Catalog – October 12, 1942
 2. The Upjohn Company Catalog – January 1, 1944
 3. Complete Catalog: Edition 49, December 15, 1946 – Folder 1
 4. Complete Catalog: Edition 49, December 15, 1946 – Folder 2
7. Box 7 – Catalogs and Price Lists – Box 7 **31141019087167** **2A-9-12**
 1. Complete Catalog: Edition 50, January 2, 1948 – Folder 1
 2. Complete Catalog: Edition 50, January 2, 1948 – Folder 2
 3. Complete Catalog: Edition 51, September 1, 1948 – Folder 1
 4. Complete Catalog: Edition 51, September 1, 1948 – Folder 2
 5. Complete Catalog: Edition 52, May 1, 1950
8. Box 8 – Catalogs and Price Lists – Box 8 **31141019087175** **2A-9-12**

1. Catalog Products, 1950-1956
2. Complete Catalog: Edition 53, May 1, 1951
3. Special Products Catalog – March 1, 1952
4. Complete Catalog: Edition 54, November 15, 1952
5. Complete Catalog: Edition 55, December 1, 1954
9. Box 9 – Catalogs and Price Lists – Box 9 **31141019087191** **2A-9-12**
 1. Complete Catalog: Edition 55, December 1, 1954 – Exhibit Copy
 2. The Upjohn Company Catalog – Edition 58, October 18, 1957
 3. The Upjohn Company Catalog – Edition 59, December 22, 1958
10. Box 10 – Catalogs and Price Lists – Box 10 **31141019087209** **2A-9-12**
 1. The Upjohn Company Catalog – Edition 60, December 15, 1959
 2. The Upjohn Company Catalog – Edition 61, November 1, 1960
 3. The Upjohn Company Catalog – Edition 62, November 1, 1961
11. Box 11 – Catalogs and Price Lists – Box 11 **31141019087183** **2A-9-12**
 1. The Upjohn Company Catalog – Edition 63, December 17, 1962
 2. Pildoras y granulos friables de Upjohn – 1896
 3. Lista selecta de Pildoras Friables – 1901/1902
 4. The Upjohn Company – Manufactureras de Productos Quimicas y Farmaceuticas Catalogo – 1920
 5. The Upjohn Company Catalogo – 1920
 6. Alpha-Omega – Pildoras Friables de Upjohn reducibles a polvo bajo el pucar
 7. Catalogo de The Upjohn Pill and Granule Co Manufactureros de Productos Quimicos y Farmaceuticos Laboratorios – Date Unknown
12. Box 12 – Sales Manuals – Box 1 **31141019087217** **2A-8-12**
 1. Sales Manual – 1927-1930
 2. Sales manual – For Salesmen of Upjohn Company, 1930
 3. The Upjohn Company Sales Manual, 1933-1934
 4. Sales Manual – Book of Sales Talks – 1934
 5. Sales Manual – 1935
13. Box 13 – Sales Manuals – Box 2 **31141019087223** **2A-9-12**
 1. Salesman’s Reference Book – abt 1940
 2. Sales Manual, 1950-1960 – Folder 1
 3. Sales Manual, 1950-1960 – Folder 2
 4. Sales Manual Detail Sheets, 1950-1960
14. Box 14 – Sales Manuals – Box 3 **31141019087241** **2A-9-12**
 1. Handbook of Selected Upjohn Products
 2. Sales Manual for Salesman of The Upjohn Company
 3. Sales Talk on Minor Specialties
 4. The Upjohn Company Citrocarbonate Handbook
15. Box 15 – Intern’s Handbooks, 1958-1960 **31141019087258** **2A-9-12**
 1. Intern’s Handbook, 1958 – Folder 1
 2. Intern’s Handbook, 1958 – Folder 2
 3. Intern’s Handbook, 1958 – Exhibit Copy
 4. Intern’s Handbook, 1959
 5. Intern’s Handbook, 1960
16. Box 16-Miscellaneous Catalogs, Sales Manuals, and Price Lists, 1920-1940
 31141019087266 **2A-8-12**
 1. Over 1,000 Prescriptions, N.D.
 2. Overflow Reprints, 1933-1935, 1936-1937
 3. P.W.R. Manual, 1920

4. Selected Upjohn Products for the Veterinarian, 1940
 5. Upjohn Want Book, 1931
17. Box 17-Extra Copies - Box 1 **31141019087050** **2A-10-12**
 1. Price List of Pharmaceutical Preparations - Upjohn Pill and Granule Co., 1913-1914 (4 copies)
 2. The Upjohn Company Catalog - Effective October 19, 1919-1920 - Folder 1 (3 copies)
 3. The Upjohn Company Catalog - Effective October 19, 1919-1920 - Folder 2 (3 copies)
 4. The Upjohn Company Catalog - July 1920 - Folder 1 (2 copies)
 5. The Upjohn Company Catalog - July 1920 - Folder 2 (3 copies)
 18. Box 18- Extra Copies - Box 2 **31141019087076** **2A-10-12**
 1. The Upjohn Company Catalog - May 1, 1922 - Folder 1 (4 copies)
 2. The Upjohn Company Catalog - May 1, 1922 - Folder 2 (3 copies)
 3. The Upjohn Company Catalog - September 1, 1923 (4 copies)
 4. The Upjohn Company Catalog - November 2, 1925 - Folder 1 (4 copies)
 19. Box 19- Extra Copies - Box 3 **31141019087084** **2A-10-12**
 1. The Upjohn Company Catalog - November 2, 1925 - Folder 2 (3 copies)
 2. The Upjohn Company Catalog - March 15, 1928 (4 copies)
 3. The Upjohn Company Catalog - June 15, 1929 - Folder 1 (3 copies)
 4. The Upjohn Company Catalog - June 15, 1929 - Folder 2 (3 copies)
 20. Box 20-Extra Copies - Box 4 **31141019087092** **2A-9-12**
 1. The Upjohn Company Catalog - June 15, 1929 - Folder 3 (3 copies)
 2. The Upjohn Company Catalog - April 1, 1931 (4 copies)
 3. The Upjohn Company Catalog - January 1, 1933 (4 copies)
 4. The Upjohn Company Catalog - January 1, 1937 (4 copies)
 21. Box 21-Extra Copies - Box 5 **31141019087100** **2A-9-12**
 1. The Upjohn Company Catalog - January 1, 1939 (3 copies)
 2. The Upjohn Company Catalog-1920(2 copies)
 3. Complete Catalogs: Loose Extra Copies
 4. The Upjohn Company Citrocarbonate Handbook (3 copies)
 22. Box 22-Intern Handbooks and Miscellaneous **31141019087043** **2A-9-12**
 1. Nonprescription Items, Catalog correspondence, 1962
 2. 1st of the Month: A Collection Handbook for Physicians, 1958
 3. "Pharmaceutical Marketing" booklet, 1969
 4. Veterinary Products Catalog, March 1970
 5. Veterinary Catalog, Edition No. 1, June 1961
 6. Veterinary Catalog, Edition No. 6, Dec. 1958
 7. Complete Catalog, the Upjohn Company, No. 60, Dec.15, 1959
 8. Intern's handbook, N.D.
 9. Lederle Intern's handbook, N.D.
 23. Box 23-Upjohn catalogs and manuals for salesmen,1932-1954
 31141019087159 **2A-9-12**
 1. Products Available in Counter Display, Upjohn catalog, 1937
 2. Selected Products for the Veterinarian, Upjohn catalog, 1954
 3. Index to Action, Robert Palmer corporation manual for salesmen, N.D.
 4. Upjohn Company Product Catalog, Jan. 1, 1939
 5. Vegetable Parchment Powder papers, sample book
 6. Upjohn Want Books, 1930, 1932

7. The World Outside: A Salesman's 'how to', Robert Palmer corporation manual, N.D.
8. The Upjohn Company Catalog Products, 1886-1950, 1952
24. Box 24-Competitor Information and Catalogs, 1922-1984
31141019087142 2A-9-12
 1. Competitors – 1964-1965
 2. Competitors information and history, 1941-1984, Folder 1 of 2
 3. Competitors information and history, 1950-1963, Folder 2 of 2
 4. Competitors information - Eli Lilly, 1949-1966
 5. Competitors information – Pharmaceutical Industry, 1934-1965
 6. Catalog – Chicago Pharmacal Company, 1926
 7. Catalog and Price List – Standard Chemical Company, N.D.
 8. Drug Catalog – The J.F. Hartz Co., 1927
 9. Hoechst Pharmaceuticals of Canada, 1955-1960
 10. Hoechst Pharmaceuticals of Canada, 1961-1963, Folder 1 of 2
 11. Hoechst Pharmaceuticals of Canada, 1961-1963, Folder 2 of 2
 12. Parke, Davis, and Company Catalogue, 1923
 13. Pharmaceutical Catalog – Pittman-Moore Company, 1922
 14. “Remedies ‘Hoechst’” Pharmaceutical and Immunological Preparations booklet produced by Farbwerke Hoechst Company, 1950
25. Box 25-Record Books-Alcohol Account, Price, Information and Research
31141019087068 2A-10-12
 1. Alcohol account notebook, 1942-1957
 2. Bristol detail book, 1936-1940
 3. Drug record notebook pages, N.D.
 4. Drug record notebook, 1978
 5. Information and research notebook, 1940-1962
 6. Salesman's price book, 1972-1973
 7. Project Manager's PERT/CPM handbook, 1966
 8. Sales manuals, 1930(3 copies)
26. Box 26-Stenographic/Secretarial Notebooks, Cost Manuals
31141019087118 2A-9-12
 1. The Upjohn Company Cost Rate Manual for Chemical and Pharmaceutical Production, 1963
 2. Accumulated earnings, legal study, 1958
 3. The Upjohn Company Standard Cost Manual, 1963
 4. The Upjohn Company Method of Procedure-Order for short form billing, 1938
 5. Upjohn Stenographic and Secretarial Notebook, 1959

13. Miscellaneous

1. Box 1 - Educational Material for Medical Students
31141019083745 2A-8-13
 1. Bacteriology and Antibiotics
 2. Congenital Heart Disease
 3. Hereditary Material
 4. Nutrition in Pregnancy
 5. Special Projects - Education Materials - High School
 6. Special Projects - Educational Materials for Medical Students and Instructors

7. The Mycoses
8. Steroids: Chemistry and Clinical Use
9. Viral Diseases
2. Box 2 - Foundations and Nonprofits (Including Kalamazoo Foundation) Box 1
31141019083752 2A-8-13
 1. A Corporation & Its Name 1978-1982
 2. American National Bank and Trust Company of Michigan – Fifty Year History
 3. American Red Cross – Kalamazoo
 4. Art Center: Kalamazoo Institute of Arts – September 26, 1961
 5. “Borgess: Doctors Then, Doctors Now” – Fall 1986
 6. “Centennial for Central” – April 1959
 7. Donations – Hospitals – Newspaper Clippings – 1950-1958
 8. Donations – Kalamazoo Home for the Aged
 9. “Doctor Upjohn’s Choice: Kalamazoo in the 1880’s”
 10. First Congregational Church – Centennial History – 1835-1935
 11. “Full Employment Through Business Enterprise: Five Years of Research in One Community”
 12. Future Incorporated: The Kalamazoo Foundation – 1943
 13. Future Incorporated: The Kalamazoo Foundation – N.D.
 14. “High on Kalamazoo”, Michigan International Air Show and Trade Expo – June 13-15, 1986
 15. “An Invitation to Hard Work”, A Short Profile of the F.W. & Elsie L. Heyl Science Scholarship Fund, by Walter L. Orwin – 1980
3. Box 3 - Foundation & Nonprofits (Including Kalamazoo Foundation) Box 2
31141019083760 2A-7-13
 1. Kalamazoo - Year by Year History 1823-1939
 2. Kalamazoo Foundation - 50 year Anniversary Annual Report - 1974
 3. Kalamazoo Foundation - Annual Reports, 1983-1984
 4. The Kalamazoo Foundation - Newspaper Articles
 5. The Kalamazoo Foundation - Business Donors' Association - 1951-1956
 6. The Kalamazoo Foundation: An Explanation of the Principles and Operating Procedures - 1951
 7. The Kalamazoo Foundation - Miscellaneous
 8. "Kalamazoo Foundation: The Community's Cookie Jar", *Encore*, September-October; 1983
 9. Michigan Historical Collections - University of Michigan
 10. *Michigan History*, Volume 68, No. 3, May/June 1984
 11. This Far by Faith 1835-1985; First Congregational Church of Kalamazoo
4. Box 4 - Kalamazoo Orchestra, W.E. Upjohn Institute and W.E. Upjohn Memorial History
31141019083778 2A-9-13
 1. W. E. Upjohn Memorial History
 2. "The Pharmaceutical Era", January 1912, Volume XLV, No. 1
 3. Architecture for the New Theatre by Normal Bel Geddes
 4. Kalamazoo Symphony Orchestra, 1957-1960
 5. W. E. Upjohn Institute for Community Research - General
 6. W. E. Upjohn Institute for Community Research - Annual Report - 1948-1949
 7. Kalamazoo 2000 Report - June 1982
 8. Portage 2000 Committee Report
5. Box 5 - Nontechnical Articles and Publications
31141019083786 2A-9-13

1. Advertisement Originals
2. *The Alkaloidal Clinic*, Vol. II, No. 11 - November 1904
3. "Industrial Research Comes of Age ... 1920-1940", *Pharmacy in History*, 1985
4. J. W. Armstrong's brief *History of Pharmacy*
5. Kremer and Urdang's *History of Pharmacy*
6. "NAMMP Considers Proposed National Legislation", *The Pharmaceutical Era*, March 1914
7. *The Odyssey of Modern Drug Research* by Robert Burlingham - 1951
8. *The Odyssey of Modern Drug Research* - Folder 2
9. *The Odyssey of Modern Drug Research* - Mailing Lists
10. *Philidephia Medica* by John Francis Marion - 1975
11. *Product Survival: Lessons of the Tylenol Terrorism* - 1982
12. Roy Burke articles - 1986
13. "Taking your medicine: Drug Regulation in the United States" by Peter Temin, 1980
14. "The American Way in Pharmacy", May 1939
6. Box 6 - Pharmaceutical Articles/Publications, Upjohn Publications, News Clippings, and Company Histories **31141019083794** **2A-8-13**
 1. Early Advertisements - 1886-1920
 2. Medical Publications -1890-1939
 3. "75 Years Pharmaceuticals Hoechst" - Hoechst News Vol.3 - 1958
 4. The Merck Review, Vol. 19, No. 11 - November-December 1959
 5. American Druggist - December 28, 1959
 6. American Druggist - January 25, 1960
 7. Park-Davis Review, Vol. 18, No. 7 - 1961
 1. 16.
7. Box 7-Educational Materials,1981-1984 **31141019086839** **2A-12-12**
 1. What Your Parents are Reading, Vol. 4, 1984
 2. Continuing Educational Materials, 1981-1983
 3. Clinical Updates, 1982-1984
 4. Pediatrics Critical Care Materials, 1983-1984
 5. Mathematics for Pharmacy Students, James E. Tingstad, 1964
 6. "Kalamazoo Water Reclamation Plant: Advanced waste water treatment for the Kalamazoo Metropolitan Area", booklet published by the City of Kalamazoo, 1986
 7. A Close-up of Tablet and G.E. Salt Production, by W.F. Little and E.M. Shumar, approx. 1935
 8. "Greater Guide: Kalamazoo, Battle Creek area", April 1986
 9. "The Veterinarian and the Pharmacist", W.C. Sugg, N.D.
 10. "Army/Navy Production Award emblem, pins and stickers, N.D.
 11. "The Influence of W.E. Upjohn in Kalamazoo" by Stanley Morris, 1949
 12. Production Slide-show photos, 1950-1959, photocopies
 13. Company Photo Album, 1886-1986, photocopies
 14. Children's Hospital of Michigan Annual Report, 1985
 15. Diagnos/o/Gram, Diagnosis sheets, 1961
8. Box 8-Kalamazoo Area Mathematics and Science Center and other misc. materials **31141019086847** **2A-11-12**
 1. Upjohn Post-cards, N.D., Bethel Shrine materials, 1977-1979
 2. "The Importance of Pharmaceutical Know-How", pamphlet, 1963
 3. "Your City and its Government: A Twenty Year Story of City Manager Government", pamphlet concerns Kalamazoo, MI, 1918-1938
 4. Kalamazoo: The Debt-Free City, Ford F. Rowe, 1939

5. Miles: A Centennial History, William C. Cray, 1984
6. Insurance – Michigan Hospital Service, 1950-1951
7. Records of funeral Services for Miss Ruth Irene Robinson, 1981
8. Range of Motion Exercises Brochure, 1972
9. English Process Toilet Soap Box, N.D.
10. Kalamazoo Area Mathematics and Science Center, Folder 1 of 2, May 1985 – Nov. 1988
11. Kalamazoo Area Mathematics and Science Center, Folder 2 of 2, Feb. 1989 – July 1989
12. Kalamazoo Area Mathematics and Science Center, Dedication packet, May 28, 1987
13. Kalamazoo Area Mathematics and Science Center, "Stages of Development", paper by Cheryl Galindo, 1987

B. Technical Records.

1. Medical Publications.

1.1. *Scope Publications/Monographs.*

Arrangement: Alphabetical

1. Box 1 **31141019086532** **2A-2-13**
 1. Anaerobic Infections- 1972
 2. Aspects of Acute Inflammation - 1969
 3. Aspects of Acute Inflammation - 1969
 4. Biology of Anaerobes- 1983
 5. Correlations of History and Pathology - 1983
 6. Current Concepts - 1981-1984
 7. Dermatologic Manifestations of Infectious Diseases
 8. Dermatology - 1972
 9. Diabetes - 1969
 10. Fundamentals of Ophthalmoscopy - 1971
2. Box 2 **31141019086540** **2A-2-13**
 1. "Fungus Disease of the Skin: The Deep of Systemic Mycoses" - 1965
 2. Handbook of Adolescent Medicine - 1983
 3. Human Mycoses - 1970
 4. Human Mycoses - 1984
 5. Immunology - 1972
 6. Immunology - 1981
 7. Introduction to Psychopharmacology -1980
 8. Introduction to Psychopharmacology - 1983
 9. Manual of Hematology - 1983
3. Box 3 **31141019086557** **2A-2-13**
 1. List of Educational Materials - 1983
 2. Medical Mycology - 1978
 3. Medical Mycology - 1978
 4. Nutrition - 1970
 5. Ob-gyn Illustrated -1985
 6. Patient Oriented Problem Solving (POPS) - Folder 1

7. Patient Oriented Problem Solving (POPS) - Folder 2
8. *Physical Signs of Allergy of the Respiratory Track in Children* - 1967
9. *Current Concepts - Psychobiology of Affective Disorders* - 1978
10. *Current Concepts - The Sleep Disorders* - 1977
11. *Current Concepts - Stigmata of Respiratory Track Allergies* - 1972
12. *Surgery Illustrated* - 1984
4. Box 4 **31141019086565** **2A-2-13**
 1. Vitamin Manual - 1957
 2. Vitamin Manual - 1961
 3. Vitamin Manual - 1963
 4. Vitrology - 1983

1.2. Technical Publications.

Arrangement: Alphabetical.

1. Box 1 - Technical Publications - Box 1 **31141019086573** **2A-2-13**
 1. An Analysis of the Oral Antidiabetic Market - September 1959
 2. The Art of Compounding - 1943
 3. Bacterial Vaccines - 1915
 4. Brook Lodge Symposium: Progesterone - 1981
 5. Citrocarbonate Handbook for Salesman
 6. Common Medical Terminology
 7. Congenital Heart Disease - 1971
 8. Dermatomyositis-Scleroderma - Polyarteritis Nodosa - Folder 1
 9. Dermatomyositis-Scleroderma - Polyarteritis Nodosa - Folder 2
 10. Article - "Dopa Metabolism in Neuroblastoma" - 1980
 11. "Depo-Heparin for long term therapy of Myocardial Infarction" - 1952
2. Box 2 - Technical Publications - Box 2 **31141019086581** **2A-2-13**
 1. Electron Micrography of Common Pathogens
 2. The Evolution of Urine Analysis - Lecture Memoranda , A.M.A. Meeting, 1911
 3. Gelfoam and Gelfilm - 1964-1965
 4. Gelfoam and Gelfilm Brochure
 5. Handbook of Selected Therapeutic Aids to More Effective Podiatry, The Upjohn Co., 1964
 6. Intrasynovial Injection Techniques
 7. Map of Pollen Dispersal in the United States
 8. The National Formulary - Official from June 1, 1936
 9. New Sulfonylurea Antidiabetic Agents - January 17, 1962
 10. Papers - Research Histories
3. Technical Publications - Box 3 **31141019086599** **2A-2-13**
 1. Article - "The Pharmacology of Cromglycate and Other Newer Drugs as Inhibitors of Mediator Release" - 1980
 2. The Pharmacopœia of the United States of America - Official from June 1, 1936
 3. Medical Dictionary by Gould - 1913
 4. *Progesterone* - Brook Lodge Symposium - 1961
 5. Psoralens and Radiant Energy
 6. Publications on Shock Treatment
 7. Pulmonary Complications Following Nonthoracic Trauma
4. Technical Publications - Box 4 **31141019086607** **2A-2-13**

1. *Reference Handbook for Nurses* by Amanda K. Beck - 1914
2. Studies in the Avitaminoses - Folder with J.A.M.A. Inserts - Exhibit Copy
3. Symptoms of and Treatment for Overdosage of Selected Upjohn Products, 1962
4. Symptoms of and Treatment for Overdosage of Selected Upjohn Products
5. *The Strong Red Line of Upjohn Veterinary Products* - January 1968
6. Lecture Notes - Water Balance
7. What Modern Cell Study Has Revealed about Inflammation and Corticosteroids
8. Upjohn product, Indication index, December 1963
9. Product Information, 1962-1965
10. Pharmaceutical Bulletins, 1928-1936
11. Recent Advances in Medicine, Upjohn, 1949
5. Box 5 - Technical Drug Descriptions **31141019086615** **2A-2-13**
 1. Depo - ACTH
 2. Levanil
 3. Medrol
 4. Medrol Meduleo
 5. Meloxine
6. Box 6 - Product Histories - Box 1 **31141019086623** **2A-2-13**
 1. Product History - Accesserone, Adrenal Cortex and A-B-D-G Capsules - 1933-1947
 2. Product History - Calcionates, Digitora, Bramionyl, and Saicioyl - 1924-1947
 3. Product History - Codcontracte, Codcentrate with B&G, Cortalex, Cyclogesterine, Cyclopal, and Combinations - 1935-1958
 4. Product History - Cordex, Cortef, and Cyclogesterin - 1953-1957
7. Box 7 - Product Histories - Box 2 **31141019086631** **2A-2-13**
 1. Product History - Cortisone and ACTN - 1953
 2. Product History - Deltasone and Delta-Cortef, Diethylstilbestrol, Emulserol, and Estrogenic Hormones - 1930-1945
 3. Product History - Ferrated Liver Cone, Capsules, Ferrone Elixir, and Ferrous Chloride Capsules and Elixir - 1934-1948
 4. Product History - Ileosol coated tablets and capsules, Imbicoil, and Infusion solutions - 1935-1948
 5. Product History - Riboflavin, Solu-B ... Stilestrate, Quatresin and Solulexin - 1930-1948
8. Box 8 - Product Histories - Box 3 **31141019086649** **2A-2-13**
 1. Product History - Tanipast, Teleostol, Torulexin, Unicap and Urestrin - 1934-1947
 2. Product History - Vicolexin Capsules, Nutrachloric Tablets, and Pentacresol
 3. Product History - Vitamin B Compound, Geltabs Vitamin B, Vikiton ... Zymacap, Zymadrop
9. Box 9 - Technical Publications **31141019086656** **2A-2-13**
 1. Pharmaceutical Bulletin No. 110-Correct Alkaline Therapy and the Therapeutic Uses of Citrucarbonate
 2. Prescription Information Pamphlets-Depo-Provera, Cytran, and Provera
 3. Booklets of drug facts, March, 1966 and May, 1931
 4. Booklet of drug facts, March, 1966
 5. Journal-The American Journal of Medicine, March 24, 1986
 6. Supplement to the *Journal of Investigative Dermatology*-“Psoralens and Radiant Energy
10. Box 10- Medical Monographs **31141019086664** **2A-2-13**
 1. Patterns for Progress, from the sciences to medicine, Hogg, John A., Jacob C. Stuckey, editors, 1977

2. Absorbable Gelatin (Gelfoam) Sponge, an Annotated Bibliography 1945-1965, H.A. Tucker M.D., 1965
3. Tolbutamide...after ten years, Dr. W.J.H. Butterfield, Dr. W. Van Westering, editors, 1967
4. The Odyssey of Modern Drug Research, Robert Burlingham, 1951
5. The Odyssey of Modern Drug Research, Robert Burlingham, 1951
6. The Cross Word Puzzle Book, Buranelli, Hartswick, Petherbridge
11. Box 11-Medical Monographs **31141019086672** **2A-2-13**
 1. Medicine Makers of Kalamazoo, Leonard Engel, 1961
 2. Medicine Makers of Kalamazoo, Leonard Engel, 1961
 3. Medicine Makers of Kalamazoo, Leonard Engel, 1961
12. Box 12-Product Files **31141019086680** **2A-2-13**
 1. Absorbable Gelatin (Gelfoam) Sponge: An Annotated Bibliography, 1945-1965, H.A. Tucker M.D., 1965
 2. Agricultural products, 1964
 3. Cleocin, 1970-1973
 4. Cordex, Q and A, 1955
 5. Heparin, 1956
 6. Actidione, 1948-1958
 7. Adeflor, 1962-1964
 8. Albamycin, 1956-1959
 9. Alphadrol, 1961-1962
 10. Cardrase, 1958
 11. Discontinued Products, 1948-1959
 12. Citrocarbonate, 1958
 13. Cortef and Neo-Cortef, 1955-1956
 14. Dentistry products, 1968
 15. Product deals, miscellaneous, 1959
 16. Alba-Penicillin promotion, 1956-1957
 17. Discontinued products, 1954-1958

2. Research and Development.

Arrangement: Alphabetical.

This series of research records is primarily composed of experimental data taken from deep-tank fermentation of compounds from the mid-1950's to late 1960's. Some of this data relates to drugs that eventually came into fruition such as Circulin and Edomycin, but other records are more obtuse and perhaps did not make it to that stage of development.

1. Box 1 - Research and Development **31141019086698** **2A-11-12**
 1. Antitumor culture 173t, 1960-1966
 2. Research Cultures, 3149-4300
 3. Research and Development - Actinospectacin
 4. Research and Development - Antibiotics 136-146
 5. Research and Development - Circulin - 1958-1968
 6. Research and Development - Endomycin (Antibiotic 129c)
 7. Research and Development - Flavensomycin (Uvomycin), 1961-1966

2. Box 2 - Research and Development **31141019086706** **2A-11-12**
 1. Journal - List of Tested Compounds
 2. Research and Development - Project 3939 - 1957-1958
 3. Research and Development - Pseudomonas Cell, 1962-1966
 4. Research Fermentation Studies - Antibiotic 186a - 1960-1961
 5. Research Fermentation Studies - Culture 210 - 1962-1963
 6. Special Formula Cards - 1904-1933
 7. Research - Steroid Production Processes - 1958-1960

C. Separated Items.

1. Oversize Items.

Arrangement: Alphabetical by subject.

1. Box 1-*Medical Tribune*-newspaper Vols. 1 and 2, 1960-1961
 1. Vol. 1, Numbers 1 and 4, Feb. 29 and Apr. 25, 1960
 2. Vol. 1, Numbers 12-17, June 20-June 25, 1960
 3. Vol. 1, Numbers 18-26, Aug. 1-Sept. 26, 1960
 4. Vol. 1, Numbers 27-31, Oct. 3-Oct. 31, 1960
 5. Vol. 1, Numbers 33-38, Nov. 14-Dec. 19, 1960
 6. Vol. 2, Numbers 1-3, Jan. 2-Jan. 16, 1961
2. Box 2-Artwork
 1. First Annual Saturday Review Awards for Distinguished Advertising, 1952
 2. Painting on illustration board of worker and buildings, N.D.
 3. Painting on transparency of silo, mat background, N.D., 1 of 2
 4. Painting on transparency of silo, mat background, N.D., 2 of 2
 5. Painting on illustration board of worker and silos, N.D.
 6. Painting on transparency on top of painted illustration board of worker and vent, N.D.
 7. Painting on illustration board of worker on scaffolding, N.D.
 8. Painting of wall and vent, N.D.
 9. Painting on illustration board of workshops, N.D.
 10. Painting on illustration board of brick room, N.D.
 11. Painting of equipment on illustration board, N.D.
 12. Painting on illustration board of silo roof and rail, N.D.
 13. Painting of scaffolding on illustration board, N.D.
 14. Painting of employee and sheet metal shop on illustration board, N.D.
 15. Background painting, N.D.
 16. Drawing of equipment, 1 of 2, N.D.
 17. Drawing of equipment, 2 of 2, N.D.
 18. Painting of employee in work shop on illustration board, N.D.
 19. *Fortune* magazine, July 1959, laminated
 20. Painting on illustration board of McKee's corners sign, N.D.
 21. Painting on illustration board of carpenter's shop, tavern, and blacksmith, N.D.
 22. Illustration of Antibiotics Bldg., Portage Rd., N.D.
 23. Illustration of Adrenal Cortex Bldg., Portage Rd., N.D.

3. Box 3-Vinyl Records, Dewolfe Music Library (Background music for film, television, and radio)
 1. "More Fretwork", Volume 3, 1979
 2. "Discoveries", 1987
 3. "Lucky Streak", 1977
 4. "8 Days a Week", 1977
 5. "Hard Hitter", N.D.
 6. "High Climber", 1987
 7. "Natural Break", N.D.
 8. "Scream and Scream Again", 1985
 9. "Touch of a Button", 1985
 10. "Sound on Sound", 1986
 11. "Video Profile", 1986
 12. "Impressions", 1987
 13. "Life By Night", 1987
 14. "Interstate", 1985
 15. "The Who Dares", 1982
 16. "Olympic Gold", 1984
 17. "Constellation", 1984
 18. "New Images", 1984
 19. "The Good Life", 1980
 20. "A Little Light Relief", 1987
 21. "A Musical Portrait", 1985
 22. "...Sudden Impact", 1986
 23. "Low Profile", 1985
 24. "The Quest", 1984
 25. "Main Change", 1985
4. Box 4- Vinyl Records, Dewolfe Music Library (Background music for film, television, and radio)
 1. "Data Exchange", 1985
 2. "Ensemble", 1976
 3. "Go Lightly", 1975
 4. "Piano Rag-Bag", N.D.
 5. "Nick Ingman-Big Beat", 1973
 6. "Hot Ice", 1974
 7. "Stroll On", 1973
 8. "Output", 1973
 9. "Quartet of Modern Jazz, Volume II", 1972
 10. "Meatball Jack", 1972
 11. "Heavy Truckin'", 1973
 12. "Hogan the Hawk & Dirty John Crown", 1972
 13. "Sound Waves Part 2", 1981
 14. "Knock Onward", 1981
 15. "Thread of Mystery", 1980
 16. "Thrust", 1979
 17. "Tumbling Dice", 1978
 18. "Red Light Zone", 1978
 19. "Hair of the Dog", 1978
 20. "Slipstream", 1978
 21. "Portfolio", 1972

22. "New Shapes of Sounds", 1976
23. "Hive of Industry", 1976
24. "The World of Percussion and Tuned Percussion", 1976
25. "Visual Image", 1984
26. "Facets", 1983
27. "Within Range", 1985
28. "Neon City", 1986
29. "Mirage", 1984
30. "State of the Art", 1984
31. "Switchcraft", 1987
32. "Videotronics", 1986
33. "Wagon Train", 1969
34. "Way Out West", 1969
35. "Country Thing", 1975
5. Box 5-Portfolios of Drug Leaflets and Folders
 1. Didrex-2, 1963-1966
 2. Panalba-2, 1963-1966
 3. Medrol Family-2, 1963-1966
 4. Orinase-2, 1963-1964
 5. Brochure for FORTE, Mastitis cure, 1963
6. Box 6 – E. Clark Seed Co. Ledger and N.B. Keeney & Sons Bean Record
 1. E. Clark Seed Company Ledger "F", 1876-1882
 2. N.B. Keeney & Sons Bean Record book, 1890-1914
7. Box 7 – Jerome B. Rice Co. Bags, Labels, and Cartons Sample book, 1880-1897
8. Box 8 - Jerome B. Rice Co. Bags, Labels, and Cartons Sample book, 1912 and 1925
9. Box 9 – Certificates and Awards, 1942-1956
 1. AIGA Certificate of Excellence for Upjohn Vitamin Manual Exhibit, 1954
 2. AIGA Certificate of Excellence for "An Answer to the Problem of Underweight, 1954
 3. AIGA Certificate of Excellence for "Doctors, Patents, Nurses" Exhibit, 1954
 4. AIGA Certificate of Excellence for "Design and Printing for Commerce" exhibition, 1955
 5. AIGA Certificate of Excellence for "Design and Printing for Commerce" exhibition, 1956
 6. National Offset-Lithographic Awards Competition & Exhibit Certificate of Award, 1955
 7. AIGA Certificate of Excellence for "Sought in Africa...Discovered in Kalamazoo" exhibit, 1954
 8. AIGA Certificate of Excellence for "Erythrosulfa" exhibit, 1954
 9. AIGA Certificate of Excellence for "Scope-Winter 1952" exhibit, 1954
 10. 11. First Annual Exhibition of Advertising Art Certificate of Merit, June 15, 1954
 12. The Art Directors Club Medal, June 3, 1955
 13. Direct Mail Advertising Association Inc. 1953 Best of Industry Award of Merit
 14. "The Common Cold" article by Norman Rockwell from *Saturday Evening Post*, June 27, 1945
 15. Article from *Saturday Evening Post*, "Cover Man", profile of Norman Rockwell, 1953
 16. Article from *Saturday Evening Post*, "Cover Man", profile of Norman Rockwell, 1953, black and white copy
 17. Direct Mail Advertising Association Inc. Honorable Mention Award, 1942

18. Direct Mail Advertising Association Inc. Award, 1946
19. American Institute of Graphic Arts Certificate of Excellence, 1956
10. Painted Transparencies
 1. Executive chasing research boat-1A
 2. Dock-1A base
 3. Research boat departing-1A
 4. Executive swimming after research boat-1B
 5. Man with clipboard, #2
 6. Kaopectate and outhouse, #3
 7. Two technicians, #1 and #2
 8. Man talking on phone, #4
 9. Face of clock on fire, #4
 10. Rattled and freezing employee at desk, #5
 11. Three technicians, #6
 12. Man inspecting hanging apparatus, #6A
 13. Man holding line, #6
 14. Executive jumping aboard boat, #7A
 15. Man pulling line, #7
 16. Two technicians conversing, #7
 17. Technician in harness while another assists, #10
 18. Two men, #15
 19. Two men examining, #16
 20. Three men conversing, #17
 21. Three men in green uniforms, #20
 22. Three men in green and tipping machine, #21
 23. Three men examining damage, #22
 24. Man in glasses
 25. Man in glasses holding object
 26. Worker with electric sander
 27. Same worker smiling
 28. Worker smiling
 29. Worker with sander looking at something
 30. Hand with stamp, "regulatory action"
 31. Man in glasses thinking
 32. Man in glasses cutting with table saw
 33. Man in hardhat crawling
 34. Man in hardhat painting
 35. Two men in hardhats, one is falling
 36. One man helping another up
 37. Man in hardhat taking off harness
 38. Man in hardhat holding harness
 39. Man in hardhat coiling harness
 40. Man in hardhat walking carefully
 41. Man in hardhat balancing
 42. Man in hardhat walking while holding on to rail
 43. Man in hardhat reattaching harness
 44. Worker with hammer
 45. Worker with hammer poised
 46. Worker now with opening
 47. Worker reinforcing opening

48. Two men in hardhats standing at rail
49. Two men in hardhats, one is slipping
50. Two men in hardhats climbing stairs
51. Two men in hardhats, one is on back
52. Two men in hardhats, one is pointing
53. Anthropomorphic computer surprising man at desk
54. Planet Earth with signs sticking from various cities and states
55. Planet Earth with microchip on North Pole
56. Computer mouse dispensing aspirin
57. Series of man cutting board
58. Man in hardhat on phone with background, #3, background #3
59. Man talking on phone, #5, background for #4 and #5
60. Background #7
61. Hand pressing button, #8, background #8
62. Two men in hardhats, one drops something, #9, background #9
63. Background for #12, #6, and #10
64. Background #16, machine on pallet
66. Three men, two with pallet hauler, #18, background #18
67. Worker at grinding machine, #19, background #19
11. Miscellaneous Over-sized materials
 1. Poster: "Bird's eye view of Kalamazoo, 1883"
 2. Kalamazoo Gazette Special Upjohn Centennial Issue, May 15, 1986, 2 copies
 3. Antibiotic Production-Portage Plant, May 1949
 4. Cartenoid Research Program, 1963-1968
 5. Company Appraisals, 1922-1924
 6. International Operations, 1948
 7. Review of Activities and Products, Howard Chemical, N.D.
 8. "Chris" film Award, Columbus Film Festival, "Teenagers' Growing Pains", 1963
 9. Kellogg's OKs cereal ad, 1959
 10. Communication System, Kalamazoo Area Civil Defense Control Center, 1950
 11. Civil Defense Organization Kalamazoo Area, 1950
 12. Plat of Orchard Hills, Kalamazoo, MI, May 1926
12. Uriah Upjohn medical journal, 1868-1870
13. Metal sign-"The Upjohn Company Shipping and Receiving"

2. Miscellaneous Items

1. Box 1-Centennial Citation Awards and "Leadership Kalamazoo" Award
 1. Centennial Citation Award-September 1965
 2. Centennial Citation Award-September 1965
 3. "Leadership Kalamazoo" Award presented to The Upjohn Company, 1989
2. Box 2-Medical Index Cards, 1953
3. Box 3-*Scope*, Audio Version, 1969, 1-10 and 1970, Vol. 1 parts 1-7
4. Box 4-*Scope*, Audio Version: 1970, Vol. 1, parts 8-10; 1971, Vol. 2, Parts 1-7; 1972 Vol.3 Parts 1-6; 1973, Vol. 4, Part 1
5. Box 5-*Scope*, Audio Version: 1973, Vol. 4, parts 2-5; 1974, Vol. 5, Parts 1-3; *Hospital/Scope*, Medicine series: 1972, Vol. 1, Parts 1-3; 1973, Vol. 2, Parts 1-2; 1974, Vol. 2, Part 3
6. Box 6-Videocassettes and Film
 1. Betamax videocassette -"New Directions", "Building 267 Open House", 7:45 minutes

2. Betamax videocassette-“1991 Distinguished Citizen Award-Ted Cooper”, 12:05
3. Betamax videocassette-“CEO Close-up: Dr. Theodore Cooper, 37:15, June 19-23, 1989
4. Betamax videocassette-“A Greeting from Ted Cooper”1992 MSL National Conference, 27:39, Jan. 26, 1992
5. Betamax videocassette-“Theodore Cooper, M.D., Ph. D., career highlights”, 4:18, April 16, 1993, 2 copies
2. Betamax videocassette-“Marschalk Upjohn Kaopectate”3 x: 30 seconds, Jan. 13, 1981
3. Betamax videocassette-“The Video History of Dr.Theodore Cooper, 1989-1993”, Tape 1, 57:51, Aug. 18, 1993
4. Betamax videocassette-“The Video History of Dr.Theodore Cooper, 1989-1993”, Tape 2, 47:37, Aug. 18, 1993
5. Betamax videocassette-“The Video History of Dr.Theodore Cooper, 1989-1993”, Tape 3, 52:03, Aug. 18, 1993
6. Betamax videocassette-“The Video History of Dr.Theodore Cooper, 1989-1993”, Tape 5, 55:46, Aug. 18, 1993
7. Betamax videocassette-“The Video History of Dr.Theodore Cooper, 1989-1993”, Tape 6, 56:37, Aug. 18, 1993
8. Betamax videocassette-“The Video History of Dr. Theodore Cooper, 1989-1993”, Tape 7, 34:28, Aug. 18, 1993
9. Betamax videocassette, “CEO Close-up, Dr. Theodore Cooper, Nation’s Business Today”, 35:30, July 5, 1989
10. VHS Videocassette, “The Upjohn Employee Handbook”, 3:31, May 25, 1989
11. Film: “Kelly Nason”(Upjohn)
12. 1 “Type C videotape, “Excenel: The First Choice”, 7:30, April 6, 1989
13. Betamax videocassette-“Flippers: How Americans Watch TV”, N.D.
7. Box 7 – *Lead the Field with Upjohn* programs of instructional recordings
 1. *Lead the Field with Upjohn*, 4 collections of 12 vinyl 7” discs, Nightingale-Conant Inc., 1965
 2. “The Boss” instructional record, from *Lead the Field with Upjohn* series, 1966
31141019086987 **2A-11-12**
8. Box 8- Videocassettes-MBR 20s (Master Broadcast) tapes, UCA 60s, and audio tape cassette. All are recordings of Upjohn Centennial celebration and media coverage in 1986.
 1. Upjohn Centennial celebration, May 19, R.J. Parfet at podium, U-matic
 2. Upjohn Centennial celebration, May 20, U-matic
 3. Cooper Speech, May 21, U-matic
 4. “Centennial Celebrations”, 24:00, U-matic
 5. Centennial, May 21, #1, Guests entering ballroom, U-matic
 6. Centennial, May 21, #2, Orchestra, U-matic
 7. France Centennial celebration, U-matic
 8. Centennial wrap-up news clip WUHQ-TV, ABC-41, U-matic
 9. Centennial wrap-up-still photo transfers, MBR videocassette
 10. Upjohn Centennial celebration, Kalamazoo symphony-“You Can Do It!”, May 22, U-matic videocassette
 11. Sound Effects, Centennial set-up, audio tape cassette
9. Box 9 – Commercials-Audiocassettes, Film
 1. Film, “Cortaid”, QUAR-4003, N.D.
 2. Film, “Big Savings”, QUAR-0083, N.D.

3. Film, "Tear Out This Ad", QUAR-0073, N.D.
4. Audiocassette: Cheracol Plus, Back-up, "Teacher"-60 seconds, "Housewife-30 seconds, "George Washington"-60 seconds, "Orville Wright"-30 seconds, Aug. 1982
5. Audiocassette: Cheracol D, 6 60 second spots, N.D.
6. Audiocassette: Cheracol Plus, N.D.
7. Audiocassette: Cortaid, 50 seconds
8. Audiocassette: Cortaid, "Amy's rash"
9. Audiocassette: Cortaid, Unicap M, N.D.
10. Audiocassette: C + C, N.D.
11. Audiocassette: Unicaps
12. Audiocassette: "Amy's Rash", N.D.
13. Audiocassette: Unicap, N.D.
14. Audiocassette: Unicap M, N.D.
15. Audiocassette: Cheracol, 7 spots
16. Audiocassette: Cheracol, 7 spots
17. Audiocassette: Cheracol Plus, "Transitions", 7 cuts
18. Audiocassette: Kaopectate commercial, "Frank and Maxine"
19. Audiocassette: Transition, "Housewife", "Salesmen", "Waitress", "Wright", "Patrick Henry", "Washington"
20. Audiocassette: Unicap M, N.D.
21. Audiocassette: "Jogger", "Poor John", "Peppy Patti", "Poor Rose", N.D.
22. Audiocassette: Kaopectate
10. Box 10 – Commercials-Film
 1. 16mm film: C & C relief, :30 seconds, color, N.D.
 2. 16mm film: Unicap, "Wash D.O. Rev.", QUAR 1250, :30 seconds, color, N.D.
 3. 16mm film: Unicap, "Cheese/Lady", QUAR 1140, :30 seconds, color, N.D.
 4. 16mm film: Unicap, "Presenter", QUAR 1240, :30 seconds, color, N.D.
 5. 16mm film: Cortaid, N.D.
 6. 16mm film: Unicap Senior, N.D.
 7. 16mm film: Kaopectate, "Dolls-Rev", QUAR2017, :30 seconds, color
 8. 16mm film: Kaopectate concentrate and Cheracol D, QUAR 2100, color, N.D.
 9. 16mm film: Kaopectate, Unicap, QUAR 2015, QUAR 1065, N.D.
 10. 16mm film: Cheracol,"Mother", QUAR 4103
 11. 16mm film: Unicap, "Head", QUAR 7302, N.D.
 12. 16mm film: Cortaid, QUAR 4003, QUAR 3803, N.D.
 13. 16mm film: Unicap, "Man chart", QUAR 7203, N.D.
 14. 16mm film: Cortaid, QUAR 3302
11. Box 11 – Commercials, Film
 1. 16mm film: Kaopectate, QUKA 2302; Cortaid 2, QUAR 2302; Cortaid QUAR 2301 Unicap, N.D.
 2. 16mm film: Kaopectate, "The Specialist", QUAR 4003, N.D.
 3. 16mm film: Unicap M, QUAR 0013, N.D.
 4. 16mm film: Cheracol D, "Mother", QUAR 4103, N.D.
 5. 16mm film: Cheracol D, "Mother", QUAR 4103, N.D.
 6. 16mm film: Cortaid, "Husband & Wife Summer", N.D., 2 copies
12. Box 12 – Commercials, Film
 1. 16mm film: Cortaid, QUAR 1683, "The Itch", N.D.
 2. 16mm film: Marian Burros Segment #1, Sound print, N.D.
 3. 16mm film: Kelly Nason, "Kaopectate", :30 seconds, 3 copies

13. Box 13 – Films: Produced by Disney for Upjohn, Physical Fitness and Good Health series, Spanish language
 1. 16mm film: “Physical Fitness and Good Health”, Spanish, 080
 2. 16mm film: “Physical Fitness and Good Health”, Spanish, 053
 3. 16mm film: “Physical Fitness and Good Health”, Spanish, 073
 4. 16mm film: “Physical Fitness and Good Health”, Spanish, 077
 5. 16mm film: “Steps Toward Maturity and Health”, Spanish, 076
 6. 16mm film: “Physical Fitness and Good Health”, Spanish, 072
 7. 16mm film: “Steps Toward Maturity and Health”, Spanish, 069
 8. 16mm film: “Physical Fitness and Good Health”, Spanish, 076
 9. 16mm film: “Physical Fitness and Good Health”, Spanish, 074
 10. 16mm film: “Steps Toward Maturity and Health”, Spanish, 075
 11. 16mm film: “Understanding Stresses and Strains”, Spanish, 095
 12. 16mm film: “Understanding Stresses and Strains”, Spanish, 097
 13. 16mm film: “Understanding Stresses and Strains”, Print 603
 14. 16mm film: “Social Side of Health”, Spanish, 089
 15. 16mm film: “Social Side of Health”, Print 428
 16. 16mm film: “Physical Fitness and Good Health”, Print 973
 17. 16mm film: “Social Side of Health”, Spanish, Print 082
 18. 16mm film: “Steps Toward Maturity and Health”, Spanish, 072
 19. 32mm film: “Penicillin”, Upjohn laboratories, 1943, color, silent
14. Box 14 – Films: Produced by Disney for Upjohn
 1. 32mm film: “Hypnosis in Dentistry”, Black and White
 2. 16mm film: “Physical Fitness and Good Health”, 964
 3. 16mm film: “Understanding Stress and Strains”, Spanish 093
 4. 16mm film: “Steps Toward Maturity and Health”, Spanish 071
 5. 16mm film: “Understanding Stresses and Strains”, 1096
 6. 16mm film: “Steps Toward Maturity and Health”, 597
 7. 16mm film: “Understanding Stresses and Strains”, 1094
 8. 16mm film: “Physical Fitness and Good Health”, 965
 9. Magnetic tape, 96
15. Box 15 – Films: Produced by Disney for Upjohn
 1. 16mm film: “Urethane Spray Foam for Roof Renovation”, part 2, N.D.
 2. 16mm film: “How to Grow Healthy Kids, Part 1, N.D.
 3. 16mm film: “Understanding Stresses and Strains”, Part 2, N.D., 3 copies
 4. 16mm film: “Physical Fitness and Good Health”, Part 3, N.D., 2 copies
 5. 16mm film: “How to Grow Healthy Kids”, N.D.
 6. 16mm film: “Social Side of Health”, Spanish, Print 084, N.D.
 7. 16mm film: “Social Side of Health”, Spanish, Print 085, N.D.
 8. 16mm film: “Social Side of Health”, Spanish, Print 086, N.D.
 9. 16mm film: “Physical Fitness and Good Health”, Spanish, Print 075, N.D.
 10. 16mm film: “Social Side of Health”, Spanish, Print 080, N.D.
 11. 16mm film: “Understanding Stresses and Strains”, Spanish, Print 092, N.D.
 12. 16mm film: “Understanding Stresses and Strains”, Spanish, Print 090, N.D.
 13. 16mm film: “Diabetes Mellitus”, Gerrold M. Olefsky, M.D., N.D.
 14. 16mm film: “Understanding Stresses and Strains”, Spanish, Print 094, N.D.
16. Box 16 – Upjohn Commercial on Dictaphone during Detroit Tigers game, 1967
17. Box 17-Apothecary jar(fragile)
18. Box 18-Apothecary jar(fragile)

D. Upjohn Centennial Materials

1. Upjohn Centennial Materials

1. Box 1 – “A Century of Caring” Drafts **31141019084180** **2A-8-13**
 1. “A Century of Caring”, First Draft
 2. “A Century of Caring”, Edited Copy 1
 3. “A Century of Caring”, Edited Copy 2
2. Box 2 - “A Century of Caring” Drafts **31141019084198** **2A-8-13**
 1. “A Century of Caring”, Edited Copy 3
 2. “A Century of Caring”, Edited Copy 4
 3. “A Century of Caring”, Unmarked Copy
3. Box 3 – “A Century of Caring”, Notes and comments **31141019084206** **2A-8-13**
 1. “A Century of Caring”, Abbreviated Outline
 2. “A Century of Caring”, Changes-January 6, 1986
 3. “A Century of Caring”, Comments 1
 4. “A Century of Caring”, Comments 2
 5. “A Century of Caring”, Distribution correspondence
 6. “A Century of Caring”, Photo outline correspondence
 7. “A Century of Caring”, Publisher correspondence
 8. “A Century of Caring”, Thank you correspondence
 9. “A Century of Caring”, floppy computer disks
 10. “A Century of Caring”, notes
 11. “A Century of Caring”, author notes
 12. “A Century of Caring”, research notes
 13. “A Century of Caring”, Photo outlines 1
4. Box 4 – “A Century of Caring” and publications **31141019084214** **2A-8-13**
 1. “A Century of Caring”, Photo outlines 2
 2. “A Century of Caring”, Proof approval sheets
 3. “A Century of Caring”, Japanese translations 1
 4. “A Century of Caring”, Japanese translations 2
 5. “A Century of Caring”, Spanish translations
 6. Employee News publications regarding the Centennial
 7. Employee News publications regarding the Centennial, International
 8. International publications
5. Box 5 – Articles and exhibits **31141019084222** **2A-8-13**
 1. *Intercom*
 2. *Intercom* coverage
 3. Employee news services calendar
 4. Kalamazoo Gazette tabloid materials
 5. Upjohn Centennial Kalamazoo Gazette Special edition, May 1986
 6. Kalamazoo Gazette Assignments
 7. News articles regarding Centennial
 8. Outside publication articles re: Centennial
 9. “The American Way in Pharmacy” article, May 1939
 10. *Michigan History Magazine* article, May/June 1986
 11. Kalamazoo Public Museum, Centennial exhibit
 12. Artwork commissioned for Centennial
 13. Centennial exhibit at Kalamazoo Institute of the Arts
 14. Kalamazoo Public Library, list of Upjohn related materials
 15. Kalamazoo Math and Science Center clippings

6. Box 6 – Planning for Centennial **31141019084230** **2A-8-13**
 1. “A Century of Caring”, small booklet
 2. Greater Guide Kalamazoo, April 1986
 3. Hilton celebration
 4. Hilton celebration special requests
 5. Hilton V.I.P. night information
 6. Archival supplies requests
 7. Budget reports for Centennial
 8. Charles T. Mangee materials
 9. Upjohn control division
 10. Kalamazoo Symphony Orchestra Centennial Performance correspondence
 11. “Our First Hundred Years” Model 1 Script
 12. “Our First Hundred Years” Storyboard
 13. Retiree Celebration Information
 14. Upjohn Building List
 15. V.I.P. Mailing list
 16. International Division
7. Box 7 – International planning **31141019084348** **2A-8-13**
 1. International Centennial celebration
 2. Minutes from International Centennial meetings
 3. Japanese Centennial meetings
 4. Centennial materials fulfillment, Domestic A-L
8. Box 8 –Centennial materials fulfillment **3114109084255** **2A-8-13**
 1. Centennial materials fulfillment, Domestic M-Z
 2. Centennial materials fulfillment, International A-D
 3. Centennial materials fulfillment, International E-M
 4. Centennial materials fulfillment, International N-Z
 5. Centennial brochures
 6. Centennial calendar
 7. Centennial Collectible Premium Series
 8. Collectible Series gifts
 9. Correspondence of Centennial Item Donors
9. Box 9 – Centennial News Releases, preparation and planning **31141019084263** **2A-6-13**
 1. Centennial celebration focus on community program
 2. Centennial illustrations
 3. Centennial initial planning
 4. Centennial invitations, programs, Christmas cards
 5. Large Floppy Disks, Centennial material
 6. Centennial logo
 7. Centennial preparation correspondence
 8. Centennial memos, contacts, exports
 9. Agricultural Division Centennial News Release
 10. Centennial News Release
 11. News Release re: Centennial gift to Kalamazoo community
 12. News Release, Chronology
 13. News Release: The Upjohn Company: A Corporation and Its Home
 14. News Release: The Great Cortisone Race
 15. News Release: The Friable Pill
 16. News Release: The Upjohn Company Celebrates Its Birthday

- 17. News Release: W.E. Upjohn and the Great Depression
- 18. News Release: Officers biographies
- 19. News Release: 73 Years of Science at The Upjohn Company
- 20. News Release: Upjohn Offers a Homemade Brand of Caring—Upjohn HealthCare Services
- 21. News Release: Upjohn Vitamin Products Give Good Nutrition a Boost
- 10. Box 10-Planning and organization **31141019084271** **2A-6-13**
 - 1. Centennial objectives
 - 2. Centennial organization materials
 - 3. Centennial overview binder
 - 4. Centennial press kit
 - 5. Centennial CQs regarding problems with the event
 - 6. Centennial Steering Committee Meeting Minutes
 - 7. Centennial Planning Guide
- 11. Box 11-Archives contacts **31141019084289** **2A-6-13**
 - 1. WMU Regional Archives
 - 2. Centennial Committee
 - 3. Employee letters and correspondence
 - 4. Donations and Interviews
 - 5. International Telex Information
 - 6. Kalamazoo Area Math and Science Center Advisory Committee Meeting
 - 7. Centennial News Release: Upjohn Recognized as Michigan Historical Company
 - 8. State Historical Commission
 - 9. Article about New Museum
 - 10. Open Houses
 - 11. Press Kit Materials
 - 12. Press Kit Memorandums
 - 13. Projects
 - 14. Protest
 - 15. Centennial Office Quarterly Report
 - 16. Upjohn History Slide Show information
 - 17. Slide Show Research
 - 18. Speaking Engagements related to the Centennial
 - 19. Tour Center and Museum
 - 20. Locations of Upjohn artifacts and historical material
 - 21. Kalamazoo and Upjohn summer walking tour
- 12. Box 12-Employee Interviews **31141019084297**
 - 1. Interview list
 - 2. Harold Allen, 1982
 - 3. Ramon Amador, 1985
 - 4. Leo B. Austin, 1977
 - 5. John Batcha, 1984
 - 6. Bob Bevan, 1985
 - 7. Arend Bos, 1985
 - 8. Ward Bost, 1985
 - 9. Hector Bravo, 1985
 - 10. John Brewer, 1985
 - 11. Helen Burrell, 1985
 - 12. ? Carlos, 1985
 - 13. Maria Castro, 1985

14. Harold Chappellear, 1984
15. Ralph Christofferson, 1985
16. Elizabeth Clark, 1984
17. Cecil Connor, 1984
18. Harry C. Cooke, 1985
19. Ted Cooper, 1985
20. John Correll, 1985
21. David Cosgrove, 1984
22. Bill Decou, 1984
23. Jim Dehaven, 1985
24. John Dobbie, 1985
25. Keith Edmundson, 1985
26. Fred Einsphar, 1984
27. Gilberto Fernandez, 1985
28. Frank Fletcher, 1984
29. Wayne Fowler, 1985
30. Jack Gauntlett, N.D.
31. Charles Gibbons, 1984
32. Genevieve Gilmore, 1984
33. Tim Greer, 1985
34. Ward J. Greiner, 1984
35. Donald Griffeth, 1984
36. John Griffin, 1984
37. Ken Haas, 1984
38. John Hall, 1984
39. Laverne Hanson, 1984
40. Jackson Hester, 1985
41. Joe Heywood, 1984
42. Larry Hoff, 1984
13. Box 13-Employee Interviews **31141019084305**
 1. John Hogg, 1985
 2. Bob Jordan, 1985
 3. Mabel Jorgensen, 1984
 4. Margaret and Mike Jones, 1985
 5. Fred Kagan, 1985
 6. Mike D. Kenny, 1985
 7. Marlin Kleckner, 1984
 8. Elsie Kline, 1984
 9. Charles Knapper Jr. and Gordon Stocking, 1985
 10. Jennie Kot, 1984
 11. Elizabeth Kurella, 1984
 12. Karl Lattig, 1984
 13. Margaret Lee, 1984
 14. Owen Lewis, 1984
 15. Richard Upjohn Light, 1985
 16. Rudolph S. Light, (Recollections of 1907-1911)
 17. Gerry Littig, 1985
 18. W.F. Little, "My 50 Years with We, The Upjohn Company"
 19. Chuck Ludlow, 1984
 20. Charlie Mangoe, 1984

21. John Martin, 1984
22. Lois Martin, 1985
23. Meisling, Brad, 1985
24. Harold Mill, 1985
25. Gaynor Nash, 1984
26. John Nelson, 1985
27. Ed and Anna Ossewaarde, 1984
28. Jacob L. Ossewaarde, 1984
29. R.T. Parfet, 1984-1985
30. Preston S. Parish, 1985
31. Pier Paulo Partisetti, 1985
32. Durey Peterson, 1984
33. Reed Peterson, 1984
34. Dave Phillipson, 1984
35. Warren Plants, 1985
36. Leonard Post, 1985
37. Lloyd Redpath, N.D.
38. B. Rico, 1985
39. Anore Robert, 1985
14. Box 14-Employee Interviews **31141019084313**
 1. Henry B. Roberts, 1985
 2. John Rogstad, 1985
 3. Ron Rosenberg, 1985
 4. George Savage, 1985
 5. John Schillenger, 1985
 6. Maury Schoensetter, 1985
 7. Richard Schreiber, 1985
 8. L.C. Schroeter, 1984
 9. Bob Schwartz, 1984
 10. Phil Sheldon and Bob LaRue, 1984
 11. Carol Smith, 1985
 12. Dr. ? Sonobia, 1985
 13. Hanbeat Spillman, 1985
 14. Jacob Stucki, 1985
 15. John Studebaker, 1984
 16. Roger Swigert, 1984
 17. Bill Sykes, 1984
 18. Anthony Tanaszka, 1984
 19. Dick Tedrow, 1984
 20. Gerald Thomas, 1985
 21. Bob Thompson, 1985
 22. Che-San Tomich, 1985
 23. Harry Tomlinson, 1985
 24. Henry Ulrich, 1984
 25. Gifford Upjohn, 1985
 26. L.N. Upjohn, 1961
 27. L. Peter Vanhaaften, 1985
 28. Alan Varley, 1985
 29. Clement Vellaire, 1984
 30. Selvi Vescovi, 1985

31. Donald Warner, 1985
32. David Weisblatt, David, 1985
33. Gerry Welch, 1985
34. Daniel Witcher, 1984
35. Chong Yoon, 1985
36. Bob Zimbelman, 1985
37. Belgium employees, 1985
38. Unknown financial analyst, 1984
39. Kalamazoo employees round table, October 10, 1985
40. Puerto Rico employees, 1985
41. Xanax employees, 1985
15. Box 15-Centennial Catalog **31141019084321** **2A-8-13**
 1. Financial Executive Institute, "Industry Night", March 1986
 2. Upjohn Centennial Catalog, Inventories
 3. Upjohn Centennial Catalog-Individual Accounts, Folder 1
 4. Upjohn Centennial Catalog-Individual Accounts, Folder 2
 5. Company and Division pamphlets, 1977-1985
 6. Dinner invitation for members of Michigan State Pharmaceutical Association, Aug. 8, 1905
16. Box 16-Video and Audio recordings **31141019084339**
 1. Cassette Tape-Centennial Suite, Kalamazoo Symphony
 2. Videocassette-Stock Footage (Historical and Business), 1986
17. Box 17-Photographic slides of employees **31141019084347**
18. Box 18-Centennial Commemorative Items **31141019084354**
 1. Centennial playing cards
 2. Centennial pin
 3. Centennial mug
 4. Centennial patch
 5. Centennial candle
 6. Centennial Frisbee
 7. Centennial key fob
 8. "Century of Caring" Dutch translations
 9. "Century of Caring" French translations
 10. *Intercom*- Italian Centennial edition, 1986
 11. *Art Center News*, summer 1986
 12. *Intercom*-Centennial edition, January 1986
19. "A Century of Caring" banners, green and white (x 2)
 - (A) **31141019084362**
 - (B) **31141019084370**

Supplemental Inventory

Includes excess copies of *Upjohn News*, *The Overflow*, *Scope*

1. Box 1-*Upjohn News*, Vols. 1-8, July 1946-1954
31141019087332 **2A-10-12**
2. Box 2-*Upjohn News*, Vols. 9-13, July 1954, June 1959
31141019087340 **2A-10-12**
3. Box 3-*Upjohn News*, Vols.14-15, Jan. 1960-Dec. 1960

- 31141019087357 2A-10-12**
4. Box 4-*The Overflow*, Vols. 34-35, 1955-1956
31141019087365 2A-10-12
5. Box 5-*The Overflow*, Vol. 36, 1957
31141019087373 2A-10-12
6. Box 6-*The Overflow*, Vols. 37-39, 1958-1960
31141019087381 2A-10-12
7. Box 7-*Scope*, Vol. 1, April 1964, Vol. 2, June 1961
31141019087399 2A-10-12
8. Box 8-*Scope*, Vol. 2, Sept. 1965, Vol. 3, 1966
31141019087407 2A-10-12
9. Box 9-*The Overflow*, Vol. 8, 1928; Vol. 10, 1930-1931; Vol. 13, 1934
31141019087415 2A-10-12
10. Box 10-*The Overflow* and *Upjohn News* **31141019087423** **2A-10-12**
1. *Overflow*, Vol. 17, 1938
 2. *Overflow*, Vol. 19, 1940
 3. *Overflow*, Vol. 22, 1943
 4. *Overflow*, Vol. 23, 1944
 5. *Overflow*, Vol. 24, 1945
 6. *Overflow*, Vol. 25, 1946
 7. *Upjohn News*, Vol. 3, July 1948, June 1949
 8. *Upjohn News*, Vol. 4, July 1949-June 1950
- 11.Box 11-*The Overflow*, Vol. 30, 1951; Vol. 32, 1953; Vol. 33, 1954
31141019087431 2A-10-12

Pfizer, Inc. Collection

A-3149

AC-2011-135

Devin Erlandson

November 6, 2012

Inventory:

Box 1:

- Folder 1: Upjohn Real Estate Records, Hasenack, Lovell St
- Folder 2: Upjohn Real Estate Records, Boylan, Taylor St
- Folder 3: Upjohn Real Estate Records, Clapham, Lovell St
- Folder 4: Upjohn Real Estate Records, Waddle, Powerhouse
- Folder 5: Upjohn Real Estate Records, Blessing, Portage & Spring
- Folder 6: Upjohn Real Estate Records, Borgess Hospital, Portage & Lovell
- Folder 7: Upjohn Real Estate Records, Borgess Hospital (second envelope)
- Folder 8: Upjohn Real Estate Records, Harrington, Henrietta & South
- Folder 9: Upjohn Real Estate Records, Young, Henrietta St
- Folder 10: Upjohn Real Estate Records, Kalamazoo Stationery Co, South & Taylor
- Folder 11: Upjohn Real Estate Records, VandeWalker, Taylor & Spring
- Folder 12: Upjohn Real Estate Records, VandeWalker, Lovell St
- Folder 13: Upjohn Real Estate Records, Civic League, Lovell St
- Folder 14: Upjohn Real Estate Records, Klein, Henrietta & Lovell
- Folder 15: Upjohn Real Estate Records, Waterman-Fisher, Taylor St
- Folder 16: Upjohn Real Estate Records, Kalamazoo Pant Co-Rosenbaum, W. Parking Lot
- Folder 17: Upjohn Real Estate Records, VandeWalker, Lots 3 – 7
- Folder 18: Upjohn Real Estate Records, VandeWalker, Lots 6 – 8
- Folder 19: Upjohn Real Estate Records, VandeWalker, Lots 6 – 10
- Folder 20: Upjohn Real Estate Records, First National Bank, Lovell St Parking (South)
- Folder 21: Upjohn Real Estate Records, First National Bank, Lovell St Parking (North)
- Folder 22: Upjohn Real Estate Records, First National Bank, Lovell St Parking (West)
- Folder 23: Upjohn Real Estate Records, Schuur, Portage
- Folder 24: Upjohn Real Estate Records, DeNooyer Investment Service
- Folder 25: Upjohn Real Estate Records, Taylor St & Spring St
- Folder 26: Upjohn Real Estate Records, Methodist Church, Jane & Jasper St
- Folder 27: Upjohn Real Estate Records, 408, 410, 412 Jane St
- Folder 28: Upjohn Real Estate Records, 414 Jane St
- Folder 29: Upjohn Real Estate Records, 418 Jane St
- Folder 30: Upjohn Real Estate Records, 502 Winsted
- Folder 31: Upjohn Real Estate Records, 506 Winsted
- Folder 32: Upjohn Real Estate Records, 512 Winsted
- Folder 33: Upjohn Real Estate Records, 516 Winsted
- Folder 34: Upjohn Real Estate Records, 430 Edgar St
- Folder 35: Upjohn Real Estate Records, 413 Edgar St
- Folder 36: Upjohn Real Estate Records, 411 Edgar St
- Folder 37: Upjohn Real Estate Records, 407 Edgar St

Folder 38: Upjohn Real Estate Records, 403 Edgar St
Folder 39: Upjohn Real Estate Records, 515 Jasper St
Folder 40: Upjohn Real Estate Records, Edgar & Winsted

Folder 41: Upjohn Real Estate Records, 715 Edgemoor
Folder 42: Upjohn Real Estate Records, Hamblin, Walnut St

Box 2:

Folder 1: Upjohn Real Estate Records, D.C. Wooden, Henrietta St
Folder 2: Upjohn Real Estate Records, Dragon Inn, 159 E Lovell
Folder 3: Upjohn Real Estate Records, Wilmeyer, 508 Winsted
Folder 4: Upjohn Real Estate Records, Smith, 429 E Walnut St
Folder 5: Upjohn Real Estate Records, Wood, E South St
Folder 6: Upjohn Real Estate Records, Hurni, 318 Henrietta
Folder 7: Upjohn Real Estate Records, Schmitt, 400 Portage
Folder 8: Upjohn Real Estate Records, Birkhold, 328 Henrietta St
Folder 9: Upjohn Real Estate Records, 172 – 174 E South
Folder 10: Upjohn Real Estate Records, Allen Estate, 473 Portage
Folder 11: Upjohn Real Estate Records, C. Jack Thomas, 3323 Lake Hill Dr
Folder 12: Upjohn Real Estate Records, Annette M. Allen, 456, 462, 464 Portage St
Folder 13: Upjohn Real Estate Records, Jane St
Folder 14: Upjohn Real Estate Records, Alvin W & Helen Frays, 541 Gibson St
Folder 15: Upjohn Real Estate Records, Louise Marshall, 547 – 549 Gibson St
Folder 16: Upjohn Real Estate Records, Lovell & Portage St
Folder 17: Upjohn Real Estate Records, Della Howe & Anna Gertrude Shaw, 421 E Walnut St
Folder 18: Upjohn Real Estate Records, Bernice Llewellyn, 407 E Walnut St
Folder 19: Upjohn Real Estate Records, Florence Koscik, 423 E Walnut St
Folder 20: Upjohn Real Estate Records, J.H. Newlin, 431 E Walnut St

Folder 21: Upjohn Real Estate Records, Don Seelye Ford
Folder 22: Upjohn Real Estate Records, Walter & Alice Smith, 527 Winsted
Folder 23: Upjohn Real Estate Records, 527 Winsted
Folder 24: Upjohn Real Estate Records, 527 Winsted
Folder 25: Upjohn Real Estate Records, 527 Winsted
Folder 26: Upjohn Real Estate Records, Lucille Pore
Folder 27: Upjohn Real Estate Records, Howard Pore Inc, 516 – 536 Portage St
Folder 28: Upjohn Real Estate Records, Edgar St
Folder 29: Upjohn Real Estate Records, Lewis & Ruby Flora, 543 Gibson St
Folder 30: Upjohn Real Estate Records, John Armenis, 450 Portage St
Folder 31: Upjohn Real Estate Records, Gladys Newland, 436 Portage St
Folder 32: Upjohn Real Estate Records, 436 Portage St

Box 3:

- Folder 1: Upjohn Real Estate Records, Kalamazoo Yellow Taxi Cab, 468 Portage St
- Folder 2: Upjohn Real Estate Records, 468 Portage St
- Folder 3: Upjohn Real Estate Records, Nellie Morgan, 411 E Walnut
- Folder 4: Upjohn Real Estate Records, Baxter, 410 Edgar St
- Folder 5: Upjohn Real Estate Records, Jasper Clinical Investigational Center
- Folder 6: Upjohn Real Estate Records, Joseph Cekola, 540 – 546 Portage St
- Folder 7: Upjohn Real Estate Records, Docsa/Dora Trade, 551 Gibson St
- Folder 8: Upjohn Real Estate Records, Moon/Berry, 553, 555, 559 Gibson St
- Folder 9: Upjohn Real Estate Records, 555, 559 Gibson St
- Folder 10: Upjohn Real Estate Records, 553 Gibson St
- Folder 11: Upjohn Real Estate Records, Moon/Berry
- Folder 12: Upjohn Real Estate Records, Ronald Schneider, 5216 W E Ave
- Folder 13: Upjohn Real Estate Records, Lloyd LePert, 414 Edgar St
- Folder 14: Upjohn Real Estate Records, Gerald Kurtz, 418 Edgar St
- Folder 15: Upjohn Real Estate Records, Nelson & Alicia Griggs, 420 Edgar St
- Folder 16: Upjohn Real Estate Records, Allen, Pitcher St
- Folder 17: Upjohn Real Estate Records, Werkman, Pitcher St
- Folder 18: Upjohn Real Estate Records, Stone, Pitcher St
- Folder 19: Upjohn Real Estate Records, 501 N Rose
- Folder 20: Upjohn Real Estate Records, Estrogen Plant, 5600 E G Ave
- Folder 21: Upjohn Real Estate Records, Estrogen Plant
- Folder 22: Upjohn Real Estate Records, Brook Lodge
- Folder 23: Upjohn Real Estate Records, Brook Lodge
- Folder 24: Upjohn Real Estate Records, Brook Lodge
- Folder 25: Upjohn Real Estate Records, Brook Lodge
- Folder 26: Upjohn Real Estate Records, Brook Lodge
- Folder 27: Upjohn Real Estate Records, VanZee, 7520 E G Ave
- Folder 28: Upjohn Real Estate Records, Scudder, 42nd St, Ross Township
- Folder 29: Upjohn Real Estate Records, Pore Estate
- Folder 30: Upjohn Real Estate Records, Pore Estate
- Folder 31: Upjohn Real Estate Records, Pore Estate
- Folder 32: Upjohn Real Estate Records, Pore Estate
- Folder 33: Upjohn Real Estate Records, Pore Estate
- Folder 34: Upjohn Real Estate Records, Pore Estate
- Folder 35: Upjohn Real Estate Records, Pore Estate
- Folder 36: Upjohn Real Estate Records, Property Map

**Upjohn Collection
A-3149
Benedict Chatelain
July 30, 2014**

Materials added to collection:

Folder Inventory

Box 1 of 2 (Photo Hollinger) 31141023581874 2A-22-8

Photographs from conference @ Cadillac, Michigan (date unknown) (mix: black & white and color photographs).
Real Estate – Market Book – Photographs – San Francisco, St. Louis, Portland, Washington D.C. (mix: black & white and color photographs).
Real Estate – Market Book – Photographs – New Orleans, New York, Philadelphia (mix: black & white and color photographs).
Real Estate – Market Book – Photographs – Memphis and Minneapolis (mix: black & white and color photographs).
Real Estate – Market Book – Photographs – Los Angeles, Kansas City, St. Louis, Long Island, Miami (mix: black & white and color photographs).
Real Estate - Market Book – Photographs – Washington D.C. (mix: black & white and color photographs).
Photographic Stills from Upjohn film: Hypnosis as Sole Anesthesia for Ceserian Section (mix: black & white and color photographs).

Box 2 of 2 (Bankers Box) 31141023581882 4A-15-5

Advertising Expenses 1963 (oversized)
Inventory Item Report 5.12.1994
Inventory Item Report 5.12.1994 (part 2)
Inventory Item Report 5.12.1994 (part 3)
Intercom Articles about Kalamazoo Employees
Employee Photographs 1982 (color photographs)
Employee Photographs 1985 (color photographs)
A Short History of the Work of the American Drug Manufacturers Association and the American Pharmaceutical Manufacturers Association.

Pfizer, Inc.
A-3149
November 26, 2014
Maria Smith

<u>Copy # Key</u>	
UI	Upjohn Intercom
K	Kalamazoo Edition
U	U.S. Edition
DI	Divisional Edition
W	World Edition
UN	Upjohn News
IE	International Edition
DO	Domestic and Overseas Edition
IO	International and Overseas Edition
O	Overseas Edition
D	Domestic Edition

Box 1 of 4: Inter-comment

3 1141 02308 2162

Vol. 1, 1972

- Jan 28
- Feb 11
- Feb 25
- March 10
- March 24
- April 7
- April 21
- May 12
- May 26
- June 9
- June 23
- July 7
- July 21
- Aug 11
- Aug 25
- Sept 8
- Sept 22
- Oct 6
- Oct 20
- Nov Extra edition
- Nov 3

Nov 17
Dec 8
Dec 22
Vol. 2, 1973
Jan 12
Jan 26
Feb 12
Feb 23
March 9
March 23
April 6
April 20
May 4
May 18
June 8
June 22
July 13
July 27
Aug 10
Aug 24
Sept 7
Sept 21
Oct 5
Oct 19
Nov 2
Nov 16
Dec 7
Dec 21
Vol. 3, 1974
Jan 11
Jan 25
Feb 8
Feb 22
March 8
March 22
April 5
April 19
May 3
May 17
June 7

June 21
July 12
July 26
Aug 9
Aug 23
Sept 13
Sept 27
Oct 11
Oct 25
Nov 8
Nov 22
Dec 13
Dec 27

Vol. 4, 1975

Jan 17
Jan 31
Feb 14
Feb 28
March 14
March 28
April 11
April 25
May 16
May 30
June 13
June 27
July 11
July 25
Aug 15
Aug 29
Sept 12
Sept 26
Oct 10
Oct 24
Nov 7
Nov 21
Dec 5
Dec 19

Vol. 5, 1976

Jan 16

Jan 30
Feb 13
Feb 27
March (Special Edition)
March 12
March 26
April 9
April 23
May 7
May 21
June 11
June 25
July (Special Edition)
July 9
July 23
Aug 6
Aug 20
Sept 3
Sept 17
Oct 1
Oct 15
Oct 29
Nov 12
Dec 3
Dec 17

Vol. 6, 1977

Jan (Special Edition)
Jan 28
Feb 11
Feb 25
March 11
April 1
April 15
April 29
May 13
May 27
June 10
June 24
July 8
July 22

Aug 5
Aug 19
Sept 2
Sept 16
Sept 30
Oct 14
Oct 28
Nov 11
Dec 2
Dec 16

Upjohn News

July 1961-Aug. 1962

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31141 02308 2170

Vol. 7, 1978
Jan 13
Jan 27
(Blizzard Special Edition)
Feb 17
March 3
March 17
March 31
April 14
April 28
May 12
May 26
June 9
June 23
July 7
July 21
Aug 4
Aug 18
Sept 1
Sept 15
Sept 29
Oct 13
Oct 27
Nov 10
Dec 1
Dec 15

Vol. 8, 1979

Jan 12
Jan 26
Feb 9
Feb 23
March 9
March 23
April 13
April 27
May 11
May 25
June 8
June 22
July 13
July 27
Aug 10
Aug 24
Sept 7
Sept 21
Oct 5
Oct 19
Nov 2
Nov 16
Dec 7
Dec 21

Vol. 9, 1980

Jan 11
Jan 25
Feb 8
Feb 22
March 7
March 21
April 4
April 18
May 2
May 16
June 6
June 20
July 11
July 25

July (Sports Special)
Aug 8
Aug 22
Sept 12
Sept 26
Oct 10
Oct 24
Oct (Sports Special)
Nov 7
Nov 21
(United way Campaign)
Dec 5
Dec 19

Vol. 10, 1981

Jan 9
Jan 23
Feb 6
Feb 20
March 6
March 20
April 3
April 17
May 1
May 15
June 5
June 19
July 10
July 24
July (Sports Special)
Aug 7
Aug 21
Sept 4
Sept 18
Sept (Sports Special)
Oct 2
Oct 16
Oct (Sports Special)
Nov 6
Nov 20
Dec 4

Dec 18
Vol. 11, 1982
Jan 8
Jan 22
Feb 5
Feb 19
March 5
March 19
April 2
April 16
May 7
May 21
June 4
June 18
July 2
July 23
Aug 6
Aug 20
Sept 3
Sept 24
Oct 8
Oct 22
Nov 5
Nov 19
Dec 3
Dec 17
Vol. 12, 1983
Jan 7
Jan 21
Feb 4
Feb. (Sports Special)
Feb 18
March 4
March 18
April 8
April 22
May 6
May 20
June 3
June 17

July 8
July 22
Aug 12
Aug 26
Sept 9
Sept 23
Oct 7
Oct (Sports Special)
Oct 21
Nov 4
Nov 18
Dec 2
Dec 16

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31141 02308 2188

Vol. 13, 1984

Jan 6
Jan 20
Feb 3
Feb 17
March 2
March 16
April 6
April 20
May 4
June (Sports Special)
May 18
June 8
June 22
July 13
July 27
Aug 10
Aug 24
Sept 7
Sept 21
Oct 5
Oct 19
Nov 2
Nov 16
Nov (Sports Special)
Dec 7

Dec 21
Vol. 14, 1985
Jan 11
Jan 25
Feb 8
Feb 22
March 8
March 22
April 5
April 19
May 3 (Special Edition)
May 10
May 24
June 7
June 21
July 12
July 26
Aug 9
Aug 23
Sept 6
Sept 20
Oct 4
Oct 18
Nov 1
Nov 15
Vol. 15 1986
Dec 6
Dec 20
Jan 10
Jan 24
Feb 7
Feb 21
March 7
March 21
April 4
April 18
May 9
May 23
June 6
June 20

July 11
July 25
Aug 8
Aug 22
Sept 5
Sept 19
Oct 3
Oct 24
Nov 7
Nov 21
Dec 5
Dec 19

Vol. 16, 1987

Jan 9
Jan 23
Feb 6
Feb 20
March 6
March 20
April 3
April 17
May 1
May 15
June 5
July 10
July 24
Aug 7
Aug 21
Sept 4
Sept 18
Oct 2
Oct 16
Nov 6
Nov 20
Dec 4
Dec 18

Vol. 17, 1988

Jan 8
Jan 22
Feb 5

Feb 19
March 4
March 18
April 8
April 22
May 6
May 20
June 3
June 17
June 30
July 15
Aug 5
Aug (Special Edition)
Aug 19
Sept 2
Sept 16
Oct 7
Oct 21
Nov 4
Nov 18
Dec 9
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Vol. 18, 1989
Jan 13
Jan 27
Feb 10
Feb 24
March 10
March 24
April 7
April 21
May 5
May 19
June 2
June 16
July 7
July 21
Aug 4
Aug 18
Sept 1

Sept 15
Sept (Special Edition)
Oct 6
Oct 20
Nov 3
Nov 17
Dec 8
Dec 22
Vol. 19, 1990
Jan 12
Jan 19
Jan 26
Feb 2
Feb 9
Feb 16
Feb 23
March 2
March 9
March 16
March 23
April 6
April 13
(Earth Day Edition)
April 23
April 27
May 4
May 11
May 18
June 1
June 8
June 15
June 22
July 13
July 20
July 27
Aug 3
Aug 10
Aug 17
Sept 7
Sept 14

Oct 5
Oct 12
Oct 19
Oct 26
Nov 2
Nov 9
(United Way Special Edition)
Nov 16
Dec 7
Dec 14
Dec 21

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31141 02308 2196

Vol. 20, 1991

Jan 11
Jan 18
Jan 25
Feb 1
Feb 8
Feb 15
Feb 22
March 1
March 8
March 15
March 22
April 5
April 12
April 19
April 26
May 10
May 17
June 7
June 14
June 21
June 28
July 12
July 19
July 26
Aug 2
Aug 9
Aug 16

Aug 23
Sept 6
Sept 13
Sept 20
Sept 27
Oct 4
Oct 11
Oct 18
Oct 25
Nov 1
Nov 8
Nov 15
Dec 6
(Dec Special Edition)
Dec 13
(60 Min Special Edition)
Dec 20

Vol. 21, 1992

Jan 10
Jan 17
Jan 24
Jan 31
Feb 7
Feb 14
Feb 21
Feb 28
March 6
March 13
March 20
March 27
April 10
April 24
May 1
May 8
May 15
May 22
June 5
June 12
June 19
June 26

July 10
July 17
July 24
July 31
Aug 7
Aug 14
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Aug 28
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Oct 16
Oct 23
Nov 6
Nov 13
Nov 20
Dec 4
Dec 11
Dec 18

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Feb 12
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April 30
May 7

May 14
May 21
June 4
June 11
June 18
June 25
July 9
July 16
July 23
July 30
Aug 6
Aug 13
Aug 20
Aug 27
Sept 3
Sept 17
Sept 24
Oct 1
Oct 8
Oct 15
Oct 22
Nov 5
Nov 12
Nov 19
Dec 3
Dec 10
Dec 17

Vol. 23, 1994

Jan 7
Jan 14
Jan 21
Jan 28
Feb 4
Feb 11
Feb 18
Feb 25
March 4
March 11
March 18
March 25

April 1
April 8
April 15
April 22
April 29
May 6
May 13
May 20
June 3
June 10
June 17
June 24
July 8
July 15
July 22
July 29
Aug 12
Aug 19
Aug 26
Sept 2
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Oct 18
Nov 4
Nov 11
Nov 18
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Vol. 24, 1995

Jan 6
Jan 13
Jan 20
Jan 27
Feb 3
Feb 10
Feb 17

Feb 24
March 3
March 10
March 17
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April 7
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April 28
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May 12
May 19
June 2
June 9
June 16
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June 30
July 14
July 21
July 28
Aug 4
Aug 11
Aug 18
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Sept 29
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Oct 20
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Nov 3
Nov 10
Nov 17
Dec 1
Dec 15

The Journal

Issue no. 1-4

Jan 1997

April 1997

June 1997

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Intercom Kalamazoo Edition (UI-1)

31141 02358 2005

Vol. 1, 1963

Feb. 1963

March 1963

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31141 02358 2005

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Jan 1966

Feb 1966

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31141 02308 2501

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31141 02308 2493

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31141 02308 2485

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Jan./Feb. 1975

March 1975

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Nov 1975

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31141 02308 2477

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Sept 1977
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31141 02308 2469

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31141 02308 2451

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Nov 1988
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31141 02308 2402

Vol. 27-28, 1989-1990

Jan/Feb 1989
Enero/Febrero 1989(Edicion en Espanol)
March 1989
April 1989
July/Aug 1989
Sept 1989
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March 1990
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31141 02308 2386

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Nov 1991
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April 1992
May 1992
June 1992
July/Aug 1992
Oct 1992
Nov 1992
Dec 1992

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Pfizer, Inc.
A-3149
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